

# CHAMBER NOTES

A monthly newsletter of the  
Delaware Area Chamber of Commerce

May 2024

## Sustaining Members Platinum Level



## Gold Level



## Silver Level



The Delaware Area  
Chamber of Commerce  
Established 1907

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# 2024 Golf Outing

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Friday, June 7  
Kings Mill Golf Club  
2500 Berringer Road  
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Check-in and breakfast 8:00 am

Shotgun start 9:00 am

\$110 per golfer

Includes:

18 holes with cart  
breakfast & lunch  
Proximity awards

Optional:

Skins \$20 per team

Mulligans \$5 each

50/50

Other marketing opportunities:

\$125 hole sign sponsorship

\$125 goody table on the hole

sponsorship

\$200 hole sign AND goody  
table on the hole

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## 2024 Board of Directors

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### Sustaining Members

#### Bronze Level



Fidelity Federal



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## New members, grand openings



The Chamber celebrates with two new members. Join us first on Monday, April 29 when we cut the ribbon at 11:00 as we welcome **Blo Blow Dry Bar**, 1198 East Powell Road, Lewis Center. [Please let us know you'll be attending.](#)



Then join us on Tuesday, May 7 at 9:30 am when we welcome **Caribou Coffee** to Delaware at 1752 Columbus Pike. We'll cut the ribbon and enjoy a perfect way to start the day. [Please let us know you'll be attending.](#)

## May Business AFTER Hours

End your day on Thursday, May 16 by networking when **People In Need** hosts the AFTER Hours. Food, networking – bring lots of business cards to share. The event is held from 5:00-6:30 pm at 138 Johnson Drive, Delaware. [Please let us know you'll be attending.](#)



You are invited to attend a program of the Delaware Area Chamber of Commerce  
**The Ohio Township Association**

with

**Executive Director Heidi Faught**

sponsored by



Thursday, May 16, 2024, 11:45am—1:00pm

[Brookshire Event Venue](#)

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$30 ~ Non-Chamber members: \$35

Deadline to register is Thursday, May 2, 2024

Cancellations after May 2 and no-shows will be charged.

[Click here to register](#)

## May Safety Council: Heat Stress: Getting Ready for Summer

You don't have to be a Safety Council member to join us. Meeting is held on Wednesday, May 22, 8:30-9:30 am at [The Barn at Stratford](#), 2690 Stratford Rd., Delaware. There is a \$5 fee to attend and all are welcome.



## Chamber accepting Leadership Delaware program applications for class of 2025

Leadership Delaware is now accepting applications for the class of 2025. This prestigious program has become a must-have experience for emerging leaders in Delaware County. Through Leadership Delaware, class participants learn first-hand about the challenges and opportunities facing the community. Participants are exposed to people and places they could not on their own and discover a perspective unavailable in the normal course of their work. Even participants who've lived their entire lives in Delaware County are amazed at what they learn.



The nine-month program, which is held on the second Thursday of each month September through May, focuses on various topics, including: Values & Leadership; County Tour Day; Agriculture Day; Education Day; Social Services, Boardmanship & Volunteerism Day; Government Day; Law Enforcement Day; Health Care Day; and Economic Development Day.

Nearly 1000 Delaware County professionals have graduated from the program since its inception in 1992. These alumni serve on local boards and committees helping to shape the future of the Delaware area.

[Click here to view the program brochure](#) and [click here to apply on-line](#). Get more information at [DelawareAreaChamber.com](http://DelawareAreaChamber.com) or by calling the Chamber at 740-369-6221. All applicants will be notified as to their acceptance by mid-July. **Space in the program is limited and it fills up fast.** Consider this the year that you or a valuable member of your staff should experience Leadership Delaware.

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## Main Street continues to be amazing!

Heritage Ohio is proud to announce the 2023 certification of Delaware as a National Main Street Community. Delaware became a member of the Ohio Main Street program in 2000.

During a full-day evaluation visit, the board of [Main Street Delaware](#) exhibited evidence of a robust program working toward measurable outcomes in downtown revitalization. To qualify for Accreditation status, communities must meet a set of rigorous standards that include commitments to building grassroots revitalization programs, fostering strong public-private partnerships, nurturing economic opportunity for small businesses and entrepreneurs, and actively preserving historic places, spaces, and cultural assets. This prestigious designation is a testament to the hard work and commitment of the Main Street Delaware Board of Directors, staff, and volunteers.

"I am proud of Main Street Delaware's unwavering commitment to fostering a vibrant, inclusive downtown community," said Courtney Hendershot, executive director of Main Street Delaware. "Our dedication to this cause is reflected in our national accreditation, a testament to the tireless efforts of our team and the enduring support of our community. We are honored to play a pivotal role in shaping a downtown that is not only welcoming but thrives with vitality, diversity, and opportunity for all."



Heritage Ohio helps people to save the places that matter, build community, and live better. As Ohio's official historic preservation and Main Street Organization, Heritage Ohio fosters economic development and sustainability through the preservation of historic buildings, revitalization of downtowns and neighborhood commercial districts, and promotion of cultural tourism. Since 1998, Heritage Ohio has contracted with the National Main Street Center as Ohio's state coordinating agency for the Main Street Program™. Learn more about how to get involved by visiting [www.HeritageOhio.org](http://www.HeritageOhio.org).

**Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members— [check here](#) before you buy.**



## Member wins industry award



Selected by Chain Store Age editors and industry consultants, the winning lineup for 2024 includes [American Freight](#), Chicken N Pickle, Lids and Yesway. The 2024 awards, sponsored by architecture and design engineering firm Stantec, were presented at Chain Store Age's 60th annual SPECS Show, March 10-12, in Grapevine, Texas.

"The Breakout Retailer Award recognizes retail, restaurant and non-traditional specialty concepts that are investing in innovation and growth in brick-and-mortar," said CSA editor-in-chief Marianne Wilson. "The honored companies understand the critical role physical retail in today's omnichannel world."

Senior executives from the brands were on hand at SPECS to accept the awards on behalf of their companies and to share insights into their companies during a special panel discussion. Accepting the award for Chamber member American Freight was Peter Corsa, CEO of the home segment of FRG Inc., parent company of American Freight.

### American Freight

American Freight was born of humble beginnings that go back to 1994 when its founder would buy truck loads of American-made merchandise and sell the goods straight off the loading dock. It's come a long way since then.

American Freight operates more than 370 warehouse-styled stores nationwide, with an assortment that includes a wide variety of furniture, mattresses and appliances from national brands.

Targeting value-conscious consumers, the chain is widely known for its selection of open-box appliances, which include imperfect products with cosmetic damages such as scratches and dents as well as items that have gone through mechanical repair.

All product is restored to manufacturer specs and sold at a fraction of its original price — with a one year warranty. In another major point of distinction, all in-stock items at American Freight are available for same-day delivery.

American Freight is coming off a busy and, in many ways, transformative year as it put an increased emphasis on the in-store customer experience. In December, it launched a new store format that offers an updated look-and-feel, with new signage, a more spacious layout and enhanced product storytelling for open-box appliances, featuring a color-coded system that helps customers understand the exact condition of each open-box item.



The brand refresh also includes augmented reality technology that lets shoppers visualize how furniture will look in their own home before purchasing.

American Freight is piloting the new format in select stores, with plans to start rolling it out nationwide beginning in the third quarter.

With its emphasis on value, American Freight sees a long runway for growth, with the potential to grow up to 1,000 locations eventually.

### Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

*The more we are, the stronger we are. Working together...  
It's Good for Business!!*



## Historic Sackett Farm welcomes Scioto Gardens: A new chapter in sustainability

In a historic move, Sackett Farm, a cherished piece of Delaware's agricultural heritage dating back to 1839, has announced the sale of a portion of its land on Curve Road in Berlin Township. Maribeth Eiken, longtime steward of Sackett Farm (together with her children), made the decision to entrust 9 1/2 acres of this historic property to [Scioto Gardens](#), a leading native plant nursery, marking a significant milestone in the family's legacy.

Amy Eiken, Maribeth's daughter and a fifth-generation graduate of [Ohio Wesleyan University](#) and retired educator, spearheaded the creation of Sackett Farm Flowers in 2020. In 2021, Maribeth enrolled 10 acres of land into the Conservation Reserve Program for native wildflowers and pollinators, underscoring their commitment to environmental conservation.



For Maribeth and her family, preserving the integrity of Sackett Farm was paramount. Despite numerous offers for development, they remained steadfast in their resolve to keep the land protected. The partnership with Scioto Gardens emerged as a natural fit, driven by a shared ethos of reverence for the land and a commitment to sustainability.

Scioto Gardens, a native plant nursery operating in [Delaware County](#) since 1999, faced closure when its original owners retired in 2019. However, a dedicated group of plant enthusiasts banded together to save it. Today, Scioto Gardens cultivates and sells native plants that attract customers from across Ohio and neighboring states.



A woman-owned business, Scioto Gardens is led by Amy Dutt, Christine Dilley, Denise Gualtiere, Penny McDowell, Annette Rosati Wright, and Mark Dilley, shares the Sackett family's passion for environmental education and stewardship. Since its establishment in 1999, Scioto Gardens has been a pioneer in the promotion of native plants and habitat conservation.

The move to Sackett Farm represents a new chapter for Scioto Gardens. The larger site will allow Scioto Gardens to grow more plants in response to the dramatically increasing demand for native plants. Customers will experience native plants in a natural setting. The new location will feature demonstrations of wetland and prairie restoration, reforestation, as well as garden beds highlighting native plant species.

On April 2, Scioto Gardens opened for the season at its current Delaware location at 3351 Route 37 West. A grand opening at the new 2870 Curve Road location is scheduled for July 27. To stay updated on events, plant availability, and site progress, follow Scioto Gardens on Facebook, Instagram, and LinkedIn or check their website at [www.sciotogardens.com](http://www.sciotogardens.com).

During this exciting transition, Sackett Farm Flowers will host a series of engaging community events, including free monthly potlucks from May through September. For further details and updates, connect with Sackett Farm Flowers on Instagram or Facebook.

### About Sackett Farm

Sackett Farm, established in 1839, is a historic landmark in [Delaware, OH](#), known for its rich agricultural heritage and commitment to regenerative farming. Through generations of dedicated stewardship, Sackett Farm has remained a beacon of sustainability.

### About Scioto Gardens

Scioto Gardens is a woman-owned native plant nursery dedicated to promoting biodiversity and habitat conservation. Since its founding in 1999, Scioto Gardens is committed to educating the public about the importance of native plants and sustainable landscaping practices. In addition to their retail and wholesale plant nursery offerings, they provide design and landscaping services.

### About Sackett Farm Flowers

Sackett Farm Flowers is a local flower farm dedicated to providing fresh, sustainable blooms to the community. With a focus on environmental stewardship and community engagement, Sackett Farm Flowers offers a range of events and activities for visitors to enjoy.

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**Delaware Area Safety Council 740-369-6221**

[CLICK HERE FOR MEMBERSHIP APPLICATION](#)

\*By meeting eligibility requirements



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4/14/2023



# Equip yourself locally with resources and prevention strategies to make your workplace safer

Thousands of Ohio employers benefit from education, resource sharing, and premium savings\* while actively participating in their local safety council. And you can join them.

## In a BWC Safety Council you will:

- Learn techniques for increasing safety, health, and wellness in your workplace.
- Network and share best practices with other employers in your community.
- Identify resources to assist your accident prevention efforts.
- Access risk management information and strategies to reduce your worker's compensation costs.

To earn a 3% safety council rebate on your workers' compensation premium, meet rebate eligibility requirements in one of Ohio's more than 80 BWC-sponsored safety councils.

## Participation is simple.

- Join or confirm your existing, active membership in a local safety council by July 31
- Attend 10 in-person safety council meetings between July 1 - June 30
  - o At least eight, or all 10, through attendance at local safety council sponsored monthly meetings, seminars, or special events.
  - o You can earn external training credit for up to two meetings through attendance at BWC-sponsored in-person or virtual training courses or in-person safety training from other external sources (e.g. industry associations, third party administrators, etc.). It is the employer's responsibility to submit documentation to their safety council by June 30, for attendance at non-safety council safety training to qualify. Documentation must be an official certificate of attendance.

## Additional safety council rebate eligibility guidelines:

- A person can represent only one policy number with their attendance at a safety council meeting or external training event.
- Safety council monthly meetings do not qualify for meeting credit for any employer not enrolled in that safety council.
- No matter the duration of the training, seminar, or conference, or how many employees participate, only one external training credit is earned per event.
- Safety training conducted at an employer's workplace does not qualify for safety council rebate program eligibility.
- Virtual/online training does not qualify for safety council rebate program eligibility except BWC virtual training classes.

\* The rebate offer excludes self-insuring employers and state agencies. Limitations apply to professional/alternate employer organizations and their clients.

To receive the rebate, not to exceed \$5,000 annually, employers' policies must be current with respect to all payments due to BWC. Employers may not have cumulative lapses in workers' compensation coverage in excess of 40 days within the prior 12 months. Additionally, employers must have timely reported actual payroll for the preceding policy year and pay any premium due upon reconciliation of estimated premium and actual premium.

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4/19/2023

## Beloved community leader announces retirement

Warren W. Hyer, the Executive Director of the [Central Ohio Symphony](#), is retiring effective July 31 after 33 years in that role.

“I decided in the fall that I would retire at the end of the season in July,” Hyer said. “I have taken great pride and joy in my work with the Symphony and look forward to it having a shining future.”

Hyer’s accomplishments over the decades are significant. From a small town-gown ensemble when it first began, Hyer has overseen its transformation into separate non-profit and recognized regional orchestra of professional musicians.

During Hyer’s tenure, his goal was to take the Symphony to newer and higher levels of community engagement. Some of those initiatives include Carnegie Hall’s Link Up educational program, the Ford Made in America project, Bene-in the Barn concerts, and, most notably, the groundbreaking Reconnecting therapeutic drumming program with the Delaware County Courts. Hyer contributed a chapter about the Symphony’s drumming program to the book *Not Far From Me* as one response to the opioid crisis in Ohio.

Over the years, Hyer made numerous presentations before the League of American Orchestras, the Percussive Arts Society International Conference, and the Ohio Supreme Court. He wrote and received numerous grants to help underwrite Symphony initiatives, including several each from the National Endowment of the Arts, both the League of American Orchestra’s Getty Fund and Futures Fund, PNC Arts Alive, and the Ohio Arts Council.



Hyer has especially enjoyed the opportunity to be creative with programming. During his tenure, the Symphony has performed numerous world and Ohio premieres. It has hosted Pulitzer Prize-winning composers, internationally renowned guest artists, and produced the Play It Again program supporting emerging composers, the only one of its kind in this country.

“I take pride in feeling that I have played a key part in bringing the Symphony outside of the performance hall to all parts of our community, not only to those with a ticket to a formal concert.”

In a statement from the Symphony Board, it said Hyer’s “tenure as the Executive Director has been nothing short of excellent, marked by unwavering dedication, visionary leadership, and an unbridled passion for the arts. His impact on the Delaware community has been profound, fostering an environment of creativity, inclusivity, and excellence. The Symphony has flourished under his guidance...[and his] commitment to engaging the community has...elevated the Symphony’s artistic achievements.”

“The task of finding a new executive director with the enthusiasm, dedication and community spirit of Warren Hyer is daunting at best,” said Symphony Board member Pam Beery.

Hyer said the opening is an opportunity for someone “to guide and grow this wonderful orchestra, to bring great music experiences, and to serve central Ohio into the next era.”

Hyer will continue to be the orchestra’s timpanist, proudly sharing the stage with the other members of the ensemble. He is the last remaining original musician in the orchestra.

“I greatly appreciate this community’s support for the many projects and concerts through the years. I look forward to the Symphony’s future.”

It is impossible to overstate Warren’s contribution to our community. It’s also impossible to articulate how grateful we are to his many years of passion and commitment and joy his hard work brought to us. We wish him and April all the best in this next chapter of their lives.



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## Chamber graduates first Career Club class

The Chamber of Commerce Career Club (C4) is a program for high school seniors who aren't going to college but don't know what they don't know. The Chamber's workforce Development & Education committee created the initiative pre-Covid and it was only last fall that the first class was able to participate.



C4 is a nine-month program that combines classroom discussion about work, interviewing and life with field trip hands-on introduction to careers not imagined by our students. The students visited [COVE](#) (Central Ohio Veterinary Clinic), [Ohio Living Sarah Moore](#), [The Alpha Group](#); health care with [Marion Technical College's](#) mobile van, [Emergency Plumbing Heating & Air](#), [PPG Industries](#) and met with folks from [Del-Co Water](#), [Byers Auto Group](#) and many others. In April they had real interviews for real open positions, learned a bit about financial literacy from [Richwood Bank](#) and then enjoyed lunch and the official "graduation". Joining the students as they received their certificate of completion were committee members, superintendents from [Delaware City Schools](#) and [Buckeye Valley Local Schools](#), Chamber board members and even family members of some of the students.

Completing the program earned the students a graduation seal and the Chamber is proud to have been able to share this experience with the fourteen students who participated. The program will be open to both juniors and seniors in its next academic year and students are already submitting their applications. This will be followed by an in-person interview and if accepted, the students will begin in September.

Creating that much-needed workforce pipeline is more challenging than ever and, like so many other organizations and private sector employers, the Chamber is doing its part to introduce our young folks to paths they might not be aware of.

The Chamber is grateful to Delaware City and Buckeye Valley schools for all they did to facilitate the program, transporting the students, taking care of all the paperwork that field trips require. The [Delaware Area Career Center](#) was a

huge assist with getting our young folks in front of their business partners. Members of the committee who pulled this off were Aric Arnett, Ohio Living Sarah Moore; Amy Adams, Marion Tech; Jessica Ladd, Emergency Plumbing, Liz Owens, The Alpha Group and Dee Ketterling. Our school committee partners were Jen Pollard, DSC, Jessica Ladd, BV and Lisa-Marie Reinhart, DACC. What a collaboration! Thank you to everyone who helped us pull this off and a



special recognition goes out to the students whose interest and commitment made it all worthwhile. Now that our inaugural year is behind us, we look forward to expanding the program, building our local workforce one-by-one.

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## Chamber has 2024 dates available to host a networking event

One of the fundamental benefits of a chamber membership is the opportunity to meet other members. The Delaware Area Chamber offers members the chance to host or attend either an am or pm networking event most months. Want to show off your business by inviting members over for refreshments and schmoozing? The Chamber is taking reservations for hosting in 2024. Dates are filled on a first-come basis so contact the Chamber to hold your date. Contact Sarah at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com). Available dates for 2024:

**Business BEFORE Hours:**

**8:00-9:30 am**

September 5    November 7

June 6



## Chamber hosts BBH

The back of the house was packed with first-thing-in-the-morning networkers when the Chamber hosted the April 4th Business Before Hours. New members, old friends and everyone in between gathered to meet and catch up. As always, Chamber staff loved having folks in the office.

[Click here for more photos.](#)



## Chamber recognizes volunteers

April is national volunteer month and the Chamber set out to recognize the many folks who make the Chamber hum. Board members, committee members and event volunteers enjoyed a beverage and a thank you from Chamber staff. The work of the Chamber does not get done without its members stepping up and we are so happy to say thank you!



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## New member orientation

Each quarter the Chamber hosts an event to welcome new and prospective members (or new representatives from current members) to the organization. It starts with an informal reception attended by several board members and ambassadors and continues with a presentation of benefits and services that come with being a member of the Chamber. New members, prospective members and reps from veteran member businesses who attended the April 23 event included:



Emily Chapin, and Ashley Carrier, [3 Pillar Homes](#)

Lynnette Grose, [Glo Fiber](#)

Keith Cameron, [Artina Promotional Products](#)

Gail Frankle, [Together Providing Hope](#)

Jenna Brown, [Farm Credit Mid-America](#)

AJ Beard, [Vector Security](#)

[Click here for more photos](#) and [join us for our next New Member Orientation on July 23.](#)



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## Delaware County Housing Alliance (DCHA) seeks board members

[Delaware County Housing Alliance's](#) mission is to end Delaware County's Housing insecurity. The Delaware County Housing Alliance, Inc. (DCHA) involves all segments of the community to achieve the following objectives:

- Strengthen and coordinate community services to address the unique housing needs of Delaware County residents of all ages.
- Recommend best practices in housing policies, including zoning, and permitting by engaging local stakeholders and community members.
- Secure public and private partnership funding that supports Delaware County Housing Alliance goals.



The Board will support the work of DCHA and provide mission-based leadership and strategic governance. Specific Board Member responsibilities include:

- Serve as a trusted advisor to fellow Board Members and the larger membership as they develop and implement DCHA's strategic plan.
- Review outcomes and metrics created by DCHA for evaluating its impact, and regularly measuring its performance and effectiveness using those metrics; reviewing agenda and supporting materials prior to board meetings.
- Approve DCHA's annual budget, audit reports, and material business decisions; being informed of, and meeting all, legal and fiduciary responsibilities.
- Assist the board chair in identifying and recruiting other Board Members.
- Partner with other board members to ensure that board resolutions are carried out.
- Serve on committees or task forces and taking on special assignments when applicable.
- Represent DCHA to stakeholders; acting as an ambassador for the organization.
- Ensure DCHA's commitment to a diverse board and staff that reflects the communities DCHA serves.

DCHA's Board Members will serve either a three-year term or a four-year term to be eligible for re-appointment for one additional term. No member can serve for more than 7 consecutive years. Board meetings will be held quarterly with special meetings called if deemed necessary.

This is an extraordinary opportunity for an individual who is passionate about DCHA's mission and has a track record of board leadership. Selected Board Members will have achieved leadership stature in business, government, community, education, philanthropy, or the nonprofit sector. His/her accomplishments will allow him/her to attract other well-qualified, high-performing Board Members. Ideal candidates will have the following qualifications:

- Experience with leadership accomplishments.
- A commitment to and understanding of DCHA's beneficiaries and community.
- Diplomatic skills and a natural affinity for cultivating relationships and persuading, convening, facilitating, and building consensus among diverse individuals.
- Personal qualities of integrity, credibility, and a passion for improving the lives of DCHA's beneficiaries.

Service on DCHA's Board of Directors is without remuneration, except for administrative support, travel, and accommodation costs in relation to Board Members' duties. If interested and want to learn more, please send an email to: [delcohousingalliance@gmail.com](mailto:delcohousingalliance@gmail.com) and type Board Member in the subject line.

### New Name, Same Expertise

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## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

**Our Mission** The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



## Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together.... It's Good for Business!!***

## HOT DEALS

### Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: getyour login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)

**Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members– [check here](#) before you buy.**

## Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).

**The FIRST CITIZENS NATIONAL BANK**  
FRANK REINHARD  
740-914-8774 | FirstCitizensNational.com

**MIDWEST TRUST**  
JON LUCAS  
614-375-1044 | MidwestTrust.com

**TRUST SERVICES**

Trust services are offered through Midwest Trust, which is not affiliated with The First Citizens National Bank. Investments offered through Midwest Trust are: \*Not FDIC/NCUSIF insured \*May lose value \*Not financial institution guaranteed \*Not a deposit \*Not insured by any federal government agency.



## MAIN STREET DELAWARE Celebrates 25 years; Chamber members among honorees

[Main Street Delaware](#), a cornerstone of downtown revitalization, proudly commemorated its 25th anniversary while recognizing the outstanding contributions of individuals and businesses that have fueled the organization's growth and vitality.

As part of the April 10 celebration, Main Street Delaware announced the recipients of its prestigious awards for 2023, honoring those who have demonstrated exceptional dedication and support to the community.

[Snappy's Automotive](#) was honored with the 2023 Business Beacon award for its generous support of Main Street Delaware, highlighted by providing and hosting the ice skating rink during the 2022 and 2023 "Home for the Holidays" events. The rink has significantly contributed to the success of this cherished community event.

Tom Homan was honored with the 25-Year Champion Award for his outstanding leadership and unwavering commitment to the advancement and prosperity of the [City of Delaware](#). Throughout his tenure, Homan has demonstrated visionary leadership, fostering growth, economic development, and meaningful community engagement. His proactive approach and collaborative spirit have been instrumental in the revitalization efforts of Main Street Delaware, creating a vibrant hub for commerce, culture, and community.

Main Street Delaware extends its sincerest congratulations to all award recipients for their remarkable achievements and unwavering dedication to enhancing the quality of life in Delaware.

Learn more about this and other downtown events and volunteer opportunities at [www.mainstreetdelaware.com](http://www.mainstreetdelaware.com) or [www.facebook.com/MainStreetDelaware](https://www.facebook.com/MainStreetDelaware).

About Main Street Delaware:

Main Street Delaware is a nonprofit 501(c)(3) member-supported organization that seeks to preserve and promote historic downtown Delaware. In addition to coordinating the First Friday celebrations and downtown Farmers' Markets, Main Street Delaware oversees the holiday parade and more. Main Street Delaware is an accredited Ohio Main Street Community. For additional information, contact 740-362-6050 or [director@mainstreetdelaware.com](mailto:director@mainstreetdelaware.com). Learn more at [www.mainstreetdelaware.com](http://www.mainstreetdelaware.com) or [www.facebook.com/MainStreetDelaware](https://www.facebook.com/MainStreetDelaware).



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## We had a good time but we didn't inhale

The self-proclaimed Queen of Ash, [Casa Aficionado](#) owner Patricia Khalaf hosted the April Business After Hours and we had a smokin' good time. Guests enjoyed a cigar, a mimosa and a tour or the two poker rooms.

Located at 310 S. Sandusky St. in Delaware, Casa Aficionado is Delaware's destination for all premium tobacco products, featuring Delaware's largest walk-in humidor, they carry a full line of premium cigars to suit any taste and budget. They also have an exclusive selection of unique and specially priced hand-rolled blends available nowhere else!

Casa Aficionado members have 24/7 access to the store, their own locker to store any adult beverages they might want to share (that's also where they'll find a free surprise cigar every month) and 20% off all cigars and accessories.

Casa A is all about the fraternity of cigar lovers and as much social club as it is retail store. And the undisputed Queen of Ash is the perfect hostess. Thank you, Patricia. [Click here for more photos.](#)



OhioHealth Grady Memorial Hospital

# Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit [OhioHealth.com/Grady](http://OhioHealth.com/Grady).



## Leadership Delaware Class of 2024 Health Care Day

**Facilitators:** Kim Saunders '19, Jodie Wegmiller '23  
**Newsletter editors:** Pam Walker, Sherry Ward, Kristy Warner  
**Photographers:** Eric Weitz, Chelsea, Chad Williams, Ben Yoakum

Health Care Day began in the downstairs conference room of [Grady Memorial Hospital](#) with a delicious breakfast and quick update on community projects. An overview of the day was presented by Kim Saunders. Rick Kelly, Director of Nursing at Grady Memorial and Lewis Center Emergency Department provided a high level overview of Health care in Delaware County including their partners.

Karri Benishek, OSU Wexner Medical Center, Krishna Tummalapalli, Director, Data and Analytics and Scott Starkey, Portfolio and Enterprise Architecture and Information Services presented members with information on the use of technology in healthcare. COVID 19 really made us begin to use this. A lot of discussion was held

Deanna Brant, [Delaware-Morrow Mental Health Recovery & Services Board](#) presented. She has over 30-year experience and started with the Board in June 2017. Deanna explained the Board is made up of 14 volunteers, 12 from [Delaware County](#) and 2 from Morrow County. The Board contracts with 11 non-profit providers and holds over thirty community partnerships throughout both counties. Their providers are board funded and must be certified in both Counties. These service providers include [Big Brothers Big Sisters](#), [Cornerstone of Hope](#), [Del-Mor Dwellings](#), [Maryhaven](#), [NAMI](#), PASS, [Safe Harbor](#), [Southeast Health Care](#), [Syntero](#), Turning Point and [Helpline](#), which also covers the 988 service for both counties. Deanna explained what each agency provides as well as the populations they serve. Deanna explained that 74% of people know someone who is diagnosed with a mental illness and that 18% of Delaware County residents self-report depression. In Morrow County, 23% of residents self-report depression. She expressed that behavioral health is paid for by taxpayers and described the levels of crisis, the dynamic phases, adding that millions of dollars are spent on crisis and that by providing preventative services, this cost could be reduced.

Dr Loren E Wold, PhD, FAHA, FAPS is the Associate Dean for Research Operations and Compliance in the College of Medicine, and a Professor in the Department of Surgery-Division of Cardiac Surgery at the Ohio State University. He is also Editor-in-Chief of the FASEB Journal. Dr. Wold's Laboratory is currently researching external triggers of cardiac disease with the emphasis on electronic cigarette exposure. E-cigarettes were originally intended as an aid for smoking cessation. Its constituents include an aerosol mixture of propylene glycol, vegetable glycerin, nicotine, and flavorings. Most worrisome, E-cigarettes or vaping has grown exponentially in popularity with adolescents. A recent survey from the CDC found more than half of high school seniors have tried e-cigarettes and nearly a third have reported current usage. In the Columbus area, surveys show 9% in 8th grade, 20% in 10th grade and 25% in 12th grade.

The E-cigarette contains concentrations of particulate matter thousands of times higher than other environmental factors. Although studies have revealed clear pulmonary consequences for E-cigarette use, its impact on adolescent cardiac health had not been examined. Research using mice revealed noted changes in cardiac function within 2 weeks of use and with time a significant decrease in cardiac function including a significant decrease,

at the cellular level, in the ability of the heart to pump blood. Studies also indicate vaping can negatively affect the brain with an increased risk of the development of Alzheimer's, depression and increased suicidal tendencies. Further research reveals that exposure to high levels of particulate matter on parents prior to pregnancy can negatively impact the health of children and grandchildren. Dr Wold states that we do not know the long-term effects of vaping because it has only been around since the early 2000's. Continued research and public dissemination of information is key to change.

*Continued on next page*





*Leadership continued*

After a terrific lunch, Jake Depp, Manager of Physical Therapy at [OSU Wexner Medical Center, Outpatient Care Lewis Center](#) had us up and moving. According to current Physical Activity Guidelines for Americans, the CDC recommends 150 minutes of moderate intensity activity per week plus 2 days of muscle strength training. Our bodies need variability and movement. He guided the group through a series of easy exercises you could perform if you found yourself sitting for extended periods of time, for example while working.

Dr. MacDowell presented on preventative care including those that can and should be recommended by our primary care physicians. Preventive care can help identify health problems like high blood pressure, diabetes, or certain cancers earlier, when they are most treatable. Preventive care can help you stay healthier and in turn lower your health care costs. The US spends the most per capita on healthcare at \$10, 586.

Examples of types/topics: Breast cancer screening, colon cancer screening, diabetic retinopathy, statin treatments, blood pressure control, annual checkup, immunizations for children and adults, annual flu shots

Challenges: availability and compensation

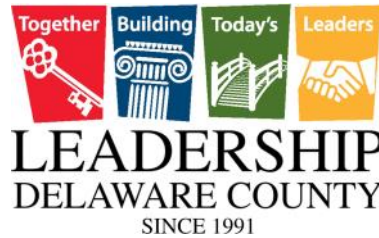
Traditionally speaking, doctors were only compensated when a patient visited their office.

Insurance providers are moving toward covered preventive care services.

Members of Leadership were provided a tour of Grady Memorial including their Mobile Stroke unit which is stationed near the airport. This unit offers services to Delaware County and there is only a single unit in placed at this time. The unit is staffed 24 hours a day Monday through Friday. Members were also provided tours of the Emergency Department, the OB unit and the OR in which many items used during surgeries were shown. It was also stated that all operating rooms are cleaned thoroughly and daily from floors to ceilings including windows. A quick sneak peak of the intensive care unit was provided.

Health Day Care for Leadership Class of 2024 was a success, and everyone found it to be very educational and informative. The day was enjoyed by all. [Click here for more photos.](#)





## Leadership Delaware Class of 2024

Kristy Warner <a href="#">Acloche Staffing</a>	Tom Marchetti Chad Williams <a href="#">Delaware Area Career Center</a>	Tyler Herrmann <a href="#">Ohio Department of Health</a>
Jon Landrum <a href="#">The Alpha Group</a>	Mary Krell Misty Swanger <a href="#">Delaware City Schools</a>	Liz Conley <a href="#">Ohio Living Sarah Moore</a>
Jeremy Froehlich Brian Orrenmaa <a href="#">Buckeye Valley Local Schools</a>	Eric Weitz <a href="#">Delaware County</a>	Susan Zimmerman <a href="#">Ohio Wesleyan University</a>
Alycia Ballone Elke Lonas <a href="#">City of Delaware</a>	Bryan Howard <a href="#">Delaware County District Library</a>	Kirsten Roblee <a href="#">OhioHealth Grady Memorial Hospital</a>
Elise Schellin <a href="#">City of Powell</a>	Erika Myers-Bromwell <a href="#">Delaware County Foundation</a>	Erica Fouss Sydney Herbert <a href="#">Orange Township</a>
Eric Palmer <a href="#">Cogburn Electric</a>	Rusty Griffith Judy Anderson Jason Rafeld <a href="#">Del-Co Water</a>	Pam Walker <a href="#">Ostrander Civic Association</a>
Gabbie Donofrio <a href="#">Converse &amp; Associates</a>	Kim Bood Bailey Gano <a href="#">Delaware-Morrow Mental Health &amp; Recovery Services Board</a>	Jenna Daniele <a href="#">Polaris Fashion Place</a>
Jen Bechtel <a href="#">Cornerstone of Hope</a>	Christina Thayer <a href="#">DGPerry</a>	Bonnie Houk Tyler Swartzlander <a href="#">Preservation Parks of Delaware County</a>
Michael Cavanaugh <a href="#">Delaware County Prosecutor's Office</a>	Jay Tadena <a href="#">Elford, Inc.</a>	Rick Sobel <a href="#">Red Wing Shoes</a>
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley <a href="#">Delaware County Sheriff's Office</a>	Mike Piscioneri <a href="#">Fidelity Federal</a>	Skylar Buyer <a href="#">Richwood Bank</a>
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt <a href="#">Delaware County Board of Developmental Disabilities</a>	Ben Yoakum <a href="#">First Citizens National Bank</a>	Diane Bricker <a href="#">Safe Harbor</a>
Alex McCarthy Scott Stewart <a href="#">Delaware County Office of Homeland Security &amp; Emergency Management</a>	Dan Stephenson <a href="#">First Commonwealth Bank</a>	Sarah JanTausch <a href="#">SRJ Coaching &amp; Consulting</a>
Mike McLane Sherry Ward <a href="#">Delaware County Department of Job &amp; Family Services</a>	Beth Granlee <a href="#">Goodwill Industries</a>	Jill Smith Amelia Tucciarone Chelsea Welen <a href="#">SourcePoint</a>
	Amanda Haines <a href="#">Grace Clinic Delaware</a>	Angie Mack <a href="#">Stockhands Horses for Healing</a>
	Crystal Cassidy <a href="#">Greif, Inc.</a>	Kat O'Malley <a href="#">Stratford Ecological Center</a>
	Mike Gregory <a href="#">Habitat for Humanity of Delaware &amp; Union Counties</a>	John Lindeboom Rebecca Matteson Troy McKnight <a href="#">Willow Brook Christian Communities</a>
	Ben Lovell <a href="#">Liberty Township Fire Department</a>	
	Jay Schlater <a href="#">Marion Technical College</a>	
	Candace Coffman <a href="#">Nationwide Children's Hospital- Lewis Center</a>	



## Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



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## Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

## What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

## Member receives prestigious position

Dr. Gail Frankle – [Together Providing Hope](#) - Ohio was recently named to the National Small Business Association (NSBA) Leadership Council. NSBA is the nation's oldest small-business advocacy organization and operates on a staunchly nonpartisan basis. Dr. Frankle, is a recognized leader in the small-business community, joins the NSBA Leadership Council alongside other small-business advocates from across the country as they work to promote the interests of small business to policymakers in Washington, D.C.



“As a small-business owner, I see daily the importance of being involved and active when it comes to laws and regulation,” stated Dr. Frankle. “Joining NSBA’s Leadership Council will enable me to take our collective small-business message to the people that need to hear it most: Congress.”

Dr. Frankle has extensive background as a Professor, Coach, Trainer, Speaker, Program Development, Process Management, Health Care Educator, Transplant Administer, Clinical Director, Community Leadership, University Facility, Healthcare Administration, Small Business Owner – Together Providing Hope. She is an Administrator and Educator with extensive experience in the development, marketing, and management of innovative, emergent, and expanding programs for community and academic health systems as well as personal and team growth and leadership.

Dr. Frankle joined the NSBA Leadership Council as part of her efforts to tackle the many critical issues facing small business, including tax reform, regulatory restraint, health care costs and how access to capital will impact small business. The NSBA Leadership Council is focused on providing valuable networking between small-business advocates from across the country while ensuring small business a seat at the table as Congress and regulators take up key small-business proposals.

“I am proud to have Dr. Gail Frankle as part of our Leadership Council,” stated NSBA President and CEO Todd McCracken. “She came to us highly recommended, and I look forward our coordinated efforts for years to come.”

Please click here to learn more about [gailfrankle.com](http://gailfrankle.com)

For more on the NSBA Leadership Council, please visit [www.nsba.biz](http://www.nsba.biz)

Together Providing Hope offers information, training and services to help as many individuals as possible heal, grow and live their best lives. Our Hope is that you join our mission to spread hope to heal our broken world.

Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members – [check here](#) before you buy.

### Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



MALONEY+NOVOTNY LLC

Our **commitment** to service  
leads to your **financial success**.

+ Delaware 740.362.9031

+ [maloneynovotny.com](http://maloneynovotny.com)



## Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

### Amenities? Yes, we have them!

Laptop  
Smart screen

Laser pointer  
Wifi

Also included:  
Coffee, tea & water



### Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Panda Express
- Pizza Cottage
- Raising Cane's
- S Squared Food & Beverage
- **Schmidt's Hospitality Concepts**
- Tim Horton's
- Warehouse Italian
- Wendy's

### Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



**Boardroom seats 20**

**Conference Room  
seats 32-34**



# The SOCA Benefit Plan

## A health plan that can save you time and money



1190540HEENABS Rev. 04/23



## A new health benefits option for small businesses and sole proprietors

Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

### The SOCA advantage:



Competitive rates



Fixed, predictable monthly payments



Access to Anthem's broad Blue Access PPO network and Essential Rx formulary list



A one-time credit to your medical premium equivalent when you add new dental, vision, and/or life coverage



A variety of plan designs



Dental, vision, life, and disability plans available\*



Coverage for claims runoff and terminal liability coverage



Administration for all your plans from one place — giving you more time to spend on the things that matter to your business

### Chamber Anthem Authorized Agents:

#### Creative Financial Insurance Services Agency

Jim Roesch

[jwroesch@discovercfi.com](mailto:jwroesch@discovercfi.com)

740-363-5433

\*Anthem Elite Certified



#### HUB International Jason Bainum

[jason.bainum@hubinternational.com](mailto:jason.bainum@hubinternational.com)

740-363-6028

\*Anthem Elite Certified



For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

\*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and BlueShield is the trade name of Community Insurance Company, independent licensee of the BlueCross and BlueShield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.



# Welcome

## New Members

### 3 Pillar Homes

Emily Chapin - VP of Operations  
50 South Liberty Street, Suite 202  
Powell, OH 43065  
(740) 548-8599

[3pillar.com](http://3pillar.com)

*Offers custom new construction homes*



### Mount Carmel Health System

Shelly Lewis - Manager, Marketing & Communications  
3100 Easton Square Place, Suite 300  
Columbus, OH 43219  
(614) 546-0471

[mountcarmelhealth.com](http://mountcarmelhealth.com)

*Provides an array of healthcare services including surgery centers, outpatient facilities, physician offices & community outreach; integrated health & fitness facility*



### Prestige Storage

Caitlyn Smith - Office & Marketing Administrator  
175 Orange Point Drive  
Lewis Center, OH 43035  
(614) 360-3838

[prestigestoreit.com](http://prestigestoreit.com)

*Offers self-storage units in a variety of sizes in a secure, lighted, fenced-in facility*



### Schmidt's Hospitality Concepts

Kat Wright - Outside Sales Coordinator  
717 East 17th Avenue  
Columbus, OH 43211  
(614) 444-5050

[schmidthaus.com](http://schmidthaus.com)

*Offers German cuisine on-the-go through a food truck & catering options*



### Vector Security

Anthony Beard - Commercial Sales Consultant  
779 Brooksedge Boulevard  
Westerville, OH 43081  
(614) 907-5567

[vectorsecurity.com](http://vectorsecurity.com)

*Provides physical security & network solutions*



## Reinvesting Members

[Amanda Plumbing Sewer & Drain](#)

[Bill Kistner & Company, LLC](#)

[Buckeye Valley Local Schools](#)

[Burgess & Niple, Inc.](#)

[Central Avenue Eye Care](#)

[Creative Foundations, Inc.](#)

[Delaware County Board of Developmental Disabilities](#)

[Delaware Family Eyecare](#)

[Delaware Northwest Veterinary Clinic, LLC](#)

[Fifth Third Bank](#)

[Forman Insurance Agency, Inc.](#)

[Glo Fiber](#)

[Gordon Flesch Company, Inc.](#)

[Hardscrabble Farms, Inc.](#)

Hilborn, Jack

Ketterling, Dee

[Keystone Pub & Patio](#)

[Leaf Chiropractic & Wellness Center](#)

[Manos, Martin, & Pergram Co., LPA](#)

[Modern Office Methods \(MOM\)](#)

[N.P. Limited Partnership Polaris Centers](#)

[Northstar Family Dental](#)

[Oakland Nursery, Inc.](#)

[Phoenix Environmental, LLC](#)

[SERVPRO of Delaware](#)

[Syntero, Inc.](#)

[Terrain Evolution, Inc.](#)

[The Greater Gouda](#)

[Too Smooth Floor Prep, Inc.](#)

[V3 Companies, Ltd.](#)



**Looking for product or service?**

**Look to your fellow**

**Chamber members *first*.**

**The Chamber exists for and by its members—**

***check here* before you buy.**

May/June

## Calendar

### Supervisor Six Pack

Monday, April 29

8:00-10:00 am

Four of six:

Communicating for Understanding

[Prior registration required](#)

### Ribbon Cutting

Blo Blow Dry Bar

Monday, April 29, 11:00 am

[Click here to register](#)



### HR Council

Wednesday, May 1, 8:30 am

Chamber office

### Supervisor Six Pack

Monday, May 6

8:00-10:00 am

five of six:

Dealing with Conflict

[Prior registration required](#)

### Ribbon Cutting

Caribou Coffee

Tuesday, May 7, 9:30 am

[Click here to register](#)



### Leadership Delaware

Economic Development Day

Thursday, May 9

### Supervisor Six Pack

Monday, May 13

8:00-10:00 am

six of six:

Planning Work & Activities

[Prior registration required](#)

### Leadership Delaware Class of 2024 Graduation

Tuesday, May 14, noon

Willow Brook at Delaware Run

### Chamber Board Meeting

Wednesday, May 15, 7:30 am

Chamber office

### Government Affairs Committee

Wednesday, May 15, 9:00 am

Chamber office

### Third Thursday luncheon

Ohio Township Association

Thursday, May 16

[Click here to register](#)

### Business After Hours

Thursday, May 16, 5:00-6:30 pm

People In Need

[Click here for details](#)

### Workforce Development & Education Committee

Monday, May 20, 1:30 pm

Chamber office

### Safety Council

Wednesday, May 22, 8:30 am

Heat Stress– Getting Ready for Summer

Summer

[Click here for details](#)

### HR Council

Wednesday, June 5, 8:30 am

Chamber office

### Business Before Hours

Thursday, June 6, 8:00-9:30 am

Chamber office

[Click here for details](#)

### Golf Outing

Friday, June 7, 2024

[Click here to register](#)

### Workforce Development & Education Committee

Monday, June 17, 1:30 pm

Chamber office

### Chamber Board Meeting

Wednesday, June 19, 7:30 am

Chamber office

### Government Affairs Committee

Wednesday, June 19, 9:00 am

Chamber office

### Business After Hours with the Sunbury Chamber

Thursday, June 20, 5:00-6:30 pm

Tanger Outlet

[Click here for details](#)

### Safety Council

Wednesday, June 26, 8:30 am

Heat Stress– Getting Ready for Summer

Summer

[Click here for details](#)

### SAVE THE DATES

Clay Classic

Friday, October 11, 2024

Annual Dinner

Thursday, February 6, 2025

[Click here to visit the chamber's interactive calendar of events](#)

## Member welcomes new staff



[JDM Outdoors of Lewis Center](#), 6605

Columbus Pike, has recently appointed

Michele Malenky as Sales Center Manager.

Michele comes with 23 years of experience

in operating her own business. Her heart for serving customers, her integrity, and desire to establish relationships makes her a perfect fit with our corporate values. She loves creating perfect backyard spaces for clients with our outdoor furniture, fire pits, and pavilions, but her flair for design really shows when she custom designs JDM sheds and pool houses. One of the first things Michele did on the team was to become a Chamber of Commerce member. Be sure to stop by and tell her hello. She would love to serve you. (Closed Sundays and Wednesdays)





## Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!

[Click here to request a savings analysis by completing an AC-3 online form \(Ohio BWC Temporary Authorization to Review Information form\)](#)

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Drawing By Karen Collins

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[\\*Click here for details](#)

### Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Bronze Level \$1000\*

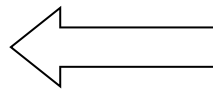
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

## Let them know you belong and support; link to Chamber logo

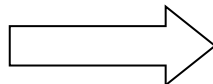
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



DELAWARE AREA  
CHAMBER OF COMMERCE



DELAWARE AREA  
CHAMBER OF COMMERCE



**Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members— [check here](#) before you buy.**



## Are you making the most of the freebies that your Chamber membership offers?

The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

## Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com) Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
Half page: 8 x 5.25 H	\$90	Eighth page: 4 X 2.62 H/V	\$50

### Government Affairs Committee seeks members

The Chamber is seeking Chamber members' staff who fill the role of legislative advocacy in their respective field to serve on its Government Affairs Committee. The GAC serves as a clearing house and source of education/advocacy for business and community, advising the Chamber's board of directors on issue positions. GAC members are those

folks who are active in advocacy groups related to business. The GAC meets on the third Wednesday of the month at 9:00 at the Chamber office. Those interested should contact Holly at [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)



Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.

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## Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



### Contact your legislator:

#### Ohio Senate District 19

Andy Brenner  
Senate Building  
1 Capitol Square  
Ground Floor  
Columbus, OH 43215  
(614) 466-8086  
[Email](#)

#### Ohio House District 61

Beth Lear  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 466-1431  
[Email](#)

#### District 60

Brian Lorenz  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 644-6711  
[Email](#)

#### US House District 12

Troy Balderson  
250 East Wilson Bridge Rd.,  
Suite 100  
Worthington, OH 43085  
(614) 523-2555  
[Email](#)

#### District 4

Jim Jordan  
28 Park Avenue West,  
Suite 100A  
Mansfield, OH 44902  
(419) 982-8045  
[Email](#)

#### US Senate

JD Vance  
37 West Broad Street,  
Room 300  
Columbus, OH, 43215  
(614) 369-4925  
[Contact](#)

Sherrrod Brown  
200 North High St.,  
Room 614  
Columbus, OH 43215  
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