

CHAMBER NOTES

A monthly newsletter of the
Delaware Area Chamber of Commerce

September 2023

Sustaining Members Platinum Level



Gold Level



Silver Level



Ohio Living
Sarah Moore



The Delaware Area
Chamber of Commerce
Established 1907



facebook

2024 directory helps members with early-bird, new member and up-size discounts!

The Delaware Area Chamber's Community Profile and Membership directory is the only publication of its kind in Delaware County. This glossy, full-color directory starts with sections on community culture, education, health care, industry and commerce and more. Following is a cross-referenced listing of our members. Some 1000 copies are mailed to new movers, every chamber member and distributed throughout the county all year long. Members are encouraged to request (always free) copies for their lobbies, clients and new-to-the-area staff. And, of course, it's [accessible on our website](#). Advertising in the directory reaches thousands of potential customers and all photos in the publication are straight from our members; there's no stock photography.



[Click here for a price list and ad agreement form.](#)

- For an additional \$50, your ad can be posted for one month on the **Chamber's website**, getting your ad roughly **3600 views**.
- If you ran an ad last year and up-size your ad this year, you'll receive an **additional discount**.
- **New member** since last year's directory? Discount there as well.
- And our always-popular **early-bird discount**.

Don't miss these incredible offers as the Chamber's way of recognizing your need to advertise and the way you've been tested this year. Questions? Contact the Chamber at dachamber@DelawareAreaChamber.com.

Chamber Staff

[Holly Quaine, President](#)
[Sarah Yoakam, Office Manager](#)
[Matt Carbary, IT Mgr.](#)

2 Troy Road
Delaware, Ohio 43015
740-369-6221
Fax:740-369-4817
DelawareAreaChamber.com

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NEW DATES



HR Six Pack Series Returns

Are you or one of your staff performing the HR functions in your business?

Are you responsible for only HR but aren't up-to-date on the changing labor laws?

Even a small business without a dedicated HR professional– ESPECIALLY a small business without a dedicated HR professional– needs to understand the current laws, best practices and advice regarding your relationship and responsibilities as an employer.

This program offers a well-rounded exercise in how HR function can prevent expensive issues. The program includes:

- ⇒ Hiring: applications, interviews, I9, reference checks, personality tests and assessments, AI and Biometrics in the hiring process, affirmative action policies, remote work policies, out of state remote workers, drug testing and legal marijuana in the workplace, smart phones and personal devices in the workplace
- ⇒ Employment manuals: policies, required postings, NLRB rulings prohibiting non-disparagement and confidentiality clauses; policies to protect trade secrets and other business assets, employee surveillance, electronic monitoring and privacy issues
- ⇒ Leave: PTO, vacation and sick leave, Ohio and federal laws on maternity leave, Pregnant Workers Fairness Act (PWFA), PUMP Act, FMLA, drug rehab programs, leave as an ADA accommodation, paid? military leave, absenteeism
- ⇒ Non-discrimination: expanding Title VII protected classes to LGBT, restroom policies, ADA considerations, companion and service animals, sexual harassment, religious accommodation, dress codes and appearance policies
- ⇒ Regulatory: wage and hour matters, determining 'regular rate' for OT computation, compliance with overtime exemptions, misclassifying OT exempt employees, permitted deductions from salary for OT exempt employees, controlling "off the clock" work, DOL audits, record-keeping requirements, OSHA audits and investigations, NLRA unfair labor practices and non-union employers, union efforts at increasing membership, OCRC/EEOC highlights, gig workers
- ⇒ Discipline: investigations, progressive discipline, best practices, termination, severance agreements, NLRB restrictions on non-compete and non-disclosure agreements, employment references, documentation

This program is available for \$250 per Chamber-member participant. (\$325 for non-members) **The program will run from 8:00-10:00am for six consecutive Monday mornings beginning September 11 at the Chamber office.** Attendees must prepay to be eligible to participate. [CLICK HERE TO REGISTER.](#)

As it always is, the series will be facilitated by our brilliant attorneys Maribeth Meluch, [Kohrman, Jackson & Krantz, LLP](#), and Shane Dawson, [Dinsmore Shohl, LLP](#), who, between them, have over 50 years of legal experience.

2023 Board of Directors

Executive Committee

Casey Converse—Chair

[Converse & Associates LLC](#)

Mark Clack—Chair Elect

[Attindas Hygiene Partners](#)

Brad Schneider—Immediate Past Chair

[The Growth Coach](#)

Angel Boulis— Treasurer

[Maloney + Novotny](#)

Shane Dawson—Vice Chair

[Dinsmore & Shohl LLP](#)

Maribeth Meluch—Vice Chair

[Kohrman Jackson & Krantz, LLP](#)

Kirt Trimble—Vice Chair

[Trimble Insurance Agency](#)

Board Members at Large

Tamra Bower

[Polaris Fashion Place](#)

Heidi Kegley

[Delaware City Schools](#)

Todd LeClair

[PPG Industries](#)

Ken Levering

[Delaware Court Healthcare Center](#)

Chuck Moore

[Commodore Bank](#)

Liz Owens

[The Alpha Group](#)

Scott Ruth

[Cogburn Electric](#)

Jason Sanson

[GHD Group](#)

Kim Saunders

[Ohio State University Wexner Medical](#)

[Center Outpatient Care Lewis Center](#)

Brian Young

[Spectrum](#)

Sustaining Members

Bronze Level



(The Jug is on the
third Thursday
this year)



DELAWARE AREA CHAMBER OF COMMERCE

You are invited to attend a program of the
Delaware Area Chamber of Commerce
Annual State of the Schools

with

Superintendents from all Delaware County K-12 Districts
sponsored by



Thursday, September 28, 2023, 11:45am—1:00pm

[Brookshire Event Venue](#)

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$25 ~ Non-Chamber members: \$30

Deadline to register is Thursday, September 14, 2023

Cancellations after September 14 and no-shows will be charged.

[Click here to register](#)

September Business AFTER Hours

End your day on Thursday, September 28 by networking
when [Boardman Arts Park](#), 154 West William St., Dela-
ware, hosts the After Hours. Food, networking— bring lots
of business cards to share. The event is held from 5:00—
6:30 pm. [Please let us know you'll be attending.](#)



September Safety Council Presents: Distracted Driving and New Laws

You don't have to be a Safety Council mem-
ber to join us. Meeting is held on Wednes-
day, September 27, 8:30-9:30 am at [The
Barn at Stratford](#), 2690 Stratford Rd.,
Delaware. There is a \$5 fee to attend and all are welcome.



Reminder to respond to database update

Still on the subject of the directory, a reminder to
respond when our office sends the primary contact
of your membership an email requesting verifica-
tion/update of the information we have in our data-
base. We work hard to ensure the directory is accu-
rate and so each summer we ask you to verify and/
or make changes to your information. Watch your email for it.



Corporate Sponsor



DELAWARE AREA
CHAMBER OF COMMERCE



2023 Clay Classic

Lunch Sponsor



Shooter Awards

- High Shooter
- High Team
- Booby Prize

Deadline to register is October 2

Friday, October 13, 2023
Black Wing Shooting Center
3722 Marysville Road, Delaware

12:00pm: Registration & lunch
12:30 pm: Mandatory safety briefing
1:00 Shooting begins
3:00-ish: Awards

Single Shooter \$130
Station Sponsor \$125
Team Sponsor (5 shooters) \$650
Mulligans \$5 each (limit 5)

Shooter Amenities

- Lunch
- Shells
- Gun rental
- Eye & ear protection
- Range safety officer
- Safety briefing
- Optional side games

TEAM REGISTRATION

Team sponsor company name _____

Contact name _____ Phone _____

E-mail _____

Shooter #1 _____ Shooter #2 _____

Shooter #3 _____ Shooter #4 _____

Shooter #5 _____

INDIVIDUAL SHOOTER REGISTRATION

Company name _____

Shooter _____ Phone _____

E-mail _____

STATION SPONSOR REGISTRATION

Company name on sign _____

Contact name _____ Phone _____

E-mail _____

Number of Shooters x \$130 _____

Station Sponsor \$125 _____

Mulligans _____ x \$ 5 _____



TOTAL

\$ _____

Please invoice Check enclosed

Credit Card # _____ exp. date _____

Delaware Area Chamber of Commerce, 2 Troy Road, Delaware, Ohio 43015
740-369-6221 ~ fax 740-369-4817 dachamber@DelawareAreaChamber.com



Be part of the return of Delaware's
GHOST WALK by being a Sponsor!



GHOST WALK

HAUNTED HISTORIC DELAWARE

SATURDAY, SEPTEMBER 30TH
TOUR TIMES: 5PM, 6PM, 7PM & 8PM
\$25/PERSON

Venture into some of the most *haunted streets* in Delaware's Northwest Neighborhood.

Hear *actual ghost accounts* from residents where the spirits reside, one account was featured on the travel channel.

Walk includes a tour of *Delaware's Victorian Jail*.



email: Rachael@BoardmanArtsPark.org to learn more.

Local org hosts pm networking event

Chamber members kicked off August with another back-to-in-person networking event when the [The Alpha Group](#) hosted the After Hours. The Alpha Group provides programs and services to individuals with developmental disabilities. They are the largest provider of service in Delaware County and growing to meet the needs in surrounding counties and have been at it since 1970.

Alpha CEO Liz Owens proudly announced the organization's newest venture. TAG Community Living, Inc. (TAG), the sister agency of The Alpha Group, is partnering with Habitat for Humanity of Delaware & Union Counties on a home build for individuals with intellectual and developmental disabilities. This project was a two-unit three-bedroom duplex. The goal of these new homes is to encourage independence and build financial responsibility, while providing home and community-based services. This first build is home to five clients and another build is in the works. This venture is made possible through the incredible vision and strong leadership of Liz and her board.



Thanks to Liz and staff for their hospitality and for the extraordinary impact Alpha has on the community it serves.

[Click here for more photos.](#)



Government Affairs Committee seeks members

The Chamber is seeking Chamber members' staff who fill the role of legislative advocacy in their respective field to serve on its Government Affairs Committee. The GAC serves as a clearing house and source of education/advocacy for business and community, advising the Chamber's board of directors on issue positions. GAC members are those folks



who are active in advocacy groups related to business. The GAC meets on the third Wednesday of the month at 9:30 at the Chamber office. Those interested should contact Holly at hquaine@DelawareAreaChamber.com



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OUR TEAM: LOCALS BORN AND RAISED

You've probably seen us at Chamber functions, supporting Main Street Delaware, or any number of community events over the years. We care deeply about our community and that pride shows through in everything we do.

To learn more about what we can do for your business, call 740-914-8774. We'll be glad to meet in person or virtually.



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L-R: Misty Haydon, VP of Business Development; Todd Everingham, Financial Advisor; Kevin Smith, Regional President - Marietta; Frank Reinhard, Regional President - Delaware; Stacy Webb, VP - Branch Operations.

100 North Sandusky Avenue, PO Box 299, Upper Sandusky, OH 43361

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Let's partner for life's moments.

Together, we'll help you prepare
for the next one — big or small.



Dusty Hostutler, CFP®, AAMS™
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OhioHealth Grady Memorial Hospital

Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.

Chamber website banner adds a great value

Place a banner ad on the Chamber's website where it will be seen via 3500 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@delawareAreaChamber.com or call 740-369-6221.

HOT DEALS

Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: get your login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members– [check here](#) before you buy.



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Member gives back

[Sights Unseen Travel](#) received the BEST OF Marion 2023, second year in a row, voted by their peers. Owner Jill Chitwood received the MPAC award from Chief McDonald of the Marion City Police Department for raising over \$42,500 for the



Marion K9 Project to help purchase a new K9 Officer for the Marion Police Department and then also donated some funds to the Sheriff's Office to help with their K9 Department. Jill was also featured in the Marion Star in the Ace of Trades article for Sights Unseen Travels and their work with the Marion K9 Project. And if that's not enough, they are also having naming rights for a room at [Marion Technical College](#) and a Business Scholarship that will be available for 2nd year Business and from the River Valley School District.

Sights Unseen is a full-service travel agency that can plan your weekend get-away or that bucket list big trip. Congratulations to Jill for the recognition and kudos for giving back to her community.



Sights
Unseen Travel
THE WORLD IS YOUR PLAYGROUND. SO TRAVEL!



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Our CPAs and advisors
understand that
conversations can
change everything
Let's Talk...

Tony LaNasa, CPA, CFE
Managing Principal

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Thriving member hosts Before Hours



The Chamber's August Before Hours networking event was hosted by [SourcePoint](#), Delaware County's most comprehensive aging services provider. They provide adults ages 55 and older with in-home care services – such as Meals on Wheels and personal care – to help seniors live independently at home. They also offer hundreds of community programs on-site in their enrichment center and off-site throughout the county to promote health and wellness for older adults and caregivers.



Director Fara Waugh and her amazing team offered their hospitality and folks were offered tours of the campus. Anyone who'd never been to SourcePoint was surprised at how much they have to offer. Thank you to Fara and staff for taking such good care of the SourcePoint community. [Click here for more photos](#)



Member speaks on the big stage



On June 30, 2023, Sarah JanTausch of [SRJ Coaching and Consulting](#) presented two breakout sessions at the National Career Development Association's annual global conference in Chicago, Illinois. Her presentation was titled "Shifting from Social Currency: Networking to Informational Interviews and the Supporting Mental Models". During the presentation, she trained career counselors and coaches working with students and adults on her theory and tools.



The National Career Development Association (NCD) provides professional development, publications, standards, and advocacy to practitioners and educators who inspire and empower individuals to achieve their career and life goals. Members include K-12 school counselors, college career counselors, and private practitioners. Sarah currently serves on the NCD's Government Relations committee and is the Chair of the Ohio Career Development Association's Government Relations committee for the 2023-2024 year.

Well done, Sarah.

Chamber accepts board applicants

The Chamber's Nominating Committee is accepting Letters of Intent from members interested in serving on the board of directors beginning January, 2024.

The Letter of Intent is the first step in the nominating process. The Nominating Committee will vet applications and invite qualifying members to interview.

If you're interested in submitting a Letter of Intent, please call Holly at 740-369-6221 or via email to hquaine@DelawareAreaChamber.com. The Chamber will accept Letters of Intent until September 15, 2023

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Member invests in new technology

If you happened to drive down Indianola Avenue in Clintonville on Monday morning, you may have seen a couple of semi-trucks and forklifts in the parking lot of the locally owned and operated [Kenwel Printers, Inc.](#) It was the arrival of Kenwel's latest upgrade, a 5-color offset press to go along with their digital and other offset printing solutions. Installation is in progress – so, stay tuned. In the meantime, here's more description of the equipment and how current and new customers will benefit from this upgrade.



The Ryobi 750, a versatile 5-Color Offset Press will produce a wide range of printing jobs, from business cards and brochures to posters and packaging. Highlights to note:

Larger Stock Size, Image Size and Paper Thickness: The maximum stock size, image area and sheet thickness are larger than the 4-color press it is replacing.

Max Stock Size: 31" x 23 5/8"

Image Area: 29 1/2" x 22.83"

Max Paper Thickness: 24 pt

Speed and Efficiency: Designed for high-speed printing, more cost-effective for large print runs. It will also integrate with prepress software – allowing for more efficient and accurate results.

Wide Color Gamut: Can manage a wide color gamut, making it suitable for projects that require Pantone spot colors or specialized color matching.

Sustainability: Energy-efficient technologies and using eco-friendly printing materials.

Reduced Waste: The press will minimize paper and ink waste through advanced automation and control systems.

Ryobi 750 Print Applications include:

Brochures	Stationery	Labels and Packaging Inserts
Catalogs	Direct Mail	Educational Materials
Business Cards	Flyers and Leaflets	Restaurant Menus
Posters	Magazines and Newsletters	Event Invitations
Packaging	Art Prints	



The Kenwel team consists of experienced knowledgeable customer service representatives, mail, pre-press, and production experts who can adapt to changing job requirements. Kenwel's long-standing network of trusted resources and sub-contractors extends the services they can supply to help customers work through any communication challenge.

Kenwel was founded in 1952 by Ken Taylor and John L. Worrell, further developed by John and his wife Virginia Worrell, then incorporated in 1969. Mike Fisher, current sole owner (as of October 2020) and president of Kenwel was hired by John Worrell and has been with the company for over 48 years. He continues to be the driving force of its success and transformation for future generations. Since its founding, Kenwel has worked with a wide range of businesses and non-profits including corporate headquarters, universities, and small businesses primarily in the Columbus area.

Kenwel Printers, Inc. is in Clintonville, conveniently between I-71 and Rt. 23, just south of Morse Road at 4272 Indianola Avenue, Columbus, Ohio 43214. For more information visit kenwelprinters.com or call 614-261-1011.



**Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members – [check here](#) before you buy.**



LEADERSHIP
DELAWARE COUNTY
SINCE 1991

Leadership Delaware Class of 2024 Kick off luncheon

Leadership Delaware kicked off its new class with a luncheon at [Willow Brook of Delaware Run](#). Present were Chamber board members, session facilitators (all alum themselves) and the seventy-four members of the Class of 2024. From its humble beginnings 1991 with ten participants the program has evolved over the years and has become the Chamber's flagship program, graduating over 860 community members to date.

This year's class includes representation of private, public and agency organizations. Leadership's nine sessions are facilitated by Leadership alum who graduated from 1999 to 2023. This elite and passionate-about-Leadership group is the heart and soul of the program. Here's to another incredible experience!



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under our wing!

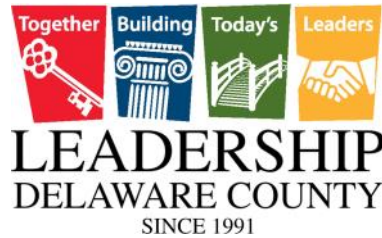
- Family fun on our shooting ranges
- Training for all experience levels
- Unforgettable social + corporate events
- Retail store with something for everyone
- Friendly, knowledgeable staff
- Beginners welcome



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FAMILY OWNED AND OPERATED



Leadership Delaware Class of 2024

Kristy Warner Acloche Staffing	Tom Marchetti Chad Williams Delaware Area Career Center	Tyler Herrmann Ohio Department of Health
Jon Landrum The Alpha Group	Mary Krell Misty Swanger Delaware City Schools	Liz Conley Ohio Living Sarah Moore
Christina Thayer Bodine Perry	Eric Weitz Delaware County	Susan Zimmerman Ohio Wesleyan University
Jeremy Froehlich Brian Orrenmaa Buckeye Valley Local Schools	Bryan Howard Delaware County District Library	Kirsten Roblee OhioHealth Grady Memorial Hospital
Alycia Ballone Elka Lonas City of Delaware	Erika Myers-Bromwell Delaware County Foundation	Erica Fouss Sydney Herbert Orange Township
Elise Schellin City of Powell	Rusty Griffith Judy Nuñez Jason Rafeld Del-Co Water	Pam Walker Ostrander Civic Association
Eric Palmer Cogburn Electric	Kim Bood Bailey Gano Delaware-Morrow Mental Health & Recovery Services Board	Jenna Daniele Polaris Fashion Place
Gabbie Donofrio Converse & Associates	Jay Tadena Elford, Inc.	Bonnie Houk Tyler Swartzlander Preservation Parks of Delaware County
Jen Bechtel Cornerstone of Hope	Mike Piscioneri Fidelity Federal	Rick Sobel Red Wing Shoes
Michael Cavanaugh Delaware County Prosecutor's Office	Ben Yoakum First Citizens National Bank	Skylar Buyer Richwood Bank
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley Delaware County Sheriff's Office	Dan Stephenson First Commonwealth Bank	Diane Brickner Safe Harbor
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt Delaware County Board of Developmental Disabilities	Beth Granlee Goodwill Industries	Sarah JanTausch SRJ Coaching & Consulting
Alex McCarthy Scott Stewart Delaware County Office of Homeland Security & Emergency Management	Amanda Haines Grace Clinic Delaware	Landon Diedrich Snappy's Automotive
Mike McLane Sherry Ward Delaware County Department of Job & Family Services	Crystal Cassidy Greif, Inc.	Jill Smith Amelia Tucciarone Chelsea Welen SourcePoint
	Mike Gregory Habitat for Humanity of Delaware & Union Counties	Angie Mack Stockhands Horses for Healing
	Ben Lovell Liberty Township Fire Department	Kat O'Malley Stratford Ecological Center
	Jay Schlater Marion Technical College	John Lindeboom Rebecca Matteson Troy McKnight Willow Brook Christian Communities
	Candace Coffman Nationwide Children's Hospital – Lewis Center	

Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

Amenities? Yes, we have them!

Laptop
Smart screen

Laser pointer
Wifi

Also included:
Coffee, tea & water



Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Cove, A Seafood Joint
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Jimmie G's Barbeque
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email dachamber@DelawareAreaChamber.com or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



Boardroom seats 20

**Conference Room
seats 32-34**





The SOCA Benefit Plan

A health plan that can save you time and money



1190540HEENABS Rev. 04/23



A new health benefits option for small businesses and sole proprietors

Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

The SOCA advantage:



Competitive rates



Fixed, predictable monthly payments



Access to Anthem's broad Blue Access PPO network and Essential Rx formulary list



A one-time credit to your medical premium equivalent when you add new dental, vision, and/or life coverage



A variety of plan designs



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Coverage for claims runoff and terminal liability coverage



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Chamber Anthem Authorized Agents:

Creative Financial Insurance Services Agency

Jim Roesch

jwroesch@discovercfi.com

740-363-5433

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Preferred Benefits Services Agency

Mark Pettitt

mark@prefben.com

740-363-6028

*Anthem Elite Certified



For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and BlueShield is the trade name of Community Insurance Company, independent licensee of the BlueCross and BlueShield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.

Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to dachamber@DelawareAreaChamber.com and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!

[Click here to request a savings analysis by completing an AC-3 online form \(Ohio BWC Temporary Authorization to Review Information form\)](#)

request a savings
quote >
[AC-3 form]

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Drawing By Karen Collins

Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[*Click here for details](#)

Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

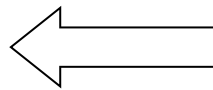
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Let them know you belong and support; link to Chamber logo

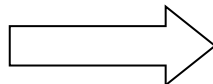
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



DELAWARE AREA
CHAMBER OF COMMERCE



DELAWARE AREA
CHAMBER OF COMMERCE



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— *check here* before you buy.

Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait	\$125 per run	Quarter page: 4 x 5.25 V	\$75 per run
Half page: 8 x 5.25 H	\$90 per run	Eighth page: 4 X 2.62 H/V	\$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



[About Us](#) [Find A Business](#) [Calendar](#) [Membership](#) [Annual Events](#) [Newsletter](#)
[Community](#) [Development](#) [Safety Council](#) [Member Login](#) [Leadership Delaware](#) [Join The Chamber](#)



Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@DelawareAreaChamber.com or call 740-369-6221.

Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!

Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



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Back-to-back celebrations

The golden scissors were at it again in August with back-to-back celebrations.

On August 23 we helped owner Dr. Melissa McRae cut the ribbon on her third location, located at 18 E. William St. in downtown Delaware. [Vitality Natural Wellness & Spa](#) is best summed up on their website: Wellness is a verb. Vitality is the medical practice that focuses on the complete you. At Vitality, they take a whole-body approach to your care by combining nutrition, lifestyle, aesthetics, and cutting-edge medical therapies designed to help restore and revitalize you. From hormone therapy to derma fillers, Melissa and her team take a holistic approach to comprehensive wellness. Their slogan? **KNOW YOUR WORTH. LOVE YOURSELF. CHANGE YOUR WORLD.** Explore their website and prepare to be amazed.

[Click here for more photos.](#)



And just 24 hours later, we were at it again, this time at [Central Ohio Aesthetics Clinic](#). Owner Jackie Smith is located in the [Leaf Chiropractic](#) office at 1012 State Route 521, Delaware.

Central Ohio Aesthetics Clinic is a full-service Medical Spa that offering the most innovative, non-surgical treatments and procedures to help defy the signs of aging and improve health and wellbeing. They offer a comprehensive menu of services and specialize in consulting with pa-



tients to customize any treatment plan to help achieve an aesthetic goal promoting patient confidence. Central Ohio Aesthetics offers a variety of high-quality medical aesthetic procedures provided in a warm, safe, relaxing environment. These treatments will be demonstrated by highly trained professionals in a confidential environment allowing patients to experience this trifecta: refresh, rejuvenate, and renew.

[Click here for more photos.](#)

Congratulations to Melissa and Jackie. Here's to many great years!



Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
Half page: 8 x 5.25 H	\$90	Eighth page: 4 X 2.62 H/V	\$50

The SOCA self-funded medical plan. A big opportunity for small employers.

The Southern Ohio Chamber Alliance (SOCA) teamed up with Anthem Blue Cross and Blue Shield to create a health program that can lead to more rate stability – and it could offer potential savings for groups with 50 or fewer employees. This self-funded multiple employer welfare arrangement (MEWA) lets smaller employers join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

In addition to financial protection, this innovative alternative offers:

- Competitive rates
- Fixed, predictable monthly payments
- A variety of plan designs
- Anthem's broad Blue Access PPO provider network and Essential Rx formulary
- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on SOCA-exclusive specialty products including dental, vision, life, optional life, and disability insurance

Learn more about the **SOCA Benefit Plan**. Call 1-844-MED-OHIO or visit 844MedOhio.com, or ask your Chamber of Commerce for a referral to a participating broker.

As a member in good standing with the Delaware Area Chamber of Commerce, your business is eligible for discounted group health care *including plans for sole proprietors*, sold through our Chamber-member authorized agents.

Contact one of our agents to see if there's a plan that's right for you.

Creative Financial Insurance Services Agency

Jim Roesch

jwroesch@discovercfi.com

740-363-5433

*Anthem Elite Certified



Preferred Benefits Services Agency

Mark Pettitt

mark@prefben.com

740-363-6028

*Anthem Elite Certified



Have YOU signed up for auto-pay and received your FREE newsletter ad?

What are you waiting for?

The Chamber offers an recurring, incremental payment option for annual dues investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

Members who sign up receive a free 1/4 page newsletter ad! Call the office for format details. So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* Don't know the month in which your renewal is due? Email dachamber@DelawareAreaChamber.com.

Welcome

New Members

Central Ohio Aesthetics Clinic

Jacqueline Smith - Owner
1012 State Route 521
Delaware, OH 43015
(740) 417-4977



centralohioaesthetics.com

Offers a full-service medical spa

Crestcom - Central Ohio

Matthew Lis - President
(937) 877-9226

crestcom.com/leadership-trainer/matt-lis

Offers leadership training programs

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Hyatt Place Columbus Polaris

Daniel Chartier - Director of Sales
2006 Polaris Parkway
Columbus, OH 43240
(614) 964-1877

Hyattplacecolumbuspolaris

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offers meeting event & space;
business center*



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PLACE™

Ringle Consulting, LLC

Michael Ringle - Owner
(937) 609-6253

Offers campaign consulting services

TOCA Soccer Center - Columbus

Brian Bishop - General Manager

409 Orangepoint Drive
Lewis Center, OH 43035
(740) 657-8888

tocafootball.com/centers/columbus

Serves as an indoor soccer, sports, & fitness center



Vitality Natural Wellness and Medspa

Kristin Kipp - Marketing Director

18 East William Street
Delaware, OH 43015
(614) 717-1767

vitalitynaturalwellness.com

Offers a medical office focused on thyroid & hormone optimization, food sensitivities, gut health, weight loss, & sexual wellness



Reinvesting Members

[All About Kids Childcare and Learning Center](#)

[Burden's Lawn Care](#)

[Clarity Technology Solutions](#)

[Daniel Accounting, LLC](#)

[Dawson Farms, Inc.](#)

[Desire Wellness Group, LLC](#)

[Forensic Human Factors, LLC](#)

[Fresh Start Cafe & Bakery](#)

[Habitec Security](#)

[K.N.T. Construction, LLC](#)

[Kirkham Building System, Inc.](#)

[Liberty Community Center](#)

[Liberty Township](#)

[Loeb Electric](#)

[Mid-Ohio Food Collective](#)

[Mom Wilson's Country Sausage](#)

[Mart, Inc.](#)

[Next Day Signs, LLC](#)

[OhioHealth Grady Memorial](#)

[Hospital](#)

[ProCore Health Brokers](#)

[Professional Pavement Services](#)

[Rotary Club of Delaware](#)

[The Inside Wire](#)

[United Country Real Estate and](#)

[Auction Services, LLC](#)

The Chamber recognizes
renewing sustaining member

Bronze Level



Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to

hquaine@DelawareAreaChamber.com.



Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



Contact your legislator:

Ohio Senate District 19

Andy Brenner
Senate Building
1 Capitol Square
Ground Floor
Columbus, OH 43215
(614) 466-8086

[Email](#)

Ohio House District 61

Beth Lear
77 S. High St
11th Floor
Columbus, OH 43215
(614) 466-1431

[Email](#)

District 60

Brian Lorenz
77 S. High St
11th Floor
Columbus, OH 43215
(614) 644-6711

US House District 12

Troy Balderson
250 East Wilson Bridge Rd.,
Suite 100
Worthington, OH 43085
(614) 523-2555

[Email](#)

District 4

Jim Jordan
28 Park Avenue West,
Suite 100A
Mansfield, OH 44902
(419) 982-8045

[Email](#)

US Senate

JD Vance
37 West Broad Street,
Room 300
Columbus, OH, 43215
(614) 369-4925

[Contact](#)

Sherrod Brown
200 North High St.,
Room 614
Columbus, OH 43215
(614) 469-2083

[Email](#)



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September/October

Calendar

HR Council

Wednesday, September 6, 8:30 am
Chamber office

Workforce Development & Education Committee

Friday, September 8, 8:30 am
Chamber office

HR Six Pack

Session one of six
Monday, September 11
8:00–10:00 am
Chamber office
[Prior registration required](#)

Supervisor Six Pack 2.0

Session two of six
Wednesday, September 13
8:00–11:00
Chamber office
[Prior registration required](#)

Leadership Delaware

Values & Leadership Day
Thursday, September 14

HR Six Pack

Session two of six
Monday, September 18
8:00–10:00 am
Chamber office
[Prior registration required](#)

Chamber Board meeting

Wednesday, September 20
7:30 am, Chamber office

Government Affairs Committee

Wednesday, September 20, 9:30 am
Chamber office

HR Six Pack

Session three of six
Monday, September 25
8:00–10:00 am
Chamber office
[Prior registration required](#)

Chamber Ambassadors

Tuesday, September 26, 3:30 pm
Zoom

Safety Council

Wednesday, September 27, 8:30 am
The Barn at Stratford
Distracted Driving and New Laws
[Click here for details](#)

Third Thursday luncheon

Annual State of the Schools
Thursday, September 28, 11:45–1:00
Brookshire Event Center
[Click here to register](#)

Note: Date change to the 4th Thursday this year. Enjoy the Jug on the 21st.

HR Six Pack

Session four of six
Monday, October 2
8:00–10:00 am
Chamber office
[Prior registration required](#)

HR Council

Wednesday, October 4, 8:30 am
Chamber office

Business Before Hours

Thursday, October 5, 8:00–9:30 am
Goodwill Industries– Delaware
[Click here for details](#)

HR Six Pack

Session five of six
Monday, October 9
8:00–10:00 am
Chamber office
[Prior registration required](#)

Supervisor Six Pack 2.0

Session three of six
Wednesday, October 11
8:00–11:00
Chamber office
[Prior registration required](#)

Leadership Delaware

County Tour Day
Thursday, October 12

Workforce Development & Education Committee

Friday, October 13, 8:30 am
Chamber office

Clay Classic

Friday, October 13, 2023, noon
Black Wing Shooting Center
[Click here to register](#)

HR Six Pack

Session six of six
Monday, October 16
8:00–10:00 am
Chamber office
[Prior registration required](#)

Chamber Board meeting

Wednesday, October 18
7:30 am, Chamber office

Government Affairs Committee

Wednesday, October 18, 9:30 am
Chamber office

Ribbon Cutting

Heartland Bank
Wednesday, October 18
4:30
[Click here for details](#)



Third Thursday luncheon

Delaware Housing Alliance
Thursday, October 19, 11:45–1:00
Brookshire Event Center
[Click here to register](#)

Seventh Annual Regional Expo with the Marion Area Chamber of Commerce

Thursday, October 19, 4:00–6:30 pm
[Click here for details](#)

New Member Orientation

Tuesday, October 24, 8:00 am
Chamber office
[Click here for details](#)

Safety Council

Wednesday, October 25, 8:30 am
Active Shooter Response Training
[Click here for details](#)

SAVE THE DATES

Annual Dinner
Thursday, February 1, 2024
Golf Outing
Friday, June 7, 2024

[Click here to visit the chamber's interactive calendar of events](#)