

CHAMBER NOTES

A Monthly Newsletter of the
Delaware Area Chamber of Commerce

February 2017



Sustaining Members

**Industry Exclusive
Platinum Level**



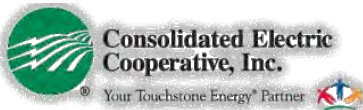
Gold Level



Silver Level



Bronze Level



**The Delaware Area
Chamber of Commerce
Established 1907**



Annual dinner another great party

The Chamber's annual dinner was another rousing success when it was held at Doubletree by Hilton on February 2nd. In addition to the pre-dinner cocktail reception/silent auction, attendees had their photos taken in the [OhioHealth](#) photo booth. Great fun addition to the event that is known far and wide for the table decorating by our creative members.

Outgoing board members Bob Kuederle and Shane Dawson were semi-roasted in a fun presentation by Holly Quaine. New board members presented their "talents" in a ridiculous video, yet were still ratified by the membership, and of course there was the ever-popular silliness during the live auction delivered as always by that rascal Dan Boysel who also happened to be birthday boy and recipient of the Citizen of the Year award. Big day for Dan.

The event's last order of business was the presentation of awards and the Chamber congratulates these worthy recipients:

Large Business of the Year: [First Citizens National Bank](#)

Small Business of the Year: [Holony Media](#)

Quality of Life Award: [OhioHealth Tobacco Addiction Peer Group](#)

Innovation in Business Award: [Consolidated Electric Cooperative, Inc.](#)

Corporate Citizen of the Year: [Performance Columbus Automotive Group](#)

Citizen of the Year: **Dan Boysel**

Outstanding Chamber Members of the Year:

[Delaware County District Library](#), [Manos, Martin & Pergram Co., LPA](#) and [Maloney + Novotny LLC](#).

See photo next page

The Chamber has many people and members to thank so please see the next page.

[And click here to see all the photos from the event.](#)

And watch for a SAVE THE DATE for next year's event.

The Chamber recognizes the 2017 Annual Dinner Corporate Sponsors

Platinum Level



Gold Level



Silver Level



Ohio Living
Sarah Moore

Bronze Level



Fidelity Federal
SAVINGS AND LOAN ASSOCIATION





Front row: Gere Jordan, Small Biz; Buffy Jansak, Quality of Life; Kevin Smith, Large Biz; Bruce Daniels, Corp. Citizen

Back row: Phil Caskey, Innovation in Biz; Doug Clark, Quality of Life; Dan Boysel, Citizen of the Year; George Needham, Outstanding Chamber Member

Not shown: Mike Dickey and Andy Wecker, Outstanding Chamber Members



Most Elegant
Willow Brook Christian Communities



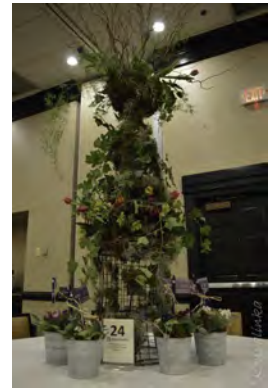
Most Creative

Consolidated Electric Cooperative, Inc.



Best Representation of Business

Emergency Plumbing Service, LLC, Jet's Pizza, Josie Posie Flowers and Gifts



Chamber welcomes new board members and says goodbye to long-serving members

At the annual dinner, the Chamber board said farewell and thank you to two board members who served for two terms plus a “bonus round”. Shane Dawson, **Dawson & Myers LLC**, served two three-year terms and was the board chair in 2014, the year the Chamber received its 4 Star accreditation. Bob Kuederle, **American Structurepoint Inc.**, began his board service in 2010, twice serving as board chair: 2012 and 2015. The “bonus round” refers to a clause in the Chamber’s bylaws that allows a board member, serving the last year of their second term as board chair, to remain on the board one more year as the immediate past chair, an officer position.

Bob and Shane served faithfully and brought intelligence and humor to the board. Their contribution and the Chamber’s gratitude cannot be overstated and they will be very missed at 7:30am on the third Wednesday of the month.

In spite of a sketchy submission of their talent (you had to be at the dinner...) the Chamber membership ratified the confirmation of two new members to the board. Ana Babiasz, president of **Fidelity Federal Savings and Loan Association** and Aric Arnett, executive director of **Ohio Living Sarah Moore**, received a unanimous “yeah” and began serving a three-year term. The Chamber board welcomes them and is confident that their contributions will be equal to their reputation.

2017 Board of Directors

Executive Committee

Tony Eyerman, Chair

Eyerman Planning Associates LLC
Chad Hoffman, Immediate Past Chair

[Richwood Bank](#)

Ken Barton, Treasurer

[Minuteman Press of Dublin](#)

Glenn Marzluf– Chair–Elect
[Del-Co Water Company, Inc.](#)

Dusty Hostutler– Vice Chair

[Edward Jones](#)

Bill Morgan– Vice Chair

[2K General Co.](#)

Judd Scott, Vice Chair

[V & P Hydraulic Products](#)

Board Members At Large

Aric Arnett

[Ohio Living Sarah Moore](#)

Ana Babiasz

[Fidelity Federal Savings & Loan](#)

Jack Brickner

[Planned Communities](#)

Paul Craft

[Delaware City Schools](#)

Rex Gore

[Black Wing Shooting Center](#)

Todd Irion

[Engineered Materials Systems Inc.](#)

Jen Knittle

[The Kleingers Group](#)

Maribeth Meluch

[Isaac, Wiles, Burkholder & Teetor, LLP](#)

Zach Price

[TRIAD Architects](#)

Andy Wecker

[Manos, Martin & Pergram Co.](#)

Staff

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Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

www.DelawareAreaChamber.com



You are invited to attend a program of the
Delaware Area Chamber of Commerce

presenting

SmartCity Columbus

with

Randy Bowman, Assistant Director of Public Service and
Deputy Project Manager for SmartCity Columbus

sponsored by



Thursday, February 16, 2017, 11:45am–1:00pm at [SourcePoint](#)
800 Cheshire Road, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$15 Non-Chamber members: \$20

Deadline to register is February 13, 2017

Cancellations after February 13 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221 or email

dachamber@DelawareAreaChamber.com

For all Chamber member business owners or C-level executives: Chamber launches new signature program

The Delaware Area Chamber is well known for its Leadership Delaware and Safety Council programs. The Chamber has been the county-wide sponsor and facilitator of these programs for many years. The Chamber is now launching what it plans to become the signature program for owners of businesses that have been successful and are on solid footing but are ready for the next level for both the owner and the business.



Success 2.0

A Business Owner's Strategic Growth program of the
Delaware Area Chamber of Commerce

Success 2.0 is a 2-year program that will meet quarterly and is designed to be a small intimate group of business owners across all industries who want to sharpen their focus, increase their effectiveness by changing the priorities from what they were in their business' growth phase to the one it enjoys now in order to grow profits and balance their lives.

The program plans to begin in March and groups are limited in size. [Click here for more details](#) and the [program syllabus](#).

Advertisers in this issue

[Anthem Blue](#)

[Cross/Blue Shield](#)

[Black Wing Shooting Center](#)

[CES Credit Union](#)

[Dawson & Myers](#)

[First Citizens National Bank](#)

[Hetter Heating & Cooling](#)

[HW&Co.](#)

[IT made REAL](#)

[Maloney + Novotny](#)

[Massage Envy Spa](#)

[—Lewis Center](#)

[OhioHealth](#)

[Ohio Living Sarah Moore](#)

[Schooley Mitchell](#)

[of Columbus](#)

[The Warehouse](#)

**The Delaware Area Chamber of Commerce
is pleased to offer a 4-part
Microsoft Office Productivity Training
in partnership with
Clarity Technology Solutions**



Using Microsoft Office products doesn't have to be difficult. Register for this four-part workshop designed to maximize your Outlook, Excel, PowerPoint, Word, and Word programs.



Workshop Schedule

February 13th – Microsoft Outlook

- ⇒How to use the Clutter tool
- ⇒How to easily and quickly attach files
- ⇒Utilizing the Outlook Calendar

February 20th – Microsoft Excel

- ⇒How to create Waterfall charts
- ⇒Explaining 3D maps and how to use them
- ⇒How to use one-click forecasting

February 27th – Microsoft PowerPoint

- ⇒Introducing 6 new chart types
- ⇒How to set up a self-running presentation
- ⇒How to use Presenter view

March 6th – Microsoft Word

- ⇒How to track and review changes
- ⇒How to insert a table or pie chart
- ⇒How to set up keyboard shortcuts.

All sessions will be held at the Delaware Area Chamber of Commerce 32 S Sandusky St, Delaware, OH 43015 from 8:00 AM – 10:00 AM

Cost: \$100 per person*

Deadline to register is February 7, 2017.

No shows will be charged the full amount.

This is a hands-on workshop so **please bring a laptop with your Microsoft Office Suite.**

**Those registering for the series will be given priority seating. Ala Carte sessions, if available, will be \$30 each per person and not available until February 8, 2017. Contact the Chamber to determine availability.*

All participants will be entered to win a FREE 1 Year Subscription for Office 365 Home Edition for 5 users

[Click here to register for the series](#)

Members exercise their right to network

A bitterly cold morning didn't stop dozens of Chamber members from networking on January 5 at the [Delaware Community Center YMCA](#). Celebrating its 5th anniversary, executive director Matt Bruns praised the [City of Delaware](#) and the community that partnered with the Ohio National Guard to pass a levy in 2008 to build the state-of-the-art community center and YMCA. For the roughly 12,000 members, the Y offers a myriad of programs that promote health and wellness as well as provides equipment for the traditional workout. Bruns says that in his 22 years with the YMCA, his post at the Delaware facility is a real joy. His enthusiasm was echoed by his staff and the busy lobby gave evidence of the community's interest.

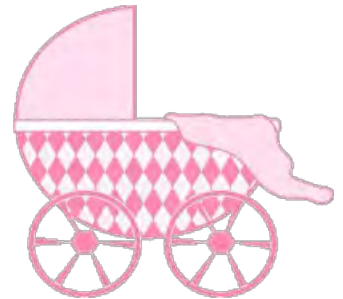


Thank you to Matt and his staff for their hospitality and congratulations to the City of Delaware and the YMCA on their fifth anniversary! [Click here for more photos.](#)



Board member becomes new dad!!

The Chamber is thrilled to announce it's newest tiny member. Board member Dusty Hostutler, [Edward Jones](#), and wife Jessie, [Delaware County Board of Developmental Disabilities](#), welcomed their first child on January 5. Jordan Lucinda Hostutler arrived minutes before midnight and at 21.5 inches, she weighed 8 lbs, 10 oz. Congratulations to this awesome couple on the birth of their sweet baby girl.



Chamber hosts quarterly new member board reception and orientation

Each quarter the Chamber hosts an event to welcome new and prospective members (or new representatives from current members) to the organization. It starts with an informal reception attended by several board members and continues with a presentation of benefits and services that come with being a member of the Chamber. New and prospective members who attended the January 24 event included:

Shawna Burkham, [Berkshire Township](#)

Angie Linnane, [Saint's Auto Service, LLC](#)

Michelle Harden, [SERVPRO of Delaware](#)

Tami Cecil, Woodhaven Farms

Kim DiFrank, [Wickard Management & Insurance Group](#)

Frank Hickman, [Integrated Financial Network \(IFN\) Midwest](#)

Seth King, [The Traditions at Carson Farms](#)

Welcome to the Chamber! [Click here for more photos](#)



2017 Community Profile and Membership Directory

By now you have received a copy of the Chamber 2017 publication. It was mailed to the person noted as your membership's primary representative.

Copies are distributed throughout the year to Chamber walk-in traffic, new mover packets, staff recruitment packets requested by Chamber members and in many venues in the county. **We encourage you to contact us for quantities of the publication to display and distribute in your lobby.** [The publication is also linked on the Chamber's website.](#)



Now Open for Lunch!



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Help Wanted?

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Sign up for a booth at the
Delaware County District
Library's Teen Job Fairs!

4/3 at the Orange Branch Library &
4/5 at the Delaware Branch Library

For more information and to reserve your spot, please visit:

<http://bit.do/teenjobfair2017>

DISCOVER & EXPLORE

TUSCANY

WITH THE DELAWARE AREA CHAMBER OF COMMERCE



9-DAY JOURNEY

HIGHLIGHTS:

- Round trip scheduled airfare
- Round trip transfers between airports and hotel
- 7-nights first class Hotel
- Superb cuisine, daily breakfast, and 4 dinners
- City tour of Florence: see the Cathedral, Baptistry, and the famous Gates of Paradise
- The Leaning Tower of Pisa
- Full day tour of San Gimignano
- Chianti Wine Tasting
- Chamber Exchange in Tuscany
- Tuscan Feast Dinner
- Discovery Program Guide



Tuscany

DAY BY DAY

DAY 1

- Transatlantic flight

DAY 2

- Arrive in Italy and transfer to your hotel for the next 7 nights
- Dinner at your hotel

DAY 3

- Breakfast at your hotel
- City tour of Florence
- Chamber Experience (leather & textile industry)

DAY 4

- Breakfast at your hotel
- Tour of Pisa
- Dinner at your hotel

DAY 5

- Breakfast at your hotel
- Full day at leisure in Montecatini
- Optional trip to Cinque Terre

DAY 6

- Breakfast at your hotel
- Tour into the Heart of Tuscany & San Gimignano
- Chamber Experience (wine industry)
- Dinner at your hotel

DAY 7

- Breakfast at your hotel
- Full day at leisure in Montecatini
- Optional trip to Venice

DAY 8

- Breakfast at your hotel
- Full day at leisure in Montecatini
- Optional full day tour of Siena
- Tuscan Feast Dinner

DAY 9

- Breakfast at your hotel
- Transfer to the airport for flight home



San Gimignano

BOOK
& SAVE

~~\$3,125 PER PERSON~~

\$2,925 PER PERSON

*if deposited by April 30th!**

Departing October 18, 2017

For more information, please contact:
the Chamber at (740) 369-6221

Foundation accepting scholarship applications

The [Delaware County Foundation](#) is accepting scholarships for graduating high school seniors. The application deadline is March 17. In 2016, students received 165 scholarships for more than \$264,700.



Marlene Casini, president of the Delaware County Foundation says, “It is important to start the application process well ahead of the deadline.” Applications require gathering information, writing an essay, completing financial aid information FAFSA (www.fafsa.gov) and acquiring a transcript.

New scholarships this year include a scholarship for students entering the skilled trades. The Smart Service Scholarship was created by Lewis Center Business Smart Service. Smart Service clients include those in field service industries like electrical, plumbing, HVAC, construction, fire protection, landscape design, and pest control. “We wanted to find a way to help address one of our customers’ biggest needs—finding qualified workers in the skilled trades,” says Mike Clark, COO of Smart Service. “The Smart Service Scholarship is designed to encourage students to consider those fields.”

Another scholarship, the James A. Augur Scholarship is awarded to a non-4-year degree student. For example, one past awardee was a culinary student.

There are still plenty of scholarships available for incoming college freshman. Some scholarships focus on athletics such as swimming, soccer, and field hockey students while others are based on financial need and community service.

Other new scholarships include the Dan and Marilyn Masters Scholarship for graduating seniors from Buckeye Valley enrolling at Ohio State, and the Ron Sabatino Family Scholarship for seniors from Hayes High School. The North Orange Family Dentistry Scholarship established by Dr. Kyle Bogan is open for all Delaware County students. For students in the greater Powell area, the new Powell Sertoma Scholarship will be of interest. Other scholarships are available for Big Walnut, Olentangy and Westerville schools.

All applications are on-line at www.delawarecf.org/scholarships. Scholarships range from \$500 to \$2,500 and some are renewable. Scholarship recipients are announced in the spring at high school awards nights throughout the county.

In addition to the scholarships available to graduating high school seniors, there are scholarships for college sophomores, juniors, and seniors from Delaware County who are enrolled full-time. Applications to these scholarships are due on June 2, 2017. They include the Ralph T. and Mabel C. Gooding Memorial Scholarship, the Donald F. and Ruby A. Westbrook Scholarship and the Edith W. Hewitt Memorial Scholarship.

For any questions about applications, establishing a scholarship, or contributing to a scholarship fund contact the Delaware County Foundation at (614) 764-2332.

**Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— *check here* before you buy.**

It’s not for just new members...

Every quarter the Chamber holds a new member orientation. Members mingle with board members over coffee and pastry and then retreat to the conference room where Chamber staff runs through the benefits of membership.

But we know that there are many of our current/long-standing members who could use a brush-up or have new staff who should be brought up to speed.

Anyone is invited— even prospective members, and the Chamber staff encourages you to register to attend; bring a client who may be considering membership.

Our next orientations is Tuesday, **April 25**. [PLEASE click here to register](#). We’d love to see you!

New to the Chamber and to the community

On January 18 the Chamber and the [City of Delaware](#) helped new Chamber member [NEX Transport](#) celebrate the opening of their facility in the industrial park. NEX provides consolidation, import, export, packaging and other special projects for the automotive industry. The Delaware location was a move from Marion in order to be closer to New Liberty, out of which the company is based. [Click here for more photos of NEX Transport ribbon cutting.](#)



And new member celebrates new business

And the next day, January 19 the Chamber celebrated the grand opening of the latest, hot new business in downtown Delaware. [Olivina Taproom](#). An olive oil and vinegar taproom offering a unique experience, Olivina is a hip addition to the bustling downtown.

The two businesses celebrated couldn't be more different, but they are both snapshots of the city of Delaware: additions to the thriving industrial park and the thriving downtown .

Congratulations to NEX vice president Tod Johnson and Olivina Taproom owner Chris Schobert and welcome to the Chamber. [Click here for photos of Olivina ribbon cutting.](#)



A good time you can bank on

It was all smiles and sheet cake when [Wesbanco Bank](#) hosted the January Business After Hours. Sheet cake needs no excuse but this one proclaimed Happy Birthday Sabra, as the event was held for branch manager and birthday girl Sabra Kershaw.

New Chamber members were introduced and several non-members who found the event on the Chamber's website attended. (Probably heard about the sheet cake...) The red velvet was washed down with a variety of wine and an off-pitch but heartfelt Happy Birthday to Sabra was sung.

Thank you to Sabra and her staff for a lovely event.





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Did you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact Sara at 740-369-6221 or dachamber@DelawareAreaChamber.com.

The Non-Profit Bulletin Board

This feature is a vehicle through which the Chamber's forty-some members that are governed by a board of directors can connect with those interested in serving in the community.



Central Ohio Symphony

Symphony seeks board members

The [Central Ohio Symphony](#), located in downtown Delaware, is seeking board members. The Symphony is an extraordinary organization led by a passionate director and board. [Click here for information about serving and contact information](#). The Chamber encourages anyone interested to seek this opportunity to proudly serve as part of this leadership team.

Having trouble clicking newsletter links?

If you have been having difficulty accessing links from the electronic newsletter, you may need to try the "alternative" version. Smartphone, tablet, Google Chrome, Microsoft Edge, and Firefox users should use the main version of the newsletter. Internet Explorer users can use the alternative version available from the newsletter email or found right below the main newsletter link from our newsletter webpage. Let us know of any other newsletter issues by contacting Sara at 740-369-6221 or email at dachamber@DelawareAreaChamber.com.



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Glenn Bertrand
Manager
NMLS # 1486526

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Delaware, Ohio
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MEMBER CHAMBER NOTES

A Monthly Chamber Member Highlight Article

PuroClean Restoration Specialists

Imagine after a storm you walk down your basement steps to find that it is filled with water. You call the insurance company and they say that they can't handle the job by themselves. Then who else is there to call?

[PuroClean Restoration Specialists](#) has been assisting families with home repair and restoration for the past 10 years in Delaware, Ohio. PuroClean Restoration not only can handle a flooded basement, but also mold infestations, fire damage and biohazard removal.

Opening in April of 2006, PuroClean Restoration has been operating in Delaware Ohio under the ownership of Jim Crouse. Crouse ran the business out of his home until 2009 when the company moved to a location in Howald Industrial Park. Since then the company has moved to their current location on Stratford Road.

The company has expanded from just one employee to 15 employees as well as a couple of work trucks for larger jobs. Crouse handles work with the company anywhere he can.

"I go where I'm needed," Owner Jim Crouse said. "Most of what I do is support where we need support. Whether it's help with equipment, finalize documents, or anything of the kind. Just today I helped secure a new job because someone was on vacation."

Crouse greatly enjoys his job at PuroClean Restoration. He gets the opportunity to work with his wife Monica, who handles the cleaning division, as well as make executive decisions in his business. He said that his favorite part of his job is getting to help people and being his own boss.

"I decided that I didn't want to work for anyone anymore," Crouse said. "I decided I was going to stand on my own so that's what I did."

"These guys were professional, courteous and fast," Angeline Giffin said on a Google Review regarding her experience with the company. "Thank you so much PuroClean. You made a disaster a lot less stressful with your professional and kind staff."

Crouse has also directly received many compliments regarding his company's work over the years.

"One time we did a job and the lady's basement had been flooded," Crouse said. "The insurance company told us that she had limited coverage so we were just supposed to put a dehumidifier down there. But we needed more than that so we did what we normally do. I got a letter back from the woman saying how great our staff was and what a terrific job we did."

Crouse said that PuroClean is capable of any challenge. Crouse has seen it all and almost no reasonable situation is too difficult for PuroClean Restoration team of trained professionals to handle.

"We do about three to four-hundred jobs a year so we handle all kinds of different jobs," Crouse said.

Crouse emphasizes that this job is in the business of helping others and that if you don't find enjoyment in helping others, then this line of work is not for you.

"If you want to help people this is the right job for you," Crouse said.



You can find Jim Crouse at PuroClean Restoration Specialists,
886 Stratford Road, Delaware, Ohio. 43015 ~ (740)-369-9500 ~
jcrouse@puromail.com

About the writer: Beaudanon Stork is a senior at Delaware Hayes High School. His interests include volleyball, film, literature, and spending time with friends often through the church group "Younglife." Beaudanon's plans are to go to college for Broadcast Journalism.

OhioHealth Grady Memorial Hospital

Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

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To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.

Member announces retirement

Carl Johnson, Director Manufacturing North America, Automotive Refinish has informed us of his intention to retire effective April 1, 2017, after more than 18 years of dedicated service to [PPG Industries, Inc.](#)

Carl started his career with Union Carbide and later moved on to Monsanto, where he held roles of increasing responsibility in manufacturing over a 15 year period. Carl joined PPG in 1998 as Plant Manager, Barberton and later moved into his current role in 2001. Over the years, the Delaware manufacturing plant's performance has improved under Carl's leadership serving both the Refinish and Automotive OEM businesses. Carl will spend his last few months transitioning his replacement which will be announced separately.

Carl served on the Chamber board twice, most recently from 2013-2015. In 2015, Carl also celebrated PPG's 50th anniversary. PPG threw a grand celebration for the community, current and former PPG employees. PPG had a lot to celebrate under Carl's leadership.

Carl and his wife, Mary, will remain in the Delaware, Ohio area where Carl plans to continue his many interests and hobbies, including travel and golf.

Carl is the very definition of a class act and he will be missed in the industrial park. Please join us in congratulating Carl and thanking him for his contributions to PPG while wishing him and Mary all the best in their retirement.



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Member expands business

[TWO MEN AND A TRUCK](#), Columbus moves approximately 9,000 homes each year and is now expanding into business moving services. The company is known for its residential services, but the number of business moves continue to increase with plans to move more than 600 businesses in 2017.

“We’ve found that being a predominantly residential moving company has many benefits to businesses,” said Jake Smock, business consultant, TWO MEN AND A TRUCK, Columbus. “Businesses appreciate that our employees are full time, have background checks and view each move as a priority.”

“Moving businesses is something we’ve done for a few years, but it’s now a major focus of our team and business plan,” said Steve Barton, general manager, TWO MEN AND A TRUCK, Columbus. “We are more than just two men and a truck and are capable and equipped to move homes and businesses.”



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AND A
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Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.



The Ohio Department of Veterans Services provides customized training for employers interested in learning more about veteran employment.

The target audience for these training sessions are Human Resources, Recruiters & Hiring Managers.

Learn more about:

- *Military demographics*
- *Veteran hiring resources*
- *OhioMeansJobs*

For more information,
contact Ryan Blackburn
via phone or email
ryan.blackburn@dvs.ohio.gov
614-296-5892

gratitude.



find it here:



Presenters needed

Are you an expert in a field related to business? The Chamber is seeking presenters for our B.E.D. & Breakfast program. BED is held on the second Tuesday of the month from 7:30-8:30am. Over the years we've covered a myriad of topics from HR to marketing; insurance to IT.



We'd love your help with fresh ideas about topics important to you. We ask that the presentation **not** be an informational (although a speaker never left the building without making a contact or two) but an educational one.

If you think you could offer insight into a business-related topic, please contact Holly at hquaine@DelawareAreaChamber.com. We'll see how we can make your idea work.

Chamber looks to revive dedicated government affairs committee

Once a strong committee, the Chamber's designated government affairs advocacy activity has all but dispersed, as committee leadership moved on due to changes in their careers. The Chamber board of directors is looking to restart legislative advocacy in a more formalized way and is looking for Chamber members who are tasked with external affairs in their respective industries. The GAC would focus on local, state and even federal level legislature or policy that impacts business. Ideally, the committee would be made up of at least one member of various industries: education, health care, manufacturing, small business, etc. and would serve as a watchdog for opportunities for the Chamber to be involved in, education for the membership as well as vetting and recommending support or opposition positions.

If you're that person and can commit to being actively involved, please email Holly at hquaine@DelawareAreaChamber.com.

The goal is to seat the committee by the first quarter of 2017. Questions: email Holly.

Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the interests of business and quality of life.



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Full house for annual state of the city

It was SRO at the Chamber's annual State of the City luncheon on January 19. Delaware Mayor Carolyn Kay Riggle and City Manager Tom Homan led attendees through a presentation that led with population growth predictions and housing permit numbers, strong indicators of growth. Last year's 300 housing permits was the highest since 2005. The [City of Delaware](#) credits its partnerships with [Ohio Wesleyan University](#) and [Delaware County](#) for fostering the robust downtown that has become a destination. From public safety to quality of life, the city is a vibrant, desirable place to live and do business, yet still affordable.

The maintenance and realignment of roadways and streets top the list of challenges, and the city labors to stretch its funding; prioritizing the many repairs needed to older infrastructure and finding ways to relieve congestion. Two major projects recently completed that have had a significant impact on relieving congestion had help from federal funds. The interchange at 23 and Pennsylvania Ave. allows drivers to enter 23S without going through town, and the 23/315 realignment has made that intersection easier to navigate.

Plans for a fire station at Cheshire Road in the southeast quadrant of the city limits would be the fourth and reflect the city's response to the demands of growth. Other plans for 2017 include an educational center at the city's water treatment plant and a repeat of last summer's hosting of Ironman 70.3 that brought 2400 athletes to Delaware to compete in the prestigious triathlon event.

Thank you to the mayor, council and administrative staff for continuing to act as good stewards for business and residents. [Click here to view the slide presentation.](#)



Member's acquisition means more growth for business

In a recent transaction between [Showplace, Inc.](#) and Aaron's Rents, Showplace acquired the agreements from Aaron's in two locations – Delaware OH and Marysville OH.

Showplace President Gary Ferriman stated, "We have a lengthy history and commitment to each of these towns and their customer bases, opening Delaware in 1991 and Marysville in 1993. Effectively doubling the size of each store, Showplace is well positioned to be the industry leader in those communities."

Speaking to Showplace's commitment to growth, Showplace Vice President Keith Ferriman said, "We are excited at this opportunity and look forward to continued growth in those and other markets."

Showplace has 13 stores throughout central and northern Ohio. They have been APRO members since 1988. Gary is APRO's past president and has served on the APRO board for many years. Keith is a board member for the Ohio Rental Dealers Association.

The Showplace Delaware address is 288 S. Sandusky St. and the Showplace Marysville address is 461 Coleman's Crossing Blvd.

Congratulations to Showplace!

Our Values

- We will treat all of our relationships with honesty, respect and fairness;
- We will be actively involved in our community and will be leaders in identifying and addressing issues of community and regional concern;
- We will foster partnerships to improve the economic well-being and quality of life in the community;
- We will hold the business needs of our membership to be our highest priority;
- We will remain committed to fostering a rich sense of community and an unrivaled quality of life;
- We will stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- We will be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- We will be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



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Another member benefit: discount prescription drug card available FREE to you and all your employees

The Delaware Area Chamber of Commerce, through its membership in the Southern Ohio Chamber Alliance, can make you a hero in your workplace. And because you're a Chamber member in good standing, you can distribute FREE Prescription Drug Cards that can offer your employees and their families savings of up to 75% (discounts average roughly 30%) at more than 56,000 national and regional pharmacies. This card can be used as your primary plan and/or it can be used on prescriptions not covered by your insurance plan. This program also includes other value added programs which will be listed on the card. Generating the card is as simple and quick as entering a name in the card via the link below. (no application/enrollment or eligibility required). This program has "LOWEST PRICE" logic to guarantee the best deal on your prescriptions. (You pay the lower of a discount off Average Wholesale Price—AWP, discount off MAC Pricing or Pharmacy Promotional/Retail price). This card is pre-activated and can be used immediately!

Need to order hard copies of cards for your friends, family, members or employees?

Simply [click here](#) and follow the instructions to order your own personal cards online. You can even customize the cards by adding your own logo image to the cards! Just another way our Chamber looks out for you.

PRINT CARD TEXT CARD EMAIL CARD SAVE CARD

You will need to bring this card to the pharmacy with your prescription.

Rx Prescription Drug Card

Member: Confidential Member
ID Number: 3227AEEH3A
RxBIN: 610709
RxGrp: UN08

UNA Rx CARD.com

INSTRUCTIONS: This card/coupon is pre-activated and can be used immediately. Present this card/coupon to any participating pharmacy to receive a discount on prescription medications.

Pharmacy Helpline | 800-223-2146 | Customer Service | 877-321-6755

PROCESSOR: UNA Rx CARD | MEMBER(S): United Networks of America

NOTE: Everyone is eligible for this program. There are no age or income restrictions. Each family member must have their own card. If you can't print a card have your pharmacy call the Pharmacy Help Line and we will help them process your prescription. This card functions as a coupon for prescription drugs at retail pharmacies. THIS IS NOT INSURANCE.



Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

In response to a member survey, the Chamber has launched a new way to conveniently pay your membership investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

Members who sign up receive a free 1/8 page newsletter ad!

Call the office for format details or with help creating your ad. So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* Don't know the month in which your renewal is due? Contact Sara at dachamber@DelawareAreaChamber.com.

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Leadership Delaware Class of 2017 Social Services Day
 Facilitated by: Suzanne Pingry '06, Barb Lyon '12, Bethany Moore '15
 Newsletter editors: Carolyn Jones, Kelsey Kuhlman, Sandy Kuhn

Social Service Day was held on January 12 with the goal in mind of how to increase knowledge about where residents can turn in our county



for services (public assistance, daycare needs, volunteerism, etc.) and how the Leadership Class can refer potential clients who may need assistance.

The day started with sharing how [Delaware County](#) uses a variety of assessments completed by both the [United Way of Delaware County](#) & the [Delaware General Health District](#). Both agencies conduct community assessments to determine what needs the community has, and what factors are already in place (or missing) to make Delaware County stronger. Both agencies outlined their approach to assess-



ment and how that information is used to make decisions for expanding and/or starting new community services. Brandon Feller, (Executive Director of UW) & Jen Keagy, (Director of Community Health, DGHD) both spoke on the models used to assess community strengths & weaknesses and how those models convene community partners to improve community health/social services. United Way's last assessment cycle prioritized Heroin/Opiates, Access to Mental Health Services, Food Insecurity, Families in Constant Crisis, and Increasing Mentorship Opportunities. The Health District's last assessment prioritized; Substance Abuse, Mental Health, Access to Healthcare, Food Insecurity, Overweight & Obesity, Family Support, Environmental Health.

Continued on next page

Leadership Delaware Class of 2017

- Mitchell Briant
[Big Brothers Big Sisters](#)
- Bill Bussey
[Delaware Area Career Center](#)
- Phil Caskey
[Consolidated Electric Cooperative](#)
- Lisa Clark
[People In Need](#)
- Mark Cooper
[Big Walnut Local Schools](#)
- Jenn Copley
[Delaware County Bank](#)
- Heather Day
[Delaware General Health District](#)
- Marci DeWitt
[Anchor and Away Travel](#)
- Tim Dodge
[Alpha Group of Delaware](#)
- Melinda Draper
[Delaware County Board of Developmental Disabilities](#)
- Kris Dye
[Del-Co Water Company](#)
- Carol Ellis
[Delaware County Bank](#)
- Missy Fillinger
[Howard Hanna RealCom Realty](#)

- Denny Freirmood
[Performance Chrysler Jeep Dodge](#)
- Mark Gore
[Black Wing Shooting Center](#)
- Julie Guy
[Coldwell Banker King Thomson](#)
- Luke Henry
[ProScape Lawn & Landscape](#)
- Laura Herron
[Pathways Financial Credit Union](#)
- Sarah JanTausch
[Ohio Department of Education](#)
- Carolyn Jones
[Fidelity Federal Savings & Loan](#)
- Kelsey Kuhlman
[Delaware General Health District](#)
- Sandy Kuhn
[Delaware County Agricultural Society](#)
- Patti Laney
[Delaware Creative Housing](#)
- Brian Leach
[Del-Co Water Company](#)
- Tanya McCarthy
[Greater Powell Area Chamber of Commerce](#)
- Jayna McDaniel
[Delaware City Schools](#)

- Nancy McGovern
[First Citizens National Bank](#)
- George Needham
[Delaware County District Library](#)
- Ryan Rivers
[Rivers Insurance Group](#)
- Mindy Sandford
[OhioHealth](#)
- Jeff Scholl
[FC Bank](#)
- Laura Scott
[V & P Hydraulic Products](#)
- Amanda Sheterom
[Orange Township](#)
- Bree Smith
[Sarah Moore Community](#)
- Amee Sword
[Delaware County District Library](#)
- Phil Ulery
[Edward Jones- Phil Ulery](#)
- Kyle Weber
[The Kleingers Group](#)
- Toby West
[Delaware City Schools](#)
- Rob Wilkin
[Maloney + Novotny](#)

Leadership continued

David Dombrowsky, Director (Delaware County Job & Family Services) spoke about how his agency assists residents in the areas of Children Services, Income Maintenance & Workforce Development – all with assistance from their Administration division. The agency's \$5million budget helps residents & families in crisis in the following ways (list is not all inclusive):

- Investigates potential child abuse and identify vulnerable seniors
- Finds kids safe residential housing if their needs are not being met by their parents and/or legal guardian
- Assists parents in finding safe & affordable childcare options
- Administers federal unemployment assistance programs (OhioMeansJobs)
- Implements several workforce development programs
- Provides SNAP benefits (food stamps)

Next, the group learned about a community training program Bridges Out of Poverty, facilitated by Jenifer Sami. The program provides a framework for understanding poverty. The program defines poverty as “the extent to which an individual does without resources.” The Bridges model helps to promote empathy for people living in poverty, creates awareness of the experience of people living in poverty and provides tools to support people in the transition out of poverty. Additional parts of the program help to identify causes of poverty – generational versus situational poverty. It is yet another program that helps people understand how to better assist those who want to make a difference and help individuals better themselves by trying to cross the “Bridge Out of Poverty.”

[Helpline of Delaware & Morrow Counties'](#) Connections Volunteer Center Program Director, Suzanne Pingry shared a short presentation on what her center can do to help arrange and increase volunteerism across the county. They assist with a Volunteer Pen Pal Program with 5th grade students & older adults, Annual Make a Difference Day, and a Senior Companion Program to decrease older adult isolation. Individuals and groups are encouraged to contact her center to meet their social/civic needs.

Lastly the day ended with learning about three local grass roots efforts and how to be involved & effective when serving on community boards.

Same Page Foundation founder Jack Grote discussed the early childhood literacy program that he founded in 2016. The pilot program will launch in January 2017 at the [Liberty Community Center](#) with volunteer staffing by [Buckeye Valley](#) High School students. Volunteers read to individual children ages birth- 5 to better prepare them and their families for entry into the traditional school model.

Stacy Mills discussed the Legal Aid Society and Delaware STEP –Support Through Empowerment and Partnerships program. Free legal advice, for low income individuals and families is available at [Andrews House](#) once a month. She also discussed details of the 8 week STEP financial independence program for those experiencing poverty and with the desire to get ahead.

Bonnie Ristau shared her history of the [Common Grounds Free Store](#). Everything is free, from clothing, shoes, books and toys. This 10 year old program is a partnership between Delaware County churches, business, civic organizations and citizens.

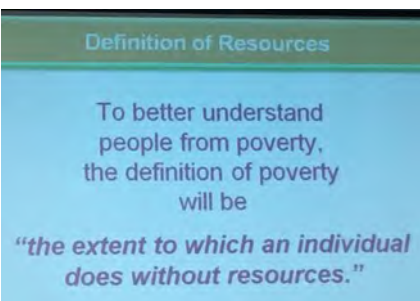
Mel Corroto shared the Andrews House history and how it came to be a community service center which provides office space for seven nonprofit organizations and some for-profits. A free community meal has been offered for over 20 years.

All presenters agreed that you must be persistent in obtaining your goal, optimism when there seem more obstacles than solutions and passion for the project you are embracing. You must identify your target audience, determine your funding source and engage your volunteers.

The day ended with speakers sharing their experiences when working with service boards. Executive Director Sue Hanson from Helpline of Delaware/Morrow Counties, Holly Quaine President of the Delaware Chamber, and Bonnie Ristau from Common Ground Free Store all shared their knowledge with the class.

The Leadership Class also assembled birthday bags that were presented to the Common Grounds Free Store and “no sew” blankets that will be shared with My Very Own Blanket Foundation.

[Click here for more photos.](#)



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HOT DEALS

is a value-added benefit that comes with your membership. You can post sales open to the public or Chamber-member discounts. And you can use the Hot Deals anytime all the time and change up your ads when you want to. Hot Deals are posted on the home page and linked on every page of the Chamber's website, visited over 6,000 times each month. They're also posted and linked in the Chamber's monthly newsletter which is distributed to over 900 recipients. And new Hot Deals are also automatically sent via email to over 300 who have signed up to receive new deals.

Hot Deals: what's keeping you from posting??

Call the Chamber and ask Sara how to log in and post your deals: 740-369-6221 or email her at dachamber@DelawareAreaChamber.com.

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- [Show you care with a gift of oil and vinegar! - Olivina Taproom](#)
- [15% Off Legal Services—Joslyn Law Firm](#)

Take your Chamber membership to the next level by investing in a sustaining membership*.

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Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

[*Click here for a la carte details](#)

Delaware Area Chamber of Commerce Sustaining Member Packages

revised & effective 10-2016

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Questions: Call Holly at 740-369-6221

***Sustaining packages are purchased in addition to regular membership investment.**

A la carte dollars menu

Annual Dinner Sponsorship

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Bronze Sponsor	\$ 500

Golf Outing

Main Event Sponsor	\$1500
Hole Sponsor	\$ 125
Table Sponsor	\$ 125
Hole & Table	\$ 200

Clay Classic

Station Sponsor	\$125
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Leadership Delaware

Scholarship Sponsor	\$ 825
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Third Thursday with the Chamber

Luncheon Sponsor	\$ 125
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Monthly Newsletter

Full page	\$ 125
Half page	\$ 90
Quarter page	\$ 75
Eighth page	\$ 50

(Rate is per month. Choose 10 months and receive two additional months free. All ads are full color and hot linked.)

[*Click here for a la carte details](#)

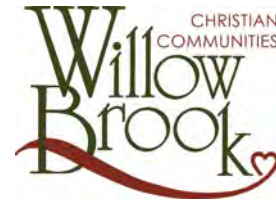
Annual Community Profile and Membership Directory

Advertorial (center spread)	\$2500
Inside front cover	\$1600
Outside back cover	\$2300
Inside back cover	\$1600
Full page	\$1100
1/2 page	\$ 900
1/4 page	\$ 550
1/8 page	\$ 350

All ads are full color and directory is linked on Chamber website. Rates effective for 2017 publication

Discounts may be available for early bird sales, new members and ad size upgrades.

**Thank you for renewing
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Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.

Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.



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[Canvas Creations For You](#)
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[Creative Financial Insurance Services Agency, Inc.](#)
[Del-Co Water Company, Inc.](#)
[Delaware City Schools](#)
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[Delaware Pediatric Dentistry](#)
[Hamilton Parker](#)
[Helpline of Delaware & Morrow Counties Inc.](#)
[Holony Media](#)
[Hughes Family Hearing Aid Center](#)
[Inno-Pak, LLC](#)
[JEGS Automotive, Inc.](#)
[Jet's Pizza](#)
[Long Economic Development Advisors, LLC](#)
[Mail Pro 1 LLC](#)
[MD Transmissions, Ltd.](#)
[Meade & Associates](#)
[Mike's Roofing, Inc.](#)
Must, Gary
[OSU Alumni Club of Delaware County](#)
[Performance Columbus Automotive Group](#)
[Polaris Fashion Place](#)
[Preferred Benefits Services Agency, Inc.](#)
[Rusk Bros Body Shop LTD](#)
[Showplace, Inc.](#)
[Sims Bros., Inc.](#)
[Sky Climber, LLC](#)
[Smith-Feike-Minton Insurance](#)
[Stratford Ecological Center](#)

[The Delaware County Community Market Corp](#)
[The Hardware Exchange](#)
[The Middlefield Banking Company](#)
[Todd Etgen Trucking LLC](#)
[Wild Bill Productions](#)
Worly, Don

Welcome New Members

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Mark Minard—CEO & Owner
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Sunbury, OH 43074
(614) 313-8648
www.dreamshine.co
Provides adult day care & vocational training, job options, life skills & independent living skill training, social skills coaching, educational tutoring, learning groups, & recreation

Olivina Taproom
Chris Schobert—Founder
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Delaware, OH 43015
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www.olivinataproom.com
Sells a variety of specialty olive oils & vinegars

February Calendar

Safety Council

Tuesday, February 7

11:30am—1:00pm

NEW LOCATION:

EAGLES LODGE— DELAWARE

[Click here for details](#)

Leadership Delaware

Thursday, February 9

Government Day

Workforce Development & Education Committee

Friday, February 10

8:00am

Chamber office



Chamber Board Meeting

Wednesday, February 15

7:30am

Chamber office

Third Thursday Luncheon

Thursday, February 16

11:45-1:00 Sourcepoint

SmartCity Columbus

[Click here for details](#)

Infrastructure & Development Committee

Tuesday, February 21

8:00am

Chamber office

HR Council

Wednesday, March 1

8:30-9:30am

Chamber office

SAVE THE DATES

Annual Golf Outing

Thursday, June 1, 2017

Location TBD

Annual Clay Classic

Friday, October 13, 2017

Black Wing Shooting Center

[Click here to visit the chamber's interactive calendar of events](#)

Attention small businesses, new medical plan now available

Through our membership with the Southern Ohio Chamber Alliance, the Chamber is excited to offer a new self-funded medical plan for groups of 2 to 50 employees; the SOCA Benefit Plan. Anthem Blue Cross and Blue Shield will be administering this plan and will provide stop loss coverage. This new plan is a multiple employer welfare arrangement (MEWA) which enables smaller employers to join together to share in the overall claims risk. This new program offers competitive rates, fixed, predictable monthly payments, various plan designs, including four PPO and three HSA options, Anthem's broad Blue Access PPO Network and National RX Formulary, coverage for claims run-out/terminal liability coverage.

To learn more specifics about this new offering contact one of the following Chamber members who are Anthem Elite or Champion Brokers:

Creative Financial Insurance Services Agency, Inc.

Jim Roesch
jwroesch@discovercfi.com

740-363-5433

www.discovercfi.com

201 Pennsylvania Avenue, Delaware

Preferred Benefits Services Agency, Inc.

Mark Pettitt
pettitt@prefben.com

740-363-6028

www.prefben.com

611 South Sandusky Street, Delaware

Chamber's event cancellation policy

From time-to-time the Chamber has to cancel a planned event. Sometimes it's because the presenter has an un expected emergency, but usually it's because low registration doesn't justify asking a volunteer speaker to travel and for caterers to cook and set up a room for only a handful of attendees.

In those cases, we notify via email those who have registered for the event. Those who have not registered and show up at the venue will be inconvenienced and we apologize. Although we expect walk-ins at the event, we cannot predict how many there will be so we can't include that unknown number in our decision to hold or cancel an event. Often, had we known the number of unregistered walk-ins will attend, we would not have had to cancel the event.

We will not send a mass email about the cancellation of an event. At that point, we feel an obligation only to those who have registered. If you registered for an event, you will have received a reminder email, so there should be no question of whether or not you've registered.

Please understand that holding events is planned around knowing who commits to attending. Often, walk-ins impact the room set-up and the amount of food prepared. While we don't discourage walk-ins, we have no way of contacting them. If you find at the last minute that you can attend an event, call the Chamber the day before or the morning of the event to make sure your trip isn't wasted.

Bottom line: please register for events. Thank you!

Chamber newsletter advertising a good value

More than 900 readers at over 400 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com

Ad prices are for one run:

Full page*	8.5" x 11" portrait	\$125
Half page**	8" w x 5.25" h	\$90
Quarter page	4" w/h x 5.25" h/w	\$ 75
One-eighth page**	4" w x 2.62" h	\$ 50

* vertical only **horizontal only

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

Your Chamber membership: True or False?

- The Chamber receives several requests each year for goods or services provided in our community and recommends Chamber member businesses. The Chamber encourages members to supply the office with their brochures for display at no charge. **FALSE!** The Chamber receives *hundreds* of requests each year by phone, email and in the Chamber office.
- Free for the asking is a prescription discount card that you can distribute to all your employees. **TRUE!** There's nothing to sign; no charge to distribute or to use; accepted at all the big chain pharmacies; and the discount is often a bigger savings than the co-pay. Look like a hero to your staff and contact Sara today: 740-369-6221 or dachamber@DelawareAreaChamber.com or check out [this month's article](#) for more information!
- The Chamber's conference room may be reserved at a very reasonable cost to Chamber members. **FALSE!** The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. **And best of all, it's FREE.** To schedule the room, contact Sara at 740-369-6221 or dachamber@DelawareAreaChamber.com

Let them know you belong and support; link to Chamber logo

The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber's logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.

Click the image to the right for a high quality version of the Chamber Web Stamp.



Click the image to the left for a high quality version of the "Proud Member" Web Stamp.

Looking for product or service? Look to your fellow Chamber members **first**. The Chamber exists for and by its members—[check here](#) before you buy.

Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!

Save money on health benefits without pinching pennies

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield – including industry-leading HSAs, HRAs and HIAs.*

While your competition is busy cutting corners, you get preventive care programs, prescription drug coverage and one-stop shopping for a complete benefits package.

Call (888) 506-1574, or get a free quote online at www.chambersaver.com/cocc.

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*Discount only applies to Chamber members who do not already have Anthem insurance.
Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. ® Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.
(4/17)

For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)

FY17 Steering Committee

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Chamber of Commerce
Julie Miller
Program Director

January event all about OSHA

Questions arise every year about that pesky OSHA-300 log. Melissa Linton, Occupational Safety and Health Administration, Compliance Assistance Specialist (CAS) for the Columbus Area office came in for our January meeting and gave us an overview of updates from OSHA, answered questions about the form and presented on respirable crystalline silica. As the CAS, she performs outreach, training and works with companies as part of OSHA's Voluntary Protection Program.

Thank you Melissa! And a big thank you to our sponsor, [Liberty Casting Company](#).



NEW LOCATION!

January's meeting was held at the Eagles Lodge- glad you all found it! Safety Council will meet there for all regular monthly meetings until further notice.

The Eagles Lodge
127 East William Street
Delaware OH 43015



Setting up your workplace employee wellness plan

We all know how important health and wellness is when it comes to our employees. But setting up a Workplace Wellness Plan can be much easier said than done. So, let's talk to someone who has done this before, [Consolidated Electric Cooperative, Inc.](#) (CEC). In fact, CEC was so successful with their plan, they won an award for it! CEC was selected as the third place winner for the Columbus Business First 2016 Healthiest Employers of Central Ohio Award in the small (2-99 US employees) category. When interviewed by Columbus Business First, CEC President/CEO Phil Caskey had this to share about the importance of the cooperatives integration of health into the work environment: "Wellness means "live smart, stay strong, live long" to our employees. That's the name and slogan our employees decided upon for our wellness program. Our program focuses not only on physical wellness but mental, emotional and financial wellness as well as safety and commitment to community." When asked what the company does to promote work/life balance for employees, Caskey noted "CEC offers a wellness reimbursement program for a defined amount annually for items that include not only fitness memberships but home-use fitness equipment and wellness-related classes and activities for the employee and family members." Additionally, he added, "Employees are encouraged to use and enjoy vacation and personal time and to be sure to turn off company phones and email while away from work, unless they are on-call."

Presented by Wellness Coordinator, Aimee Jantz. Thank you Consolidated Electric Cooperative for sharing your success story and congratulations on your award!

Safety Council

Calendar

[Corporate Wellness Program](#)

FY17 Meeting #8

Tuesday, February 14, 2017
Consolidated Electric Cooperative
Eagles Lodge
127 East William Street, Delaware

[Being Prepared for a Weather Emergency in the Workplace](#)

FY17 Meeting #9

Tuesday, March 14, 2017
Brandon Peloquin, Nat'l
Weather Service
Eagle Lodge
127 East William Street, Delaware

Safety Council

Reminders

- NEW EMAIL for all Safety Council related matters: dasafetycouncil@gmail.com
- Don't forget to sign in *at every meeting* and check the box if you are a CEO.
- Up to two of your 10-meeting requirement can be substituted by external trainings. Plan ahead for the year now and schedule your classes with BWC. [Click here for a list of courses](#) offered in Columbus for FY17