

# CHAMBER NOTES

A monthly newsletter of the  
Delaware Area Chamber of Commerce

April 2024

## Sustaining Members Platinum Level



## Gold Level



## Silver Level



The Delaware Area  
Chamber of Commerce  
Established 1907

UNITED STATES CHAMBER OF COMMERCE

ACCREDITED



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# 2024 Golf Outing

## Corporate Sponsor



Friday, June 7  
Kings Mill Golf Club  
2500 Berringer Road  
Waldo OH 43356

## Breakfast Sponsor



Check-in and breakfast 8:00 am

Shotgun start 9:00 am

\$110 per golfer

Includes:

18 holes with cart  
breakfast & lunch  
Proximity awards

Optional:

Skins \$20 per team

Mulligans \$5 each

50/50

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\$125 goody table on the hole

sponsorship

\$200 hole sign AND goody  
table on the hole

## Lunch Sponsor



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Ken Levering— Vice Chair

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Brian Young— Vice Chair

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### Sustaining Members

#### Bronze Level



Fidelity Federal



Mannes, Martin & Pergam  
Attorneys at Law



DGPerry  
CPAs + Advisors



## April Business BEFORE Hours

Start your day on Thursday, April 4 when the Chamber hosts the BEFORE Hours. Food, networking – bring lots of business cards to share. The event is held from 8:00 - 9:30 am at the Chamber office at 2 Troy Road Delaware. Please let us know you'll be attending. [Click here to register.](#)



## April Business AFTER Hours

End your day on Thursday, April 18 by networking when the Queen of Ash hosts the AFTER Hours at [Casa Aficionado](#). Food, networking – bring lots of business cards to share. The event is held from 5:00-6:30 pm at 310 S. Sandusky Street, Delaware. Please let us know you'll be attending. [Click here to register.](#)



## New member orientation—welcome or brush up

Every quarter the Chamber holds a new member orientation. Members mingle with board members over coffee and pastries and then retreat to the conference room where Chamber staff run through the benefits of membership.

But we know that there are many of our current/long-standing members who could use a brush-up or have new staff who should be brought up to speed.

Everyone is invited— even prospective members, and the Chamber staff encourages you to register to attend; bring a client who may be considering membership.



Our next orientation is **Tuesday, April 25**. [Click here to register.](#) We'd love to see you! It's not just for new members!



## April Safety Council: Blood Borne Pathogens

You don't have to be a Safety Council member to join us. Meeting is held on Wednesday, April 24, 8:30-9:30 am at [The Barn at Stratford](#), 2690 Stratford Rd., Delaware. There is a \$5 fee to attend and all are welcome.



### Chamber Staff

[Holly Quaine, President](#)

[Sarah Yoakam, Office Mgr.](#)

[Matt Carbary, IT Mgr.](#)

2 Troy Road  
Delaware, Ohio 43015  
740-369-6221

Fax:740-369-4817

[DelawareAreaChamber.com](#)

## Chamber accepting Leadership Delaware program applications for class of 2025

Leadership Delaware is now accepting applications for the class of 2025. This prestigious program has become a must-have experience for emerging leaders in Delaware County. Through Leadership Delaware, class participants learn first-hand about the challenges and opportunities facing the community. Participants are exposed to people and places they could not on their own and discover a perspective unavailable in the normal course of their work. Even participants who've lived their entire lives in Delaware County are amazed at what they learn.

The nine-month program, which is held on the second Thursday of each month September through May, focuses on various topics, including: Values & Leadership; County Tour Day; Agriculture Day; Education Day; Social Services, Boardmanship & Volunteerism Day; Government Day; Law Enforcement Day; Health Care Day; and Economic Development Day.

Nearly 1000 Delaware County professionals have graduated from the program since its inception in 1992. These alumni serve on local boards and committees helping to shape the future of the Delaware area.

[Click here to view the program brochure](#) and [click here to apply on-line](#). Get more information at [DelawareAreaChamber.com](http://DelawareAreaChamber.com) or by calling the Chamber at 740-369-6221. All applicants will be notified as to their acceptance by mid-July. **Space in the program is limited and it fills up fast.** Consider this the year that you or a valuable member of your staff should experience Leadership Delaware.



### Government Affairs Committee seeks members

The Chamber is seeking Chamber members' staff who fill the role of legislative advocacy in their respective field to serve on its Government Affairs Committee. The GAC serves as a clearing house and source of education/advocacy for business and community, advising the Chamber's board of directors on issue positions. GAC members are those folks who are active in advocacy groups related to business. The GAC meets on the third Wednesday of the month at 9:00 at the Chamber office. Those interested should contact Holly at

[hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)



**COMING IN MAY**



You are invited to attend a program of the Delaware Area Chamber of Commerce  
The Ohio Township Association

*with*

**Executive Director Heidi Faught**

*sponsored by*



Thursday, May 16, 2024, 11:45am—1:00pm

[Brookshire Event Venue](#)

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45  
Chamber members: \$30 ~ Non-Chamber members: \$35

Deadline to register is Thursday, May 2, 2024

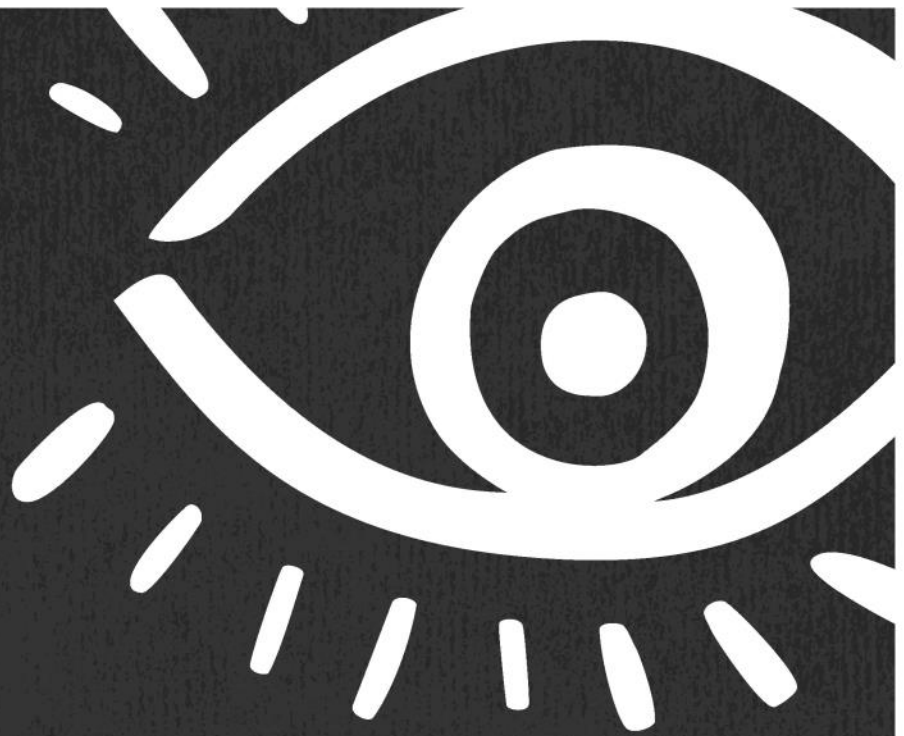
Cancellations after May 2 and no-shows will be charged.

[Click here to register](#)

**Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members— [check here](#) before you buy.**



2024  
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## Chamber recognizes volunteers

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business; expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The Chamber's priorities are facilitated by the Chamber's volunteer staff and committees under the direction of board of directors. The goal of the committees' work is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

April is National Volunteer Recognition month and it's a great time to highlight your fellow Chamber members who contribute their time, talent and treasure on your behalf. Like most all member-driven organizations, it is the responsibility of the membership to participate in this way, and the DACC is fortunate to have about 100 dedicated, really smart folks who bring their experience, perspective, respect for others' ideas and commitment to their organization to the Chamber and serve in many different ways.

It is the honor of the Chamber staff to be the stewards of this Chamber when so many incredible people share a passion for what Chambers do.

Thank you to everyone listed below. And, hey- there's room for *you*.



### **Amy Adams**

[Marion Technical College](#)

*Workforce Development & Education  
Committee*

### **Elia Ali**

[Foot & Ankle Wellness Center](#)

*HR Council*

### **Aric Arnett**

[Ohio Living Sarah Moore](#)

*Workforce Development & Education  
Committee*

*2023 Nominating Committee*

### **Deana Arseneau**

[SourcePoint](#)

*HR Council*

### **Francisco Ayala**

[Wolfrum Roofing & Exteriors](#)

*HR Council*

### **Ken Barton**

[Minuteman Press](#)

*Finance and Audit Committee*

### **Kayla Belcher**

[Acoust-A-Fiber](#)

*HR Council*

### **Tony Benishek**

[Preservation Parks of Delaware County](#)

*HR Council*

### **Susie Bibler**

[Delaware County Foundation](#)

*Ambassador*

*Golf Outing*

*Leadership Delaware Facilitator*

### **Angel Boulis**

[Maloney + Novotny](#)

*Chamber Board*

*Dinner Divas*

*Finance and Audit Committee*

*Golf Outing*

### **Dan Boysel**

[Consolidated Cooperative](#)

*Annual Dinner Auctioneer*

*Government Affairs Committee*

### **Deanna Brant**

[Delaware-Morrow Mental Health & Recovery Services Board](#)

*Non-Profit Executive Directors Group*

### **Mitchell Briant**

[Big Brothers Big Sisters](#)

*Non-Profit Executive Directors Group*

### **Diane Bricker**

[Safe Harbor](#)

*Non-Profit Executive Directors Group*

### **Taylor Brown-Payne**

[Nesco Resource](#)

*HR Council*

### **Mark Clack**

[Attindas Hygiene Partners](#)

*Chamber Board*

*Executive Committee*

*2023 Nominating Committee*

### **Christa Cloud**

[Cummins Facility Services](#)

*Dinner Divas*

### **Caleb Cockerill**

*Bureau of Workers' Compensation  
Safety Council Steering Committee*

### **Jessie Combs**

[Buckeye Valley Local Schools](#)

*Workforce Development & Education  
Committee*

### **Casey Converse**

[Converse & Associates](#)

*Chamber Board*

*Executive Committee*

*2023 Nominating Committee*

### **Joe Corna**

[Bridge Credit Union](#)

*Ambassador*

*Golf Outing*

### **Mel Corroto**

[Andrews House](#)

*Non-Profit Executive Directors Group*

*Continued on next page*

*Volunteers continued*

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[Dinsmore & Shohl LLP](#)

*Chamber Board*

*HR Council*

*2023 Nominating Committee*

**Chelsea Dean**

[Delaware County Commissioners' Office](#)

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[Snappy's Automotive](#)

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**Linda Dodds**

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**Debbie Donahey**

[OhioHealth](#)

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**Erin Eizensmits**

[Edward Jones - Erin Eizensmits](#)

*Chamber Board*

*Dinner Divas*

*Finance and Audit Committee*

**Whitney Faust**

[City of Delaware](#)

*HR Council*

**Billy Gibson**

[Del-Co Water Company](#)

*Safety Council Steering Committee*

**Phil Goldstein**

[Sky Climber](#)

*HR Council*

**Tom Greathouse**

[V & P Hydraulic Products](#)

*HR Council*

**Sharon Griner**

[Common Ground Free Store](#)

*Non-Profit Executive Directors Group*

**Gina Grote**

[United Way of Delaware County](#)

*Leadership Delaware Facilitator*

**Roger Hanafin**

[Delaware Community Center YMCA](#)

*Non-Profit Executive Directors Group*

**Holly Hanson**

[Drama Kids of North Columbus](#)

*Government Affairs Committee*

**Susan Hanson**

[Helpline of Delaware & Morrow Counties](#)

*Non-Profit Executive Directors Group*

**Andy Hardy**

[OhioHealth](#)

*Government Affairs Committee*

**Kathy Hoff**

[People In Need, Inc. of Delaware County](#)

*Non-Profit Executive Directors Group*

**Chad Hoffman**

[Richwood Bank](#)

*Finance and Audit Committee*

**Dusty Hostutler**

[Edward Jones - Dusty Hostutler](#)

*Finance and Audit Committee*

*2023 Nominating Committee*

**Warren Hyer**

[Central Ohio Symphony](#)

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**Sarah JanTausch**

[SRJ Coaching & Consulting](#)

*Government Affairs Committee*

**Kenzie Johnston**

[OSU Extension, Delaware County](#)

*Leadership Delaware Facilitator*

**Heidi Kegley**

[Delaware City Schools](#)

*Chamber Board*

**Dee Ketterling**

*Golf Outing*

*Workforce Development & Education*

*Committee*

**Stacy Knight**

[Attindas Hygiene Partners](#)

*HR Council*

**Jen Koslow**

[Columbus Zoo and Aquarium](#)

*HR Council*

**Jessica Ladd**

[Emergency Plumbing Heating & Air](#)

*Workforce Development & Education*

*Committee*

**Jon Landrum**

[The Alpha Group](#)

*HR Council*

**Brian Leach**

[Del-Co Water Company](#)

*Leadership Delaware Facilitator*



**Todd LeClair**

[PPG Industries](#)

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*Executive Committee*

**Ken Levering**

[Delaware Court Healthcare Center](#)

*Chamber Board*

*Executive Committee*

*Government Affairs Committee*

**Barb Lyon**

[Lyon & Co.](#)

*Chamber Board*

*Dinner Divas*

*Leadership Delaware Facilitator*

**Scott Martin**

[MP Digital](#)

*Ambassador*

**Ann McKenzie-Teague**

[Liberty Community Center](#)

*Non-Profit Executive Directors Group*

**Russ Meade**

[Meade & Associates](#)

*Ambassador*

**Maribeth Meluch**

[Kohrman Jackson & Krantz, LLP](#)

*Chamber Board*

*HR Council*

*Workforce Development & Education*

*Committee*

**Centra Meyer**

[Delaware Court Healthcare Center](#)

**Donna Meyer**

[Delaware County Historical Society](#)

*Non-Profit Executive Directors Group*

**Todd Miller**

[Habitat for Humanity of Delaware & Union Counties](#)

*Non-Profit Executive Directors Group*

*Continued on next page*

*Volunteers continued*

**Rebecca Montowski**

[Acloché Staffing](#)

*Ambassador*

**Chuck Moore**

[Commodore Bank](#)

*Chamber Board*

*Government Affairs Committee*

**Bethany Moore**

[Delaware Speech & Hearing Center](#)

*Chamber Board*

*Non-Profit Executive Directors Group*

*Dinner Diva*

**Liz Owens**

[The Alpha Group](#)

*Workforce Development & Education Committee*

*Non-Profit Executive Directors Group*

*HR Council*

**Tom Parker**

[Middlefield Banking Company](#)

*Government Affairs Committee*

**Tracey Payton**

[Strand Theatre](#)

*Non-Profit Executive Directors Group*

**Eric Penkal**

[Delaware County Commissioners' Office](#)

*Leadership Delaware Facilitator*

**Natalie Plate**

[Let's Lead HR Consulting](#)

*HR Council*

**Jen Pollard**

[Delaware City Schools](#)

*Workforce Development & Education Committee*

**Kim Pyla**

Minute Men Ohio Comp

*Safety Council Steering Committee*

**Lisa Marie Reinhart**

[Delaware Area Career Center](#)

*Workforce Development & Education Committee*

**Mike Ringle**

[Ringle Consulting](#)

*Government Affairs Committee*

**Mike Roerhrenbeck**

Lakeshore Cryonics

*Safety Council Steering Committee*

**Scott Ruth**

[Cogburn Electric](#)

*Chamber Board*

*Workforce Development & Education Committee*

**Jason Sanson**

[GHD Group](#)

*Chamber Board*

*Leadership Delaware Facilitator*

**Kim Saunders**

[The Ohio State University Wexner Medical Center Outpatient Care Lewis Center](#)

*Chamber Board*

*Leadership Delaware Facilitator*

**Amanda Scott**

[Delaware Court Healthcare Center](#)

*HR Council*

**Hallie Serazinh**

[League of Women Voters of Delaware County](#)

*Government Affairs Committee*

**Amanda Sheterom**

[Delaware County District Library](#)

*HR Council*

**Darren Shulman**

City of Upper Arlington

*Leadership Delaware Facilitator*

**Gwyn Stetler**

[Family Promise of Delaware County](#)

*Non-Profit Executive Directors Group*

**Jerry Stewart**

[Delaware City Schools](#)

*HR Council*

**Victoria Stitz**

[Elford](#)

*HR Council*

**Bob Sturgill**

[The Sturgill Agency](#)

*Ambassador*

**Misty Swanger**

[Delaware City Schools](#)

*Workforce Development & Education Committee*

**Kirt Trimble**

[Trimble Insurance Agency](#)

*Chamber Board*

**Matt Tway**

[Goodwill Industries](#)

*Golf Outing*



**Joe Uher**

[Delaware City Schools](#)

*Leadership Delaware Facilitator*

**Daniela Villaca**

[Acoust-A-Fiber](#)

*HR Council*

**Vince Villio**

Delaware County Prosecutors Office

*Leadership Delaware Facilitator*

**Jim Wasil**

[Del-Co Water Company](#)

*HR Council*

**Teresa Watkins**

*Leadership Delaware Facilitator*

**Amy Whitney**

[Delaware Public Health District](#)

*HR Council*

**Mark Wigginton**

[Sky Climber](#)

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**Doug Wilson**

[Richwood Bank](#)

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*Nominating Committee*

**Chuck Woodson**

[Richwood Bank](#)

*Government Affairs Committee*

**Laura Woughter**

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\*\* **8 Month CD Disclosure:** Minimum opening deposit for CD is \$500.00. Annual percentage yield (APY) for 8-month CD is 5.06%. APY's are effective as of 3-1-24 and assumes interest remains on deposit until maturity. Early withdrawal penalty may apply. Fees may reduce the earnings on the account. This is a limited time offer and may be withdrawn at any time without notice. Current 8-month CDs maturing during this promotion will not automatically renew at the promotional rate but is available upon request. This offer is for new money and certificates that are currently at maturity for both. Personal and Business customers. Individual Retirement Accounts are not eligible. **Promo Code: 8CDMAR24**



## Chamber has 2024 dates available to host a networking event

One of the fundamental benefits of a chamber membership is the opportunity to meet other members. The Delaware Area Chamber offers members the chance to host or attend either an am or pm networking event most months. Want to show off your business by inviting members over for refreshments and schmoozing? The Chamber is taking reservations for hosting in 2024. Dates are filled on a first-come basis so contact the Chamber to hold your date. Contact Sarah at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com). Available dates for 2024:

### Business BEFORE Hours:

**8:00-9:30 am**

May 2            September 3  
June 6           October 3  
                     November 7

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## OhioHealth names new president of Dublin Methodist and Grady Memorial Hospital

**OhioHealth** announced Cherie Smith, PhD, MBA, RN, as the new president of OhioHealth Dublin Methodist Hospital and OhioHealth Grady Memorial Hospital. Smith will begin her new role on March 18.

“I am incredibly humbled to be selected for this position to lead such a talented team,” Cherie Smith, PhD, MBA, RN, said, “I am excited to continue diligently working on our current initiatives while eyeing new opportunities to support our OhioHealth team to provide exceptional care to our patients and communities.”


Smith joined OhioHealth in January of 2022 and has served as the chief nursing office and vice president of patient services since that time at both Dublin Methodist and Grady Memorial.

“Cherie’s dedication to the organization and commitment to serving her community makes her an ideal leader for this position,” OhioHealth Central Market President Brian Jepson said, “Not only has she earned the trust from our organization as a leader, she has worked at the bedside, directly with physicians, nurses, patients and their families. Cherie knows exactly what it takes to make Dublin Methodist and Grady Memorial Hospitals the place you go for care, and the place you want to work in healthcare.”

Before joining the organization, Smith served as assistant vice president of nursing and patient care services for Iredell Health System in Statesville, North Carolina. For more than 10 years prior, Smith led clinical programs, operations, nursing practice and patient care services at The Moses H. Cone Memorial Health System, in Greensboro, North Carolina, and the Mercy San Juan Medical Center, in Carmichael, California he originally began her career in the United States Air Force where she served in various nurse and leadership roles.

“My foundational leadership experience was gained from my years in the military where I led diverse teams,” Smith said, “Over the years, I’ve had the privilege to develop and lead hospital teams in multiple organizations. These experiences have prepared me to handle complex challenges associated with hospital organizations and have prepared me for this role.”

Outside of her career, Smith loves spending time with her family, traveling and enjoying live entertainment.



**Looking for product or service?  
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Chamber members *first*.  
The Chamber exists for and by its members—  
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[www.3pillar.com](http://www.3pillar.com)



50 S. Liberty Street, Powell

## PRESS RELEASE

Date Release: 2/17/24

# 3 Pillar Homes Celebrates 25 Years

## "Building Dreams in Central Ohio"

As we commemorate this significant milestone, we find ourselves reflecting on an incredible journey that spans a quarter of a century—a journey that began with a vision, dedication, and the unwavering passion of Zenios Zenios, the visionary behind our esteemed custom homebuilding company.

From humble beginnings 25 years ago, with Zenios at the helm, we have not only witnessed the evolution of our company but also the transformation of countless dreams into tangible, beautiful homes.

Over the years, we've had the privilege of crafting thousands of homes, each a unique testament to our commitment to Honor, Quality and Design (Our 3 Pillars of Excellence). Our team, which started as a handful of dedicated individuals, has grown into a family of over 25 skilled and passionate professionals, each contributing to the success and reputation we hold today.

Our footprint extends far and wide, touching the lives of families throughout neighborhoods in central Ohio. It's not just about constructing houses; it's about building communities and creating spaces where memories are made and cherished.

Collaboration has been key to our success. We've partnered with an array of vendors, realtors, and companies, forming alliances that have strengthened our foundation and elevated the standard of our craftsmanship.

Beyond the realm of construction, we've embraced our responsibility to give back. Supporting charitable events, teams, and companies has been an integral part of our ethos. We believe in making a positive impact, not just through the homes we build but also by contributing to the well-being of the communities we are a part of.

In celebrating our 25 Year Anniversary, we are not only celebrating the accomplishments of the past but also eagerly anticipating the opportunities that lie ahead. The future holds the promise of new projects, fresh collaborations, and continued growth.

To our clients, partners, employees, and everyone who has been a part of our story, we extend our deepest gratitude. As we commemorate 25 years of custom homebuilding, we do so with a sense of pride, gratitude, and excitement for what the future holds. Here's to the next 25 years of building dreams, one home at a time.

**Editors Note: Zenios Zenios founded our company after studying civil engineering at Ohio State University. Over our 25-year journey, we've grown from word-of-mouth beginnings to crafting homes in prestigious neighborhoods. Our company revolves around the 3 Pillars of Excellence: Honor, Quality and Design, guiding every aspect of our work. With accolades such as CEO Best In Business, Best Community (The Neighborhood of a Lifetime - Evans Farm), Builder of the Year and countless others, 3 Pillar Homes has become one of the Premier Custom Builders in Central Ohio. For more information, visit [www.3pillar.com](http://www.3pillar.com)**

## Delaware County Housing Alliance (DCHA) seeks board members

[Delaware County Housing Alliance's](#) mission is to end Delaware County's Housing insecurity. The Delaware County Housing Alliance, Inc. (DCHA) involves all segments of the community to achieve the following objectives:

- Strengthen and coordinate community services to address the unique housing needs of Delaware County residents of all ages.
- Recommend best practices in housing policies, including zoning, and permitting by engaging local stakeholders and community members.
- Secure public and private partnership funding that supports Delaware County Housing Alliance goals.



The Board will support the work of DCHA and provide mission-based leadership and strategic governance. Specific Board Member responsibilities include:

- Serve as a trusted advisor to fellow Board Members and the larger membership as they develop and implement DCHA's strategic plan.
- Review outcomes and metrics created by DCHA for evaluating its impact, and regularly measuring its performance and effectiveness using those metrics; reviewing agenda and supporting materials prior to board meetings.
- Approve DCHA's annual budget, audit reports, and material business decisions; being informed of, and meeting all, legal and fiduciary responsibilities.
- Assist the board chair in identifying and recruiting other Board Members.
- Partner with other board members to ensure that board resolutions are carried out.
- Serve on committees or task forces and taking on special assignments when applicable.
- Represent DCHA to stakeholders; acting as an ambassador for the organization.
- Ensure DCHA's commitment to a diverse board and staff that reflects the communities DCHA serves.

DCHA's Board Members will serve either a three-year term or a four-year term to be eligible for re-appointment for one additional term. No member can serve for more than 7 consecutive years. Board meetings will be held quarterly with special meetings called if deemed necessary.

This is an extraordinary opportunity for an individual who is passionate about DCHA's mission and has a track record of board leadership. Selected Board Members will have achieved leadership stature in business, government, community, education, philanthropy, or the nonprofit sector. His/her accomplishments will allow him/her to attract other well-qualified, high-performing Board Members. Ideal candidates will have the following qualifications:

- Experience with leadership accomplishments.
- A commitment to and understanding of DCHA's beneficiaries and community.
- Diplomatic skills and a natural affinity for cultivating relationships and persuading, convening, facilitating, and building consensus among diverse individuals.
- Personal qualities of integrity, credibility, and a passion for improving the lives of DCHA's beneficiaries.

Service on DCHA's Board of Directors is without remuneration, except for administrative support, travel, and accommodation costs in relation to Board Members' duties. If interested and want to learn more, please send an email to: [delcohousingalliance@gmail.com](mailto:delcohousingalliance@gmail.com) and type Board Member in the subject line.

### New Name, Same Expertise

*Trusted and professional tax, auditing,  
and business valuation experts*



**DGPerry**  
CPAs + Advisors

6745 Longshore Street, Suite 240  
Dublin, OH 43017  
614.431.1040 | [DGPerry.com](http://DGPerry.com)



## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

**Our Mission** The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



## Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together.... It's Good for Business!!***

## HOT DEALS

### Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: getyour login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)

**Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members– [check here](#) before you buy.**

## Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).

**TRUST SERVICES**

**The FIRST CITIZENS NATIONAL BANK**  
FRANK REINHARD  
740-914-8774 | FirstCitizensNational.com

**MIDWEST TRUST**  
JON LUCAS  
614-375-1044 | MidwestTrust.com

Trust services are offered through Midwest Trust, which is not affiliated with The First Citizens National Bank. Investments offered through Midwest Trust are: \*Not FDIC/NCUSIF insured \*May lose value \*Not financial institution guaranteed \*Not a deposit \*Not insured by any federal government agency.

OhioHealth Grady Memorial Hospital

# Quality medical care serving the Delaware community.

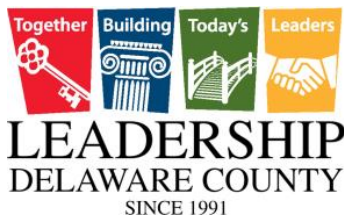


Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit [OhioHealth.com/Grady](http://OhioHealth.com/Grady).





## Leadership Delaware Class of 2024 Law Enforcement & the Courts Day

**Facilitators:** Eric Penkal '20 Vince Villio '23  
**Newsletter editors:** Dan Stephenson, Scott Stewart,  
Misty Swanger, Tyler Swartzlander

**Photographers:** Jay Tadena, Rita Takenaga, Aaron Tiedt, Amelia Tucciarone

Exploring Law and Order in Delaware County: A Day of Insight and Reflection

Our recent journey into the heart of [Delaware County's](#) judicial and law enforcement systems was a compelling day, marked by enlightening discussions and candid exchanges with seasoned professionals. As we embarked on a comprehensive exploration of the county's legal landscape, we were afforded a rare glimpse into the intricate workings of Juvenile Court, Common Pleas Court, and the inner workings of law enforcement agencies. Here's a comprehensive overview of our enriching experience:

Insights from Juvenile Court:

Led by Judge Hejmanowski, a respected figure with over two decades of service, our tour of Juvenile Court provided invaluable insights into the legal proceedings that shape the lives of young individuals within our community. From the court's humble beginnings in a new building following a courthouse fire to its evolution into a unified entity distinct from Probate Court, we witnessed the complex interplay of history and jurisprudence.

Judge Hejmanowski's poignant anecdotes shed light on the diverse caseload handled by the court, ranging from juvenile delinquency and abuse cases to the alarming rise in child suicides. As we grappled with the sobering realities of juvenile crime, including the notorious activities of the KIA Boys gang, we were reminded of the urgent need for collaborative efforts to address underlying societal issues and support at-risk youth.

*Continued on next page*





## *Leadership continued*

### Insights from Common Pleas Court:

Our discussion extended to Common Pleas Court, where we engaged with a panel of esteemed judges, including Judge Schuck, Judge Gormley, Judge Fuller and Judge King, each offering unique perspectives shaped by their respective domains. From civil issues to criminal trials, the judges provided a nuanced understanding of the judicial process, underscored by their unwavering commitment to fairness and justice. Judge Gormley highlighted the impact criminal proceedings have on the courts, while making up half of the case load when compared to civil cases, the bulk of the courts time is spent on criminal matters.

Of particular note was Judge Fuller's innovative programs aimed at facilitating dispute resolution in domestic relations cases. Through initiatives such as Settlement Week and Co-parent Coaching, the court endeavors to mitigate conflict and promote communication, ultimately fostering healthier familial dynamics within our community.

### Law Enforcement and Legal Panel Interview:

A focal point of our day was the engaging panel discussion featuring representatives from law enforcement and legal spheres, including City of Powell Police Chief Ron Sallows, [Delaware City](#) Prosecutor Amelia Bean-DeFlumer, Assistant Delaware County Prosecutor Mark sleeper, City of Delaware Police Chief Adam Moore, Chief Public Defender Carlos Crawford, Delaware County Sheriff Jeffrey Balzer . They provided insights on the impact of substance abuse and mental health issues on crime rates to reflections on the use of force and de-escalation strategies, the panel offered candid perspectives on the evolving landscape of law enforcement in our county. One area the entire panel found important was having a healthy work life balance and the important role family plays in keeping employees in a positive mental mindset.

Chief Moore's presentation on the Delaware Police Department provided further context, highlighting the department's unwavering commitment to professionalism, community engagement, and excellence in service. As we learned of the department's organizational assessments and specialized assignments for officers, we gained a deeper appreciation for the dedication and diligence of our local law enforcement agencies. This dedication and success comes from the four things Chief Moore asks his officer to do; work hard, train hard, be safe, and do your best.

*Continued on next page*



## Leadership continued

### Delaware County Jail Tour

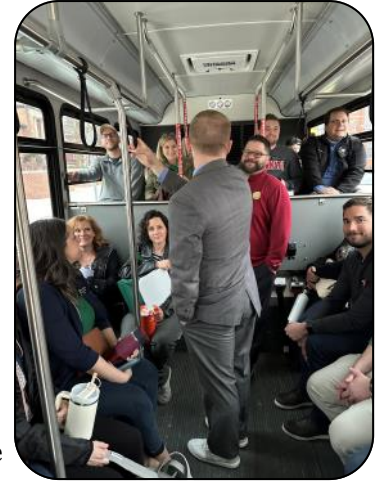
The Delaware County Jail, serves as a critical component of the county's criminal justice system. With a focus on safety, security, and rehabilitation, the facility houses individuals awaiting trial or serving short-term sentences. The jail underscores the challenging nature of incarceration and highlights the stark reality of the phrase sometimes heard, "jail time is hard time." Unlike prisons, where inmates may have more freedom to move between different areas within the facility, jail time is often characterized by the restriction to a single area, leading to a heightened sense of confinement and isolation. This lack of movement can exacerbate the psychological and emotional strain of incarceration, making the experience particularly challenging.

The jail also provides various programs aimed at reducing recidivism rates and preparing individuals for successful reintegration into society upon release. The recidivism rate for those involved in the jail's programming is around 23% compared to about 54% for a general inmate, highlighting the important role these programs play.

While the jail has space for 286 inmates, it is currently averaging around 120-130 inmates a day, which is down significantly prior to the start of the pandemic. This decrease can be attributed to the addition of County's Public Defenders Office, along with programs and processes to provide assistance to inmates. Additionally, the staff is trained to handle diverse situations with professionalism and compassion and employs modern technologies and procedures to ensure efficient operations while prioritizing the well-being and dignity of inmates.

The journey through Delaware's justice system has been an eye-opening experience, revealing the intricate web of justice, compassion, and resilience woven by dedicated individuals. From the solemn responsibilities of Juvenile/Probate Court to the dynamic dialogues with law enforcement and legal professionals, Leadership Delaware participants have gained invaluable insights into the complexities of our legal framework. Armed with this newfound understanding and a shared commitment to community betterment, we return to our roles as leaders with renewed vigor and empathy.

[Click here for more photos](#)



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## Have YOU signed up for auto-pay and received your FREE newsletter ad?

### What are you waiting for?

The Chamber offers an recurring, incremental payment option for annual dues investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

### **Auto pay must be set up at least 30 days prior to the month of your membership renewal date\*.**

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

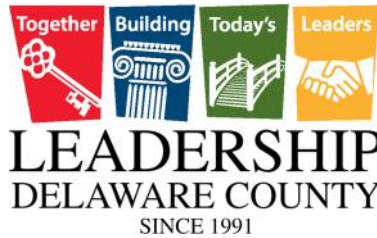
**Members who sign up receive a free 1/4 page newsletter ad!** Call the office for format details. So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

\* Don't know the month in which your renewal is due? Email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

### Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn. Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).





## Leadership Delaware Class of 2024

Kristy Warner <a href="#">Acloche Staffing</a>	<a href="#">Delaware Area Career Center</a>	Tyler Herrmann <a href="#">Ohio Department of Health</a>
Jon Landrum <a href="#">The Alpha Group</a>	Mary Krell Misty Swanger <a href="#">Delaware City Schools</a>	Liz Conley <a href="#">Ohio Living Sarah Moore</a>
Jeremy Froehlich Brian Orrenmaa <a href="#">Buckeye Valley Local Schools</a>	Eric Weitz <a href="#">Delaware County</a>	Susan Zimmerman <a href="#">Ohio Wesleyan University</a>
Alycia Ballone Elka Lonas <a href="#">City of Delaware</a>	Bryan Howard <a href="#">Delaware County District Library</a>	Kirsten Roblee <a href="#">OhioHealth Grady Memorial Hospital</a>
Elise Schellin <a href="#">City of Powell</a>	Erika Myers-Bromwell <a href="#">Delaware County Foundation</a>	Erica Fouss Sydney Herbert <a href="#">Orange Township</a>
Eric Palmer <a href="#">Cogburn Electric</a>	Rusty Griffith Judy Nuñez Jason Rafeld <a href="#">Del-Co Water</a>	Pam Walker <a href="#">Ostrander Civic Association</a>
Gabbie Donofrio <a href="#">Converse &amp; Associates</a>	Kim Bood Bailey Gano <a href="#">Delaware-Morrow Mental Health &amp; Recovery Services Board</a>	Jenna Daniele <a href="#">Polaris Fashion Place</a>
Jen Bechtel <a href="#">Cornerstone of Hope</a>	Christina Thayer <a href="#">DGPerry</a>	Bonnie Houk Tyler Swartzlander <a href="#">Preservation Parks of Delaware County</a>
Michael Cavanaugh <a href="#">Delaware County Prosecutor's Office</a>	Jay Tadena <a href="#">Elford, Inc.</a>	Rick Sobel <a href="#">Red Wing Shoes</a>
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley <a href="#">Delaware County Sheriff's Office</a>	Mike Piscioneri <a href="#">Fidelity Federal</a>	Skylar Buyer <a href="#">Richwood Bank</a>
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt <a href="#">Delaware County Board of Developmental Disabilities</a>	Ben Yoakum <a href="#">First Citizens National Bank</a>	Diane Brickner <a href="#">Safe Harbor</a>
Alex McCarthy Scott Stewart <a href="#">Delaware County Office of Homeland Security &amp; Emergency Management</a>	Dan Stephenson <a href="#">First Commonwealth Bank</a>	Sarah JanTausch <a href="#">SRJ Coaching &amp; Consulting</a>
Mike McLane Sherry Ward <a href="#">Delaware County Department of Job &amp; Family Services</a>	Beth Granlee <a href="#">Goodwill Industries</a>	Landon Diedrich <a href="#">Snappy's Automotive</a>
Tom Marchetti Chad Williams	Amanda Haines <a href="#">Grace Clinic Delaware</a>	Jill Smith Amelia Tucciarone Chelsea Welen <a href="#">SourcePoint</a>
	Crystal Cassidy <a href="#">Greif, Inc.</a>	Angie Mack <a href="#">Stockhands Horses for Healing</a>
	Mike Gregory <a href="#">Habitat for Humanity of Delaware &amp; Union Counties</a>	Kat O'Malley <a href="#">Stratford Ecological Center</a>
	Ben Lovell <a href="#">Liberty Township Fire Department</a>	John Lindeboom Rebecca Matteson Troy McKnight <a href="#">Willow Brook Christian Communities</a>
	Jay Schlater <a href="#">Marion Technical College</a>	
	Candace Coffman <a href="#">Nationwide Children's Hospital – Lewis Center</a>	



## Delaware Entrepreneurial Center at Ohio Wesleyan University celebrates success, unveils future plans

Ohio  
Wesleyan  
University

Since it opened in fall 2018, The [Delaware Entrepreneurial Center at Ohio Wesleyan University](#) has seen 11 companies grow and graduate out of the business incubator; 45 new, full-time jobs added to the local income tax base; and more than \$3.7 million in investments and grants awarded to center members.

The Delaware Entrepreneurial Center, located on the OWU campus, also supports budding businesses by connecting them with Ohio Wesleyan student-interns to assist them with accounting, data analysis, event planning, graphic design, market research, volunteer coordination, website creation, and other needs. While they work, the students gain hands-on, real-world business experience to help them fulfill their own entrepreneurial ambitions.

“The Delaware Entrepreneurial Center at Ohio Wesleyan University exemplifies the forward-thinking and innovation that define the university and Delaware communities,” said OWU President Matt vandenBerg.

“The center is the first-of-its-kind liberal arts business accelerator and the first-of-its-kind city, county, and educational institute partnership,” vandenBerg said. “It has unlimited potential, and I am grateful to the [City of Delaware](#) and [Delaware County](#) for the partnership that created and continues to strengthen it.”

He added, “In April, we anticipate sharing a significant first step in expanding the work of the Entrepreneurial Center beyond the local campus and community and into the broader region.”

The entrepreneurial center was created with a five-year agreement that included a \$50,000 annual investment from both the city and county. That collaboration was officially extended when vandenBerg, Delaware City Manager Tom Homan, and Delaware County Commissioner Gary Merrell signed a new three-year agreement during a special event at 1 p.m. March 14 at the center, 70 S. Sandusky St., Delaware.

The city and county again will support the center with annual investments of \$50,000 and with a one-time investment of \$25,000 each this year for administrative support. Both entities also have representatives on the center’s advisory board and access to office space in the entrepreneurial center to assist businesses as they mature and look to move to independent locations within the local community.

Homan said the entrepreneurial center fits into the city’s efforts to help businesses grow and flourish locally.

“The City of Delaware is fortunate to have a diverse and growing economic base,” Homan said. “Everything is possible here, and the Delaware Entrepreneurial Center is a tremendous resource to help community members turn ideas into action.”

Merrell concurred, adding: “Delaware County continues to grow as central Ohio attracts more and more technology-related and -affiliated businesses. This is a transformational time for the county and the region, and we are pleased that the Delaware Entrepreneurial Center is poised to capture the potential of this moment.”

Also during the March 14 event, vandenBerg introduced the entrepreneurial center’s new director, Phillip Smith, who joined the Ohio Wesleyan staff in January. Smith’s duties include creating and executing a business development strategic plan for the center; forming new partnerships with community leaders, entrepreneurial partners, and local high schools; and overseeing all of the center’s programming, including the creation of new resources available to anyone interested in developing their leadership skills and entrepreneurial ideas.

“I’m excited to be part of this dynamic community,” Smith said. “I look forward to collaborating further with the city and county to help current and future entrepreneurs grow and expand their businesses utilizing resources available through the Delaware Entrepreneurial Center.

“Upcoming plans include taking our popular ‘Delaware Does’ events on the road to different communities as well as working to create collaborations with local high schools to encourage young entrepreneurs. We also want to increase our work with minority-owned businesses throughout Delaware County and create more trainings and resources available to everyone upon demand. There are exciting times ahead.”

Learn more about The Delaware Entrepreneurial Center at Ohio Wesleyan University, its unique city-county-university collaboration, and its opportunities for up-and-coming entrepreneurs at [www.owu.edu/delaware-entrepreneurial-center](http://www.owu.edu/delaware-entrepreneurial-center).



## Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



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## Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

## What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

## Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

### Amenities? Yes, we have them!

Laptop  
Smart screen

Laser pointer  
Wifi

Also included:  
Coffee, tea & water



### Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

### Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



**Boardroom seats 20**  
**Conference Room**  
**seats 32-34**







# The SOCA Benefit Plan

## A health plan that can save you time and money



1190540HEENABS Rev. 04/23



## A new health benefits option for small businesses and sole proprietors

Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

### The SOCA advantage:



Competitive rates



Fixed, predictable monthly payments



Access to Anthem's broad Blue Access PPO network and Essential Rx formulary list



A one-time credit to your medical premium equivalent when you add new dental, vision, and/or life coverage



A variety of plan designs



Dental, vision, life, and disability plans available\*



Coverage for claims runoff and terminal liability coverage



Administration for all your plans from one place — giving you more time to spend on the things that matter to your business

### Chamber Anthem Authorized Agents:

#### Creative Financial Insurance Services Agency

Jim Roesch

[jwroesch@discovercfi.com](mailto:jwroesch@discovercfi.com)

740-363-5433

\*Anthem Elite Certified



#### HUB International Jason Bainum

[jason.bainum@hubinternational.com](mailto:jason.bainum@hubinternational.com)

740-363-6028

\*Anthem Elite Certified



For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

\*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and Blue Shield is the trade name of Community Insurance Company, independent licensee of the Blue Cross and Blue Shield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.

Welcome

## New Members

### ACI Construction Co., Inc.

Garrett Brooks - Business Development  
16380 US 224 East  
Findlay, OH 45839  
(419) 595-4224  
[alvadaconstruction.com](http://alvadaconstruction.com)

*Provides preconstruction, construction management & design/build services*



### Empower Sports and Camps

Amy Williams - Owner  
811 North Houk Road  
Delaware, OH 43015  
811 North Houk Road  
[delawareata.com](http://delawareata.com)

*Offers martial arts classes, summer camp & after school programs*



### Goldman Sachs 10,000 Small Businesses Program

Pamela Bullock - Project Manager  
515 East Spring Street  
Columbus, OH 43215  
(614) 287-5473  
[csc.edu/10ksb](http://csc.edu/10ksb)



*Offers an investment program to help entrepreneurs create jobs & economic opportunity*

### RedBuilt, LLC

Colleen Gaston - Senior HR Generalist  
200 Colomet Drive  
Delaware, OH 43015  
(740) 368-421  
[redbuilt.com](http://redbuilt.com)



*Provides custom, sustainable wood building products for commercial applications*

### Scioto Gardens

Christine Dilley - Partner  
2870 Curve Road  
Delaware, OH 43015  
(740) 363-8264  
[sciotogardens.com](http://sciotogardens.com)

*Operates a nursery offering container plants for wholesale & retail customers*



### Wellness Medical Clinic

Omar Ashraf - Managing Director  
550 South Cleveland Avenue, Suite C  
Westerville, OH 43081  
(614) 898-9410  
[wellnessmedicalclinicoh.com](http://wellnessmedicalclinicoh.com)

*Serves as a walk-in medical facility*



### Wright-Patt Credit Union

Desiree Sands - Business Development Relations Coordinator  
1600 Polaris Parkway  
Columbus, Ohio 43240  
(800) 762-0047  
[wpcu.coop/en-us](http://wpcu.coop/en-us)



*Provides full service financial needs to its members*

**The Chamber recognizes  
NEW sustaining member**

**Gold Level**



**The Chamber recognizes  
renewing sustaining members**

**Silver Level**



**Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members— [check here](#) before you buy.**

# Reinvesting Members

[Beem's BP Distributing, Inc.](#)  
[Benchmark Woodworks Co.](#)  
[Black Wing Shooting Center](#)  
[Boardman Arts Park](#)  
[Bresco Broadband](#)  
[Chiller Ice Rinks](#)  
[Clinicare Consultants, Inc.](#)  
[Columbus State Community College](#)  
[Commodore Bank](#)  
[Cummins Facility Services](#)  
[Delaware Vision Care](#)  
[Dinsmore & Shohl, LLP, Columbus](#)  
[Focivity](#)  
[Grace Clinics of Ohio](#)  
[Hamilton Parker Outlet](#)

[Henmick Farm & Brewery](#)  
[Hilborn Insurance](#)  
George Kaitsa  
[Nagase Chemtex America](#)  
[Olentangy Local Schools](#)  
[Oxford Automotive](#)  
[Preservation Parks of Delaware County](#)  
[Shawan-Marquis Agency](#)  
[Tanger Columbus](#)  
[The Daily Dumpsters](#)  
[The Strategy Group Company](#)  
[TRIAD Architects, Ltd.](#)  
[V & P Hydraulic Products](#)  
[Warehouse Italian Dinners, LLC](#)

## Member welcomes new staff

[JDM Outdoors of Lewis Center](#), 6605 Columbus



Pike, has recently appointed Michele Malenky as Sales Center Manager. Michele comes with 23 years of experience in

operating her own business. Her heart for serving customers, her integrity, and desire to establish relationships makes her a perfect fit with our corporate values. She loves creating perfect backyard spaces for clients with our outdoor furniture, fire pits, and pavilions, but her flair for design really shows when she custom designs JDM sheds and pool houses. One of the first things Michele did on the team was to become a Chamber of Commerce member. Be sure to stop by and tell her hello. She would love to serve you. (Closed Sundays and Wednesdays)



## Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



Angel Boulis  
Shareholder

*"As a 20+ year resident, I am proud to serve our community."*

**M** MALONEY  
+ NOVOTNY LLC

+ Delaware 740.362.9031  
+ maloneynovotny.com



# April/May

## Calendar

### Safety Council

Wednesday, March 27, 8:30 am  
Chemical Safety  
[Click here for details](#)

### Supervisor Six Pack

Monday, April 1  
8:00-10:00 am  
One of six:  
Roles of a Supervisor  
[Prior registration required](#)

### HR Council

Wednesday, April 3, 8:30 am  
Chamber office

### Business Before Hours

Thursday, April 4 8:00-9:30 am  
Chamber office  
[Click here to register](#)

### Leadership Delaware

Health Care Day  
Thursday, April 11

### Supervisor Six Pack

Monday, April 15  
8:00-10:00 am  
Two of six:  
Establishing Yourself as a Leader  
[Prior registration required](#)

### Workforce Development & Education Committee

Monday, April 15, 1:30 pm  
Chamber office

### Chamber Board Meeting

Wednesday, April 17, 7:30 am  
Chamber office

### Government Affairs Committee

Wednesday, April 17, 9:00 am  
Chamber office

### Business After Hours

Thursday, April 18, 5:00-6:30 pm  
Casa Aficionado  
[Click here to register](#)

### Supervisor Six Pack

Monday, April 22  
8:00-10:00 am  
Three of six:  
Common Purpose  
[Prior registration required](#)

### New Member Orientation

Tuesday, April 23, 8:00-9:15 am  
Chamber office  
[Click here to register](#)

### Safety Council

Wednesday, April 24, 8:30 am  
Blood Born Pathogens  
[Click here for details](#)

### Supervisor Six Pack

Monday, April 29  
8:00-10:00 am  
Four of six:  
Communicating for Understanding  
[Prior registration required](#)

### HR Council

Wednesday, May 1, 8:30 am  
Chamber office

### Supervisor Six Pack

Monday, May 6  
8:00-10:00 am  
five of six:  
Dealing with Conflict  
[Prior registration required](#)

### Ribbon Cutting

Caribou Coffee  
Tuesday, May 7, 9:30 am  
[Click here to register](#)

### Leadership Delaware

Economic Development Day  
Thursday, May 9

### Supervisor Six Pack

Monday, May 13  
8:00-10:00 am  
six of six:  
Planning Work & Activities  
[Prior registration required](#)

### Leadership Delaware Class of 2024 Graduation

Tuesday, May 14, noon  
Willow Brook at Delaware Run

### Chamber Board Meeting

Wednesday, May 15, 7:30 am  
Chamber office

### Government Affairs Committee

Wednesday, May 15, 9:00 am  
Chamber office

### Third Thursday luncheon

Ohio Township Association  
Thursday, May 16  
[Click here to register](#)

### Business After Hours

Thursday, May 16  
People In Need  
[Click here for details](#)

### Workforce Development & Education Committee

Monday, May 20, 1:30 pm  
Chamber office

### Safety Council

Wednesday, May 22, 8:30 am  
Heat Stress– Getting Ready for Summer  
[Click here for details](#)

### SAVE THE DATES

Golf Outing  
Friday, June 7, 2024  
Clay Classic  
Friday, October 11, 2024  
Annual Dinner  
Thursday, February 6, 2025



[Click here to visit the chamber's interactive calendar of events](#)



Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members– [check here](#) before you buy.

## Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

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Drawing By Karen Collins

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[\\*Click here for details](#)

### Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Bronze Level \$1000\*

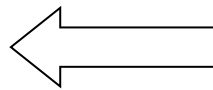
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

## Let them know you belong and support; link to Chamber logo

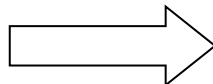
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



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DELAWARE AREA  
CHAMBER OF COMMERCE



Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members– [check here](#) before you buy.



## Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait \$125 per run

Quarter page: 4 x 5.25 V \$75 per run

Half page: 8 x 5.25 H \$90 per run

Eighth page: 4 X 2.62 H/V \$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



About Us Find A Business Calendar Membership Annual Events Newsletter  
Community Development Safety Council Member Login Leadership Delaware

Join The Chamber



Banner ads will be \$125 for one month or \$300 for three months.

Questions? Contact Sarah at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221.

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## Are you making the most of the freebies that your Chamber membership offers?

The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

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## Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com) Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
Half page: 8 x 5.25 H	\$90	Eighth page: 4 X 2.62 H/V	\$50

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## Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



### Contact your legislator:

#### Ohio Senate

##### District 19

Andy Brenner  
Senate Building  
1 Capitol Square  
Ground Floor  
Columbus, OH 43215  
(614) 466-8086

[Email](#)

#### Ohio House

##### District 61

Beth Lear  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 466-1431

[Email](#)

##### District 60

Brian Lorenz  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 644-6711

#### US House

##### District 12

Troy Balderson  
250 East Wilson Bridge Rd.,  
Suite 100  
Worthington, OH 43085  
(614) 523-2555

[Email](#)

##### District 4

Jim Jordan  
28 Park Avenue West,  
Suite 100A  
Mansfield, OH 44902  
(419) 982-8045

[Email](#)

#### US Senate

JD Vance  
37 West Broad Street,  
Room 300  
Columbus, OH, 43215  
(614) 369-4925

[Contact](#)

Sherrod Brown  
200 North High St.,  
Room 614  
Columbus, OH 43215  
(614) 469-2083

[Email](#)

### Government Affairs Committee meets with auditor

On Wednesday March 20th Delaware County Auditor George Kaitsa joined the Government Affairs Committee for a morning update and roundtable. George shared the many positive elements of his area of leadership in the county and talked about the overall stability of the region. Mr. Kaitsa focused on his responsibility to administer his elected role in an open honest and direct manner. Of significant note, the Auditor shared that for 31 years Delaware County has received the Governmental Financial Officers Certification for Excellence in Administration, one of only three municipalities to maintain an AAA credit rating do so in the State of Ohio.

One key discussion point focused on the recent property value assessments and the successful process of adjustment review. Over 4900 citizens requested review of newly assessed values, with over 3200 changes made.....not all reductions. Furthermore, George highlighted discussion with statewide elected officials to review the Homestead Exemption provisions. Specifically, addressing the income test which is at a low threshold. Sales tax for the past annum increased from 8.7. to 9.2 million, quantitatively reflecting the positive growth in the region.

The Auditor shared his view on "sources and uses" of our tax dollars, highlighting his department website that defines where "your dollars go". The Chamber asked George what he considers the county's greatest risk and opportunity from the perspective of the auditor's office. Mr. Kaitsa identified keeping up with growth and public transportation a major concern. But growth also offers opportunities to positively impact low and moderate housing cost needs.

Auditor George Kaitsa summed up why it's good to be in Delaware County: the AAA CREDIT rating; consistent growth drives stability and business opportunity; small business is key to success; and the auditors web site as a tool.

In closing, Mr. Kaitsa was very clear that the success he has had servicing our county is attributed to his dedicated and diligent staff of professionals. On behalf of the Chamber, we thank George for his time and many years of dedicated service to the community.