

CHAMBER NOTES

A monthly newsletter of the
Delaware Area Chamber of Commerce

March 2024

Sustaining Members

Platinum Level



Gold Level



Silver Level



The Delaware Area
Chamber of Commerce
Established 1907



Annual dinner another fine evening

The sun came out and it felt like spring on February 1st as the Chamber gathered at the [Hilton at Polaris](#) for the annual dinner, auction and awards. Lots of fun and networking, creative and generous table decorations, surprised award recipients and [good-natured new board member ratification](#) rounded out the evening.

As always, the event is one *by* the members *for* the members. The Chamber recognizes everyone who contributed to the event, starting with its corporate sponsors. Keep reading for more details and photos.

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Sustaining Members

Bronze Level



Fidelity Federal



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DELAWARE AREA
CHAMBER OF COMMERCE

You are invited to attend a program of the
Delaware Area Chamber of Commerce
16th Delaware county Update

with

Delaware County Commissioner Gary Merrell

sponsored by

Spectrum

Thursday, March 21, 2024, 11:45am—1:00pm

[Brookshire Event Venue](#)

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$30 ~ Non-Chamber members: \$35

Deadline to register is Thursday, March 7, 2024

Cancellations after March 7 and no-shows will be charged.

[Click here to register](#)

March Safety Council Presents: Chemical Safety

You don't have to be a Safety Council member to join us. Meeting is held on Wednesday, February 28, 8:30-9:30 am at [The Barn at Stratford](#), 2690 Stratford Rd., Delaware. There is a \$5 fee to attend and all are welcome.



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Chamber Staff

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2023 Chamber Business and Community Awards Recipients

[Cummins Facility Services](#), Chamber Member of the Year; Doug Wilson ([Richwood Bank](#)), Citizen of the Year; [Fresh Start Café & Bakery](#), Small Business of the Year; [PPG Industries](#), Corporate Citizen of the Year; Carolyn Kay Riggle, Wayne Hilborn Lifetime Achievement Award; [SourcePoint](#), Quality of Life Award; [Goodwill Industries](#), Large Business of the Year

In addition to table decorating and auction donations, a dedicated group of volunteers is necessary to organize such a gala. Angel Boulis, [Maloney + Novotny](#); Christa Cloud, [Cummins Facility Services](#); Erin Eizensmits, [Edward Jones - Erin Eizensmits](#); and Barb Lyon, [Lyon and Co.](#) This event does not happen without these folks. Period.

Our favorite auctioneer was back again. Thank you to Dan Boysel, [Consolidated Cooperative](#), for opening wallets. Holly was happy to be sidekick to her favorite main kick, Dan.

[Click here for event photos.](#)



Guests at the dinner marveled at the outstanding creativity of the chamber member table decorators. It's always a difficult decision, but guests voted on their favorite tables.



**“Most Elegant”
PPG Industries**



**“Most Creative”
First Citizens National Bank**



**“Best Representation of Business”
Del-Co Water Co.
Emergency Plumbing
Modern Maid**



Chamber says farewell to board favorites

Three board members ended their terms on December 31. It's a running joke and they roll their eyes when she says it—president Holly Quaine refers to each of them as “her favorite board member”. But there's nothing trite about her respect and gratitude and affection for these dedicated, gracious, brilliant, hilarious Chamber members who put the organization first and served with unremitting commitment. And it's impossible to overstate their contribution.

Leaving the board after six years is Liz Owens, [The Alpha Group](#); Brad Schneider, [The Growth Coach](#). Leaving after three years is Tamra Bower, [Polaris Fashion Place](#).

Signing up for a second three-year term are Kirt Trimble, [Trimble Insurance Agency](#) and Kim Saunders, [Ohio State University Wexner Medical Center—Lewis Center](#)

We are very happy to introduce the following new members to our board in 2024: Bethany Moore, [Delaware Speech and Hearing Center](#); Brooke Diedrich, [Snappy's Automotive](#); Barb Lyon, [Lyon & Co.](#); and Erin Eizensmits, [Erin Eizensmits Edward Jones](#).

And outgoing board chair Casey Converse, [Converse and Associates](#), passed the gavel to incoming board chair, Mark Clack, [Attindas Hygiene Partners](#).



Thank you to our members who made our event special by decorating a table

[The Alpha Group of Delaware](#)
[Attindas Hygiene Partners](#)
[Buckeye State Bank](#)
[CES Credit Union](#)
[Columbus State Community College - Delaware Campus](#)
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[Delaware County District Library & Friends of the Library](#)
[Delaware County Historical Society](#)
[Del-Co Water Company](#)
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Edward Jones: [Dan Jay](#), [Dusty Hostutler](#), [Phil Ulrey](#)
[Elford, Inc](#)
[Emergency Plumbing Heating & Air](#)
[Fidelity Federal](#)
[First Citizens National Bank](#)
[First Commonwealth Bank](#)
[Heartland Bank](#)
[Huntington Learning Center](#)
[Lyon & Co.](#) (with an assist from Heidi Kegley)
[Main Street Delaware](#)
[Mike's Roofing](#)
[The Modern Maid](#)
[OhioHealth](#)

[Ohio Living Sarah Moore](#)
[The Ohio State University Wexner Medical Center - Outpatient Care Lewis Center](#)
[PPG Industries](#)
[Preservation Parks of Delaware County](#)
[Red Wing Shoes](#)
[Richwood Bank](#)
[Snappy's Automotive](#)
Joe Pemberton on behalf of [Suburban Natural Gas Co.](#)
[United Way of Delaware County](#)
[Willow Brook Christian Communities](#)

Thank you to our members who contributed to our silent auction

[All Occasions Catering](#)
[Amanda Plumbing Sewer & Drain](#)
[Artina Promotional Products](#)
[BackCare Family Chiropractic](#)
[Casa Aficionado](#)
[Cutting Edge Countertops](#)
Delaware County Sheriff's Office
[Goodwill Industries](#)
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[Mike's Roofing](#)
[Minuteman Press](#)
[Oakland Nursery](#)
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[Pizza Cottage](#)

[PNC Bank](#)
[Polaris Fashion Place](#)
[Preservation Parks of Delaware County](#)
[Snappy's Automotive](#)
[Strand Theatre](#)
[Waterford Signs](#)
[Wolfrum Roofing](#)

Thank you to our members who contributed to our live auction

[Black Wing Shooting Center](#)
[Converse & Associates](#)
[Creative Financial Insurance Services Agency, Inc.](#)
[Cummins Facility Services](#)
Shane Dawson on behalf of [Dinsmore & Shohl](#)
[Delaware County Fair & Little Brown Jug](#)
[Henmick Farm & Brewery](#)
[Nationwide Hotel & Conference Center](#)
[Pella Windows & Doors of Columbus](#)

[Prism Home Décor](#)
[The Ohio State University Wexner Medical Center - Outpatient Care Lewis Center](#)
Joe Pemberton on behalf of [Suburban Natural Gas](#)
Judd & Laura Scott
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[Price Farms Organic](#)
[Thorsens Greenhouse](#)



Chamber has 2024 dates available to host a networking event

One of the fundamental benefits of a chamber membership is the opportunity to meet other members. The Delaware Area Chamber offers members the chance to host or attend either an am or pm networking event most months. Want to show off your business by inviting members over for refreshments and schmoozing? The Chamber is taking reservations for hosting in 2024. Dates are filled on a first-come basis so contact the Chamber to hold your date. Contact Sarah at dachamber@DelawareAreaChamber.com. Available dates for 2024:

Business BEFORE Hours:

8:00-9:30 am

April 4 September 3
May 2 October 3
June 6 November 7
August 1

Business AFTER Hours:

5:00-6:30 pm

March 21
September 26
November 21

Chamber endorses levy

The Chamber's board of directors voted to endorse two tax levy asks by the [city of Delaware](#) that voters will see on the March 19th ballot.

The first is a continuation but making permanent the .15 percent parks and rec tax that was approved by voters in 2008. Parks, trails and recreational green space unquestionably add to the quality of life in any community. The average age of the Delaware resident is just over 34 years old, meaning lots of young families that look to their community to provide the parks and rec opportunities that Delaware does so well. This levy means no increase in taxes.

The second issue on the ballot is a five-year, .35 income tax increase to be used primarily for road repair and economic development infrastructure. The increase would mean approximately \$280 annually for an income of \$75000. The income tax will not impact social security or retirement benefits.

The city's current 1.85 income tax rate is the third lowest in Central Ohio and while the city offers full services, there's little left for capital road projects, leaving road infrastructure deteriorating. The first income tax increase in ten years will bring roughly \$7m annually to be used to significantly reduce the backlog of nearly 200 streets in need of repair and maintaining alleyways that serve as the main point of entry for residents as well as city services.

In January of 2023 the city released the final report that was created by a group of local citizens over a one-year period. These local citizens reviewed the city's revenue and expenses, challenges and opportunities and its conclusions were drawn from that analysis. [Read the full report here.](#)

The Chamber encourages its members to educate themselves on the issue: [Click here for more levy info](#) and [click here to read the analysis of the need and city's plan for road improvements.](#)

While new taxes are never requested lightly, maintaining infrastructure in a community belongs to all residents. Municipalities face the same issues of inflation and capital needs just as any family or businesses does. This levy will have a significant impact on the care and improvement of our vital transportation network within our neighborhoods.

The Chamber encourages residents of the city of Delaware to support both issues.



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DELAWARE AREA
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Supervisor Six Pack 100 Series

Does your business rely on supervisors who were good performers who were promoted into a leadership role?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?

The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **April 1- Seven Roles of a Supervisor**
- ⇒ **April 15- Establishing Yourself as the Leader**
- ⇒ **April 22- Common Purpose – Moving Everyone in the Same Direction**
- ⇒ **April 29- Communicating for Understanding**
- ⇒ **May 6- Dealing with Conflict**
- ⇒ **May 13- Planning Work and Activities**

This program is available for \$250 per participant* (\$325 for non Chamber-member participants). Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from **8:00-10:00am for six consecutive Monday mornings beginning April 1, 2024. (NOTE: THERE WILL BE NO SESSION ON APRIL 8th. SESSIONS WILL RESUME CONSECUTIVELY ON APRIL 15th** Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate.

The series will be facilitated by Brad Schneider.

** Four or more from the same business will receive a discounted price of \$200 per person.*

[Click here to register by March 25, 2024](#) Class size is limited



About Brad Schneider - The Growth Coach of Central Ohio

With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.

He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

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Community bank welcomes new staff; promotion

First Commonwealth Bank is proud to announce the addition of Foster Nye to its Small Business Administration (SBA) Development Team in Central Ohio.



Nye is joining First Commonwealth with more than 27 years of lending experience, most recently serving in a SBA role with Huntington Bank. He will be responsible for commercial lending growth in the Central Ohio Region by capitalizing on his strong track record and relationships in the commercial lending arena.

"I'm extremely excited to have Foster join First Commonwealth Bank SBA Team," stated David Tedford, Senior Vice President and SBA Sales Executive for First Commonwealth Bank. "We are making strong inroads with SBA lending here in Central Ohio and with Foster's experience and market knowledge, I fully expect us to continue to see marked growth."

In 2023, First Commonwealth Bank announced its ranking as the #2 SBA lender in Columbus, Cincinnati and Pittsburgh and a Top 5 lender in Cleveland.

Nye, a resident of Columbus, is a graduate of Ohio University and will work out of First Commonwealth's Lewis Center Office (110 Riverbend Avenue, Lewis Center 43035).



Joshua Eichner, a financial solutions specialist at First Commonwealth Bank since 2021, has been promoted to the sales and service manager position at FCB's Oakwood Square center.

Eichner has spent the past 13 years in the retail banking industry. Prior to joining First Commonwealth, he was a Relationship Retail Banker at Huntington National Bank from 2016-2021 and a Personal Banker and Small Business Specialist at Citizen Bank for three years. In his new role, Eichner will manage the Oakwood Square's Financial Solution Center and its three financial solutions specialists.

"Josh has consistently been a production leader here in our market and across the Financial Solutions Network, with a strong passion for delivering on our mission of improving the financial lives of our neighbors and businesses," said Melanie Ulrich, First Commonwealth's Northern Ohio Retail Regional Sales Manager. "He is a strong believer of our mission, fully understands the importance of the customer experience, and our overall purpose. He will be a great asset in his new leadership position."

But wait, there's more

First Commonwealth Bank received a 2023 Greenwich Excellence Small Business Banking Awards for overall satisfaction in the Northeast. Coalition Greenwich is a global provider of strategic benchmarking, analytics and insights to the financial services industry.



Honorees of a Greenwich Excellence Award for Small Business Banking "stand out for their ability to combine high quality day-to-day service, innovative digital banking tools and insights that help optimize business performance," according to Coalition Greenwich.

"This recognition is particularly meaningful because of our ongoing work to be the best bank for business," said Joseph Culos, Financial Solutions Executive, who oversees small business development and growth. "Strong businesses make for strong communities. As a community bank focused on improving the financial lives of our neighbors and their businesses, we're committed to meeting the needs of business owners across Pennsylvania and Ohio."



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— [check here](#) before you buy.

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dachamber@DelawareAreaChamber.com ~ DelawareAreaChamber.com

Delaware County Housing Alliance (DCHA) seeks board members

[Delaware County Housing Alliance's](#) mission is to end Delaware County's Housing insecurity. The Delaware County Housing Alliance, Inc. (DCHA) involves all segments of the community to achieve the following objectives:

- Strengthen and coordinate community services to address the unique housing needs of Delaware County residents of all ages.
- Recommend best practices in housing policies, including zoning, and permitting by engaging local stakeholders and community members.
- Secure public and private partnership funding that supports Delaware County Housing Alliance goals.



The Board will support the work of DCHA and provide mission-based leadership and strategic governance. Specific Board Member responsibilities include:

- Serve as a trusted advisor to fellow Board Members and the larger membership as they develop and implement DCHA's strategic plan.
- Review outcomes and metrics created by DCHA for evaluating its impact, and regularly measuring its performance and effectiveness using those metrics; reviewing agenda and supporting materials prior to board meetings.
- Approve DCHA's annual budget, audit reports, and material business decisions; being informed of, and meeting all, legal and fiduciary responsibilities.
- Assist the board chair in identifying and recruiting other Board Members.
- Partner with other board members to ensure that board resolutions are carried out.
- Serve on committees or task forces and taking on special assignments when applicable.
- Represent DCHA to stakeholders; acting as an ambassador for the organization.
- Ensure DCHA's commitment to a diverse board and staff that reflects the communities DCHA serves.

DCHA's Board Members will serve either a three-year term or a four-year term to be eligible for re-appointment for one additional term. No member can serve for more than 7 consecutive years. Board meetings will be held quarterly with special meetings called if deemed necessary.

This is an extraordinary opportunity for an individual who is passionate about DCHA's mission and has a track record of board leadership. Selected Board Members will have achieved leadership stature in business, government, community, education, philanthropy, or the nonprofit sector. His/her accomplishments will allow him/her to attract other well-qualified, high-performing Board Members. Ideal candidates will have the following qualifications:

- Experience with leadership accomplishments.
- A commitment to and understanding of DCHA's beneficiaries and community.
- Diplomatic skills and a natural affinity for cultivating relationships and persuading, convening, facilitating, and building consensus among diverse individuals.
- Personal qualities of integrity, credibility, and a passion for improving the lives of DCHA's beneficiaries.

Service on DCHA's Board of Directors is without remuneration, except for administrative support, travel, and accommodation costs in relation to Board Members' duties. If interested and want to learn more, please send an email to: delcohousingalliance@gmail.com and type Board Member in the subject line.

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Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

Our Mission The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!

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Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.

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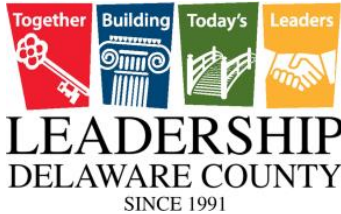
Quality medical care serving the Delaware community.



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BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.



Leadership Delaware Class of 2024 Government Day

Facilitator: Darren Schulman '12

Newsletter editors: Jason Rafeld, Kirsten Roblee,
Mikkele Roy, Mike Scalley

Photographers: Elise Schellin, Jay Schlater, Jill Smith, Rick Sobel

Leadership Delaware Class of 2024 met at the Byxbe Campus on Thursday, February 8, 2024. The day began with breakfast and a round of speed dating. This was followed by an introduction to our facilitator, Darren Shulman, and an overview of [Delaware County](#) Government and a not-so-subliminal message to vote Government Day as the best day of our program. Darren reviewed the different levels of Government in Delaware County, how they operate, and how they are structured. He reviewed the similarities and differences between government activity between a counties, cities, villages, and townships. The group learned about the way each entity is funded by varying sources of taxes, who manages each body, and how representatives are determined. One interesting fact we learned is that to be considered a village, the population must be below 5,000 people. This was the case for Sunbury until the last census where they exceeded 5,000 people, earning city status.

Next, we were joined by Jonathan Owen ([City of Delaware](#)), Rob Riley ([Delaware County Engineer's Office](#)), Sarah Lowry and Nick Villavasis (Federal Highway Administration), and Steve Fellenger (ODOT-District 6). They walked the group through, from their roles' perspective, how projects are funded, planned and what projects they would pursue if they had an unlimited budget. We learned how road projects are funded through different sources depending on if the project is federal, state, county or city ran. A lot of times all four agencies will work together on the project, but their primary revenue sources are different. With more fuel-efficient vehicles and the cost of materials increasing, there is less money available to put towards some of the necessary projects which has heightened the importance in prioritizing projects.

Federal: The Federal Highway Administration does not prioritize, but rather makes sure process are being followed. They intercede when an interchange may be impacted. Over the past couple of years, the federal government has had to supplement the highway trust fund because the trust fund has run out of money. The money collected from the gas tax is no longer enough to cover costs. This led to a discussion about the impact of fuel-efficient vehicles to this tax and we learned that owners of fuel-efficient vehicles must pay more at the time of vehicle registration since they are not paying as much in gas taxes. This, however, only helps on the state level and doesn't assist on the federal level. There are also discretionary grants that can be applied for by regional planning commissions, local cities/counties and ODOT to help fund their projects.

State: ODOT focuses on safety and the maintenance and prevention and receives money through grants and state dollars. There is a transportation review and advisory board that helps determine how other projects will be funded. ODOT will contribute to local projects, but most of the money they receive is used on their own state-led projects.



Continued on next page

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Leadership continued

County: The county also prioritizes projects by focusing on safety first, then maintenance and prevention. It's biggest revenue source is sales tax collected from purchases. The County Engineer's Office will assist townships and cities to help with their road projects in addition to the County maintained roadways. The County has 18 townships that they assist with their projects per state statute requirements. We learned that when it comes to safety, round-a-bouts are typically safer than a stop sign or traffic signal due to their limited potential crash points and severity of crash.

City: Prioritize projects by maintaining what they have and use a pavement condition rating to determine what roads are priority. The City of Delaware's main revenue sources are gas taxes, license fees, grants, and Ohio Public Works Commission. For large projects, the city will seek federal monies, as the city is responsible to maintain any state and US routes that run through the city. After maintaining these roads, there is very little funding left to maintain residential streets.



In addition to funding, other planning activities such as study work, engineering, traffic pattern studies and much more have to be taken into account to determine the feasibility of a project. This level of planning takes time, and a project is never decided upon in a quick manner to make sure that the money involved is being spent wisely.

Darren Shulman facilitated the portion of our Leadership Day called Government Game. Darren ran a Family Feud style panel with questions and answers to discuss local government in Delaware County with an esteemed panel of representatives:



Tom Homan, Delaware city manager, shared that Delaware is the county seat and explained there has been massive growth in population recently. He also shared that Delaware is a full-service city with a well-developed infrastructure and all traditional city services. Tom also shared that growth and funding the needed services is the biggest current challenge facing the City of Delaware.

Andy White, Powell city manager, explained that Powell offers some services, but relies upon other municipalities for some services through partnerships. Andy shared that the disconnect in telling citizens what work is going on and the funding needed to share this story is a significant challenge for Powell.

Mark Fowler, Delaware County prosecutor's office, shared that there are 28 attorneys in the county prosecutor's office with various areas of jurisdiction including civil, misdemeanors and felonies. Mark further indicated that his office represents only the county and townships, but works regularly with other political subdivisions

in the county.

Dan Boysel, Radnor Township trustee, educated the group with a short history of townships and their responsibilities. Dan further shared figures on the varying size of townships in Delaware County. Dan, representing Radnor Township, explained that because they are a small township of just over 1400 residences there is not a staff beyond one township employee. The township trustees and many services such as the fire department are all volunteer services. Dan also said that the tenor of government in Radnor is changing to more policies, oversight and formalities.

Gary Merrell, Delaware County Commissioner, shared that Delaware has 18 townships and a variety of political subdivisions that count on Delaware County for services. The fiscal health of the county is the primary responsibility of the county commissioners and funds the other county offices and officeholders. "Delaware is a wealthy county, or on average we are a wealthy county," said Merrell. Gary explained that this can be a good thing and a bad thing because sometimes Delaware has been turned down for funding because of the belief that Delaware is wealthy.

Daryl Hennessy, Sunbury city administrator, shared that Sunbury recently transitioned to a city due to population growth. Daryl is a city manager, not a city administrator which is different in the duties granted by the city government. Sunbury is one of the fastest growing cities in Ohio. This past year Sunbury has over 2,000 housing units in some form of construction. Dealing with growth is the biggest challenge facing Sunbury.

Continued on next page

Leadership continued

To end the day, the group learned about the workings of the Board of Elections. The Delaware County board of elections is a county agency whose duty is to run all county elections in addition to many other administrative responsibilities. They service 47 polling locations and hire 1,000+ workers to help with elections. Working for the board of elections is full-time job with year-round work, they are not just working during election season. Everything they do is done in a bipartisan manner, ensuring fair representation and execution of responsibilities. Through a Jeopardy-style experience, they tested the groups' knowledge about Delaware county and elections in general by breaking us into team "Congress" and team "Senate." The categories in which we were tested were: It's a number game, election timelines, who's who, potpourri, and what's what. We learned that when it comes to Delaware County, there are 6 bordering counties, 18 townships are within the borders, and one of those townships, Washington township, spans 3 counties: Union, Franklin, and Delaware, and 170 subdivisions in that can vote. The group was challenged to answer a how many days before an election voters can cast an absentee ballot, register for voting before an election, what time the polls open and close, how to become registered with a political party, how to change your affiliation and what methods are used to determine a tie. To enrichen the conversation, it was shared that for Delaware County, when there is a tie, their choice of "by lot" method is by pulling a black horseshoe from a box. We also learned about common board of election positions, definition of common election items, how to participate in election events, and key political positions that have been associated with Delaware. We finished our day with the "Final Jeopardy," and win for team "Congress," learning that 8 of our country's presidents were from Delaware, Ohio.



[Click here for more photos](#)

Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

The Chamber offers an recurring, incremental payment option for annual dues investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

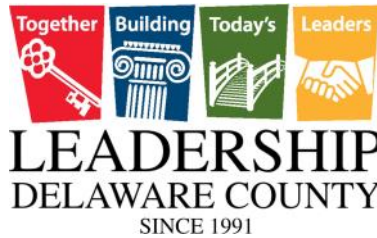
Members who sign up receive a free 1/4 page newsletter ad! Call the office for format details. So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* Don't know the month in which your renewal is due? Email dachamber@DelawareAreaChamber.com.

Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn. Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.





Leadership Delaware Class of 2024

Kristy Warner Acloche Staffing	Delaware Area Career Center	Tyler Herrmann Ohio Department of Health
Jon Landrum The Alpha Group	Mary Krell Misty Swanger Delaware City Schools	Liz Conley Ohio Living Sarah Moore
Jeremy Froehlich Brian Orrenmaa Buckeye Valley Local Schools	Eric Weitz Delaware County	Susan Zimmerman Ohio Wesleyan University
Alycia Ballone Elka Lonas City of Delaware	Bryan Howard Delaware County District Library	Kirsten Roblee OhioHealth Grady Memorial Hospital
Elise Schellin City of Powell	Erika Myers-Bromwell Delaware County Foundation	Erica Fouss Sydney Herbert Orange Township
Eric Palmer Cogburn Electric	Rusty Griffith Judy Nuñez Jason Rafeld Del-Co Water	Pam Walker Ostrander Civic Association
Gabbie Donofrio Converse & Associates	Kim Bood Bailey Gano Delaware-Morrow Mental Health & Recovery Services Board	Jenna Daniele Polaris Fashion Place
Jen Bechtel Cornerstone of Hope	Christina Thayer DGPerry	Bonnie Houk Tyler Swartzlander Preservation Parks of Delaware County
Michael Cavanaugh Delaware County Prosecutor's Office	Jay Tadana Elford, Inc.	Rick Sobel Red Wing Shoes
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley Delaware County Sheriff's Office	Mike Piscioneri Fidelity Federal	Skylar Buyer Richwood Bank
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt Delaware County Board of Developmental Disabilities	Ben Yoakum First Citizens National Bank	Diane Brickner Safe Harbor
Alex McCarthy Scott Stewart Delaware County Office of Homeland Security & Emergency Management	Dan Stephenson First Commonwealth Bank	Sarah JanTausch SRJ Coaching & Consulting
Mike McLane Sherry Ward Delaware County Department of Job & Family Services	Beth Granlee Goodwill Industries	Landon Diedrich Snappy's Automotive
Tom Marchetti Chad Williams	Amanda Haines Grace Clinic Delaware	Jill Smith Amelia Tucciarone Chelsea Welen SourcePoint
	Crystal Cassidy Greif, Inc.	Angie Mack Stockhands Horses for Healing
	Mike Gregory Habitat for Humanity of Delaware & Union Counties	Kat O'Malley Stratford Ecological Center
	Ben Lovell Liberty Township Fire Department	John Lindeboom Rebecca Matteson Troy McKnight Willow Brook Christian Communities
	Jay Schlater Marion Technical College	
	Candace Coffman Nationwide Children's Hospital – Lewis Center	

Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

Amenities? Yes, we have them!

Laptop
Smart screen

Laser pointer
Wifi

Also included:
Coffee, tea & water



Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email dachamber@DelawareAreaChamber.com or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



Boardroom seats 20

**Conference Room
seats 32-34**



The SOCA Benefit Plan

A health plan that can save you time and money



1190540HEENABS Rev. 04/23



A new health benefits option for small businesses and sole proprietors

Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

The SOCA advantage:



Competitive rates



Fixed, predictable monthly payments



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A one-time credit to your medical premium equivalent when you add new dental, vision, and/or life coverage



A variety of plan designs



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Chamber Anthem Authorized Agents:

Creative Financial Insurance Services Agency

Jim Roesch

jwroesch@discovercfi.com

740-363-5433

*Anthem Elite Certified



HUB International Jason Bainum

jason.bainum@hubinternational.com

740-363-6028

*Anthem Elite Certified



For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and BlueShield is the trade name of Community Insurance Company, independent licensee of the BlueCross and BlueShield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.

National franchise opens in Delaware

Another national chain restaurant has opened in Delaware. On February 28, the Chamber joined the folks at [Panda Express](#) as they celebrated the ribbon cutting of their newest location on Sunbury Road in Delaware. And what a celebration it was! Delaware Hayes marching band, pandas big and small and so many people to welcome Panda staff.

Andrew and Peggy Cherng opened their first Panda Express in California in 1983. They now operate over 2500 locations all over the world. How lucky they found Delaware! Welcome, Panda Express!! [Click here for all the fun photos.](#)



Pacho Flores! Returns to Delaware!

In Concert! Considered the World's top trumpet player!



Christian Lindberg
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(Magic Horses)
U.S. Premiere!

Susanna Hancock
Beghilolia

Sonia Morales
Divertimento Caribeño no. 6
World Premiere!

Antonin Dvorak
Symphony no. 7

Order tickets at
www.centralohiosymphony.org
(740) 362-1799
info@centralohiosymphony.org



Sunday, March 17, 2024 • 3:00 PM
GRAY CHAPEL, OWU, 61 S. SANDUSKY ST., DELAWARE

Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to dachamber@DelawareAreaChamber.com and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!

[Click here to request a savings analysis by completing an AC-3 online form \(Ohio BWC Temporary Authorization to Review Information form\)](#)

request a savings
quote >
[AC-3 form]

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Manager | Lender

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by Walgreens, Delaware, OH 43015

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Attorneys at Law



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Phone: 740-363-1313 Fax: 740-363-1314

e-mail: email@mmpdlaw.com; Web page: mmpdlaw.com

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Drawing By Karen Collins

Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[*Click here for details](#)

Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

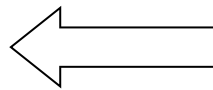
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Let them know you belong and support; link to Chamber logo

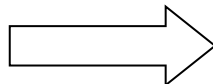
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



DELAWARE AREA
CHAMBER OF COMMERCE



DELAWARE AREA
CHAMBER OF COMMERCE



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— *check here* before you buy.

Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait	\$125 per run	Quarter page: 4 x 5.25 V	\$75 per run
Half page: 8 x 5.25 H	\$90 per run	Eighth page: 4 X 2.62 H/V	\$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



[About Us](#) [Find A Business](#) [Calendar](#) [Membership](#) [Annual Events](#) [Newsletter](#)
[Community](#) [Development](#) [Safety Council](#) [Member Login](#) [Leadership Delaware](#) [Join The Chamber](#)



Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@DelawareAreaChamber.com or call 740-369-6221.

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March/April

Calendar

Safety Council

Wednesday, February 28, 8:30 am
Mental Health/Signs of Burnout
[Click here for details](#)

HR Council

Wednesday, March 6, 8:30 am
Chamber office

Leadership Delaware

Law Enforcement & the Courts Day
Thursday, March 14

Workforce Development & Education Committee

Monday, March 18, 1:30 pm
Chamber office

Chamber Board Meeting

Wednesday, March 20, 7:30 am
Chamber office

Government Affairs Committee

Wednesday, March 20, 9:00 am
Chamber office

Third Thursday luncheon

Delaware County Update
Thursday, March 21, 11:45—1:00
Brookshire Event Center

Safety Council

Wednesday, March 27, 8:30 am
Chemical Safety
[Click here for details](#)

Supervisor Six Pack

Monday, April 1
8:00-10:00 am
One of six:
Roles of a Supervisor
[Prior registration required](#)

HR Council

Wednesday, April 3, 8:30 am
Chamber office

Leadership Delaware

Health Care Day
Thursday, April 11

Supervisor Six Pack

Monday, April 15
8:00-10:00 am
Two of six:
Establishing Yourself as a Leader
[Prior registration required](#)

Workforce Development & Education Committee

Monday, April 15, 1:30 pm
Chamber office

Chamber Board Meeting

Wednesday, April 17, 7:30 am
Chamber office

Government Affairs Committee

Wednesday, April 17, 9:00 am
Chamber office

Business After Hours

Thursday, April 18, 5:00-6:30 pm
Casa Aficionado
[Click here to register](#)

Supervisor Six Pack

Monday, April 22
8:00-10:00 am
Three of six:
Common Purpose
[Prior registration required](#)

New Member Orientation

Tuesday, April 23, 8:00-9:15 am
Chamber office
[Click here to register](#)

Safety Council

Wednesday, April 24, 8:30 am
Blood Born Pathogens
[Click here for details](#)

Supervisor Six Pack

Monday, April 29
8:00-10:00 am
Four of six:
Communicating for Understanding
[Prior registration required](#)

SAVE THE DATES

Golf Outing
Friday, June 7, 2024
Clay Classic
Friday, October 11, 2024
Annual Dinner
Thursday, February 6, 2025

[Click here to visit the chamber's interactive calendar of events](#)

Member welcomes new staff

[JDM Outdoors of Lewis Center](#), 6605 Columbus Pike,



has recently appointed Michele Malenky as Sales Center Manager.

Michele comes with 23 years of experience in operating her own

business. Her heart for serving customers, her integrity, and desire to establish relationships makes her a perfect fit with our corporate values. She loves creating perfect backyard spaces for clients with our outdoor furniture, fire pits, and pavilions, but her flair for design really shows when she custom designs JDM sheds and pool houses. One of the first things Michele did on the team was to become a Chamber of Commerce member. Be sure to stop by and tell her hello. She would love to serve you. (Closed Sundays and Wednesdays)



Are you making the most of the freebies that your Chamber membership offers?

The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
Half page: 8 x 5.25 H	\$90	Eighth page: 4 X 2.62 H/V	\$50

Our CPAs and advisors understand that conversations can change everything

Let's Talk...

Tony LaNasa, CPA, CFE
Managing Principal

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Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



Contact your legislator:

Ohio Senate District 19

Andy Brenner
Senate Building
1 Capitol Square
Ground Floor
Columbus, OH 43215
(614) 466-8086
[Email](#)

Ohio House District 61

Beth Lear
77 S. High St
11th Floor
Columbus, OH 43215
(614) 466-1431
[Email](#)

District 60

Brian Lorenz
77 S. High St
11th Floor
Columbus, OH 43215
(614) 644-6711

US House District 12

Troy Balderson
250 East Wilson Bridge Rd.,
Suite 100
Worthington, OH 43085
(614) 523-2555
[Email](#)

District 4

Jim Jordan
28 Park Avenue West,
Suite 100A
Mansfield, OH 44902
(419) 982-8045
[Email](#)

US Senate

JD Vance
37 West Broad Street,
Room 300
Columbus, OH, 43215
(614) 369-4925
[Contact](#)

Sherrod Brown
200 North High St.,
Room 614
Columbus, OH 43215
(614) 469-2083
[Email](#)



**Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— [check here](#) before you buy.**

Government Affairs Committee meets with legislator

The Chamber of Commerce Government Affairs Subcommittee welcomed State Senator Andrew Brenner on Wednesday, February 21st. Senator Andrew Brenner is currently serving in his second term in the Ohio Senate, representing Senate District 19. He previously served four terms in the Ohio House of Representatives from 2011-2018 and as Delaware County Recorder from 2005-2010. Senator Brenner is Chair of the Education Committee as well as serving on committees for Energy and Public Utilities, Finance, Rules and Reference, Transportation, and the Select Committee on Housing.

The Select Committee on Housing recently visited several cities and found that Ohio currently needs approximately 350,000 housing units, half of which need to be affordable for lower income people. In recent years there has been a sharp decline in housing units built in Ohio. While there is no active legislation from this committee several options are being considered to increase available housing including streamlining township zoning and limiting real estate wholesaling.

Senator Brenner provided the Government Affairs Subcommittee with a rundown of bills that he has sponsored which cover a variety of issues ranging from electronic filing for occupational licensure and instruments of Treasurer of the State (e.g. liens, valid warrants, etc.) to revising the Alcohol Franchise Law. Senator Brenner's primary focus has been underperforming schools, particularly in urban districts. Despite record levels of education funding several districts seem satisfied with low levels of student competency and graduation rates. Senator Brenner's SB 162 would require school districts to provide free academic intervention services to students who score "limited" on state assessments in math, English language arts, or both. He also supports Education Choice Scholarships and Education Saving Accounts (HB 339).

Welcome

New Members

Buckeye Motor Sales, LLC

Sharon Gammon - Finance Manager
201 East William Street
Delaware, OH 43015
(740) 990-0240
buckeyemotorsales.com



Offers pre-owned vehicle sales

CME Federal Credit Union

Dominique Brunet - Branch Manager
6459 Artesian Run
Lewis Center, OH 43035
(614) 222-3355
cmefcu.org



Provides full service financial needs to its members

Creekside Coverings

Shawn Hensley - Owner
(517) 366-1053
creeksidecoverings.com



Offers custom built patio structures

Farm Credit Mid-America

Jenna Brown - Associate Financial Officer
3910 Johnstown-Utica Road NE
Utica, OH 43080
(740) 892-3338
fcma.com



Serves as an ag lender with a wide range of products & financial services

Panda Express

Rachel Razon - Marketing Coordinator
1400 Sunbury Road
Delaware, OH 43015
(380) 201-3778
pandaexpress.com



Serves as a fast food chain specializing in American Chinese cuisine

Perks Pusateri and Company

Brett Gordon - Partner
1802 Castleton Way
Delaware, OH 43015
(614) 392-7800
perkscpa.com



Provides a full range of CPA services

Together Providing Hope

Gail Frankle - Owner
(614) 698-6022

facebook.com/togetherprovinghope

Offers coaching, consulting & development to prevent compassion fatigue

**The Chamber recognizes
renewing sustaining member**

Gold Level

GREIF

Chamber website banner adds a great value

Place a banner ad on the Chamber's website where it will be seen via 3500 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

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**Looking for product or service? Look to your fellow Chamber members *first*.
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Reinvesting Members

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[Absolute Impressions, Inc.](#)
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[Fidelity Federal](#)
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[Greif](#)
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[HW&Co.](#)

[Joslyn Law Firm](#)
[Kroger Company Great Lakes Distribution Center](#)
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[Saint's Auto Service, LLC](#)
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Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



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